

# THE REFETTORIO

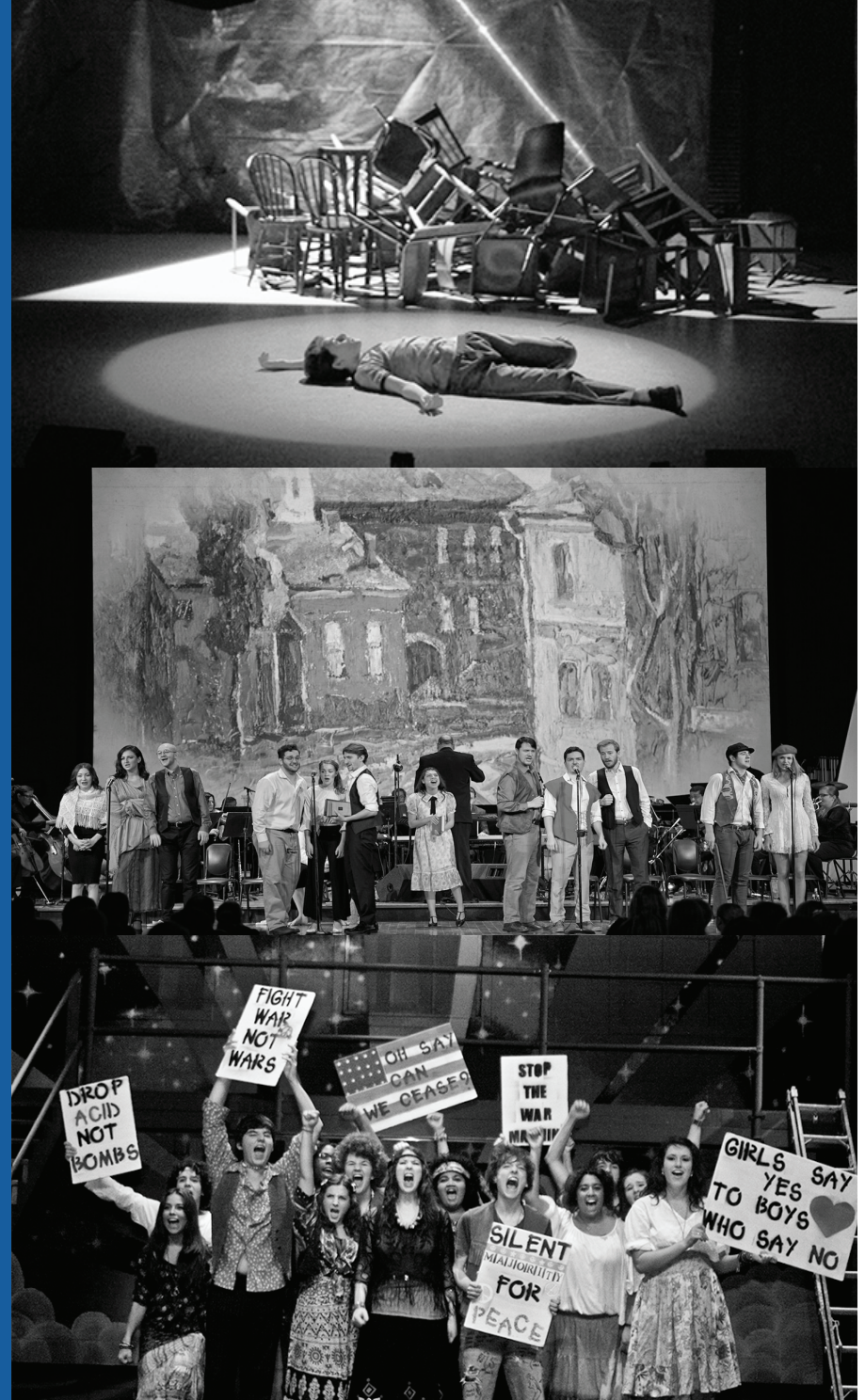


## 01. ABOUT YES THEATRE

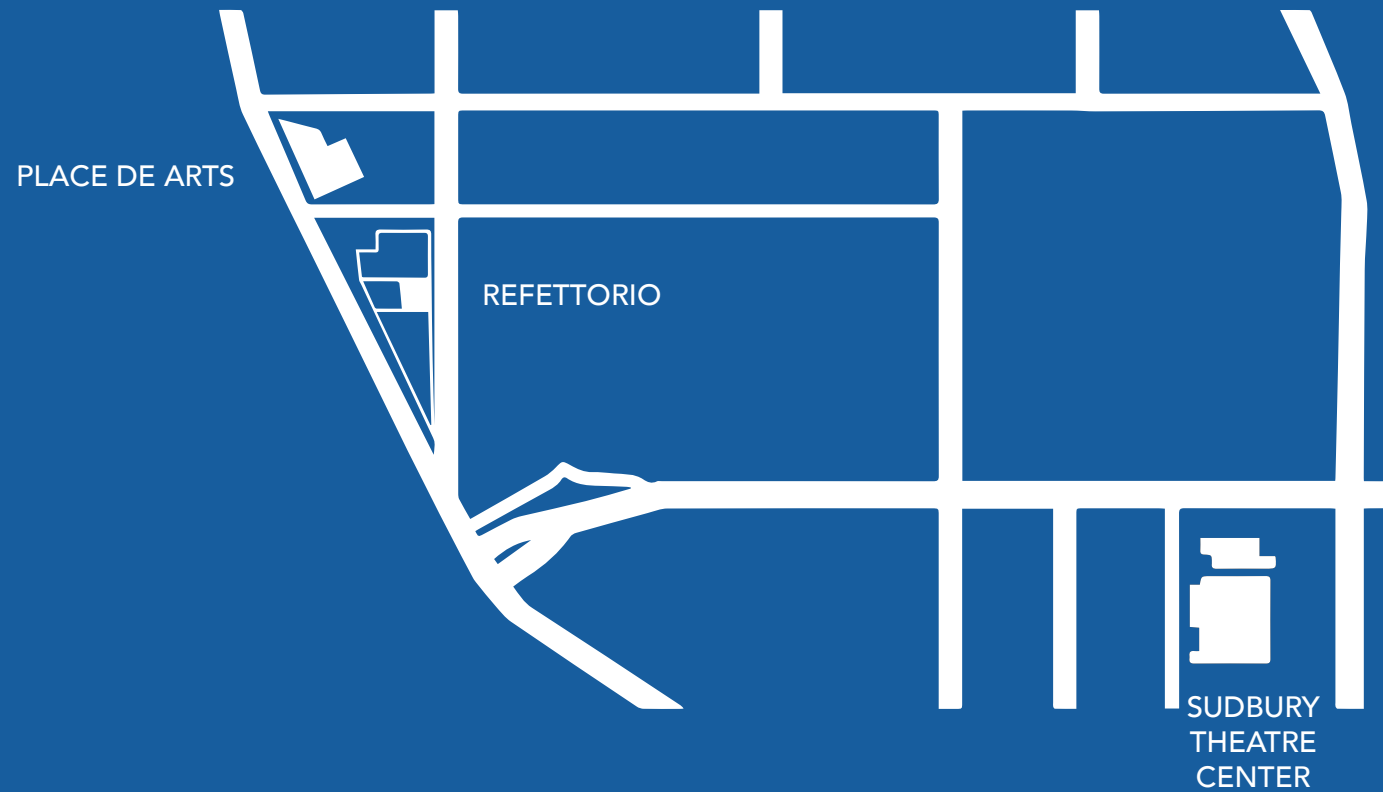
YES Theatre was founded and incorporated as a Not-for-Profit Corporation with Charitable Status in 2010 by Alessandro Constantini, Mary Ann Belows, and Daniele Muscolino. Since then, YES has become a cultural cornerstone for Northern Ontario.

We present contemporary and classical musical theatre pieces with a fresh aesthetic for a new generation of theatre-goers.

We have developed a community of artists and patrons who are passionate about celebrating the energy our work brings to the city. Our theatre is a place of congregation that provides artistic context and togetherness for our community.



## 02. SOLIDIFYING THE ARTISTIC LEGACY OF SUDBURY







THE  
REFETTORIO

DURHAM STREET











## 05. A COLLABORATIVE SPACE

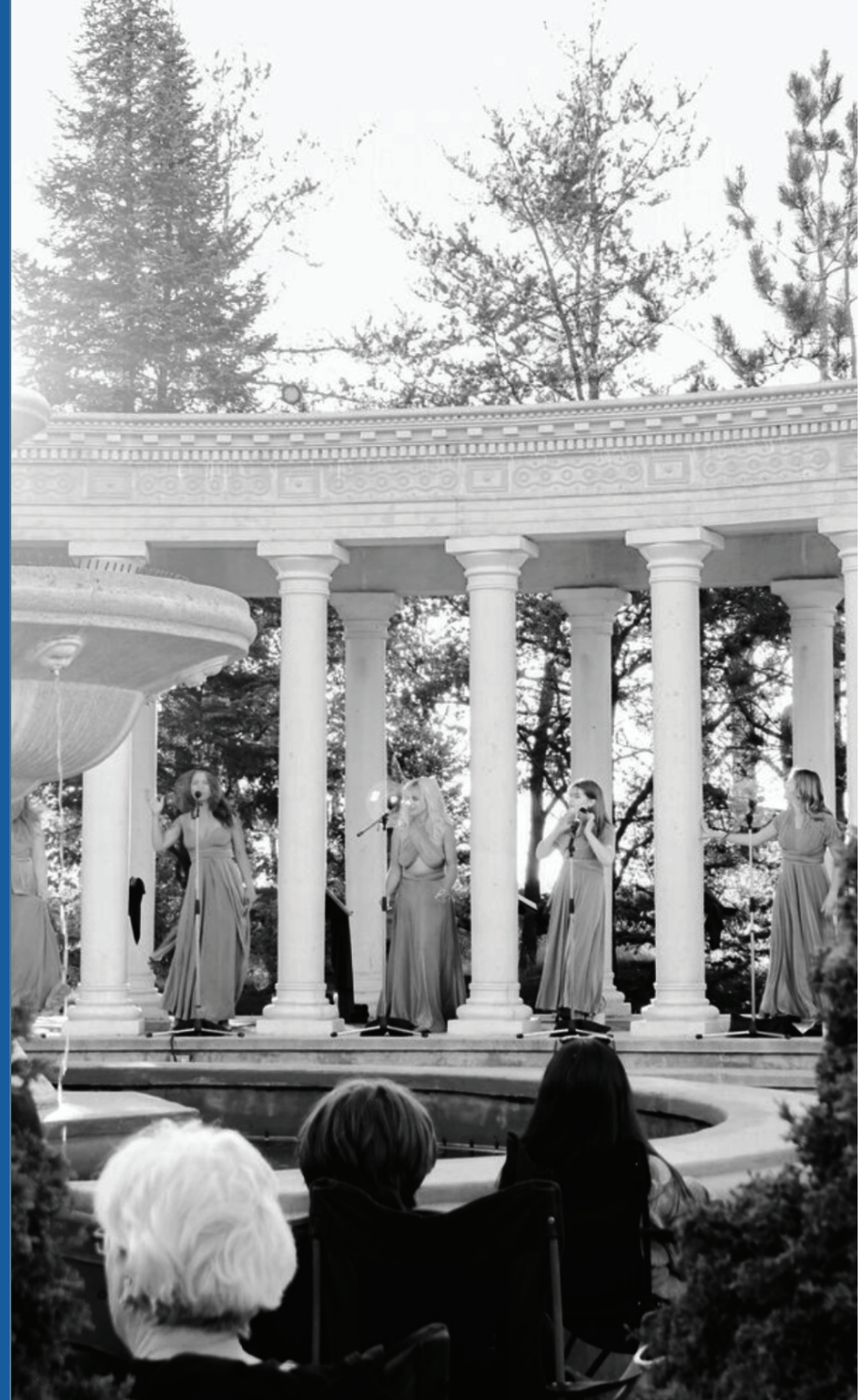
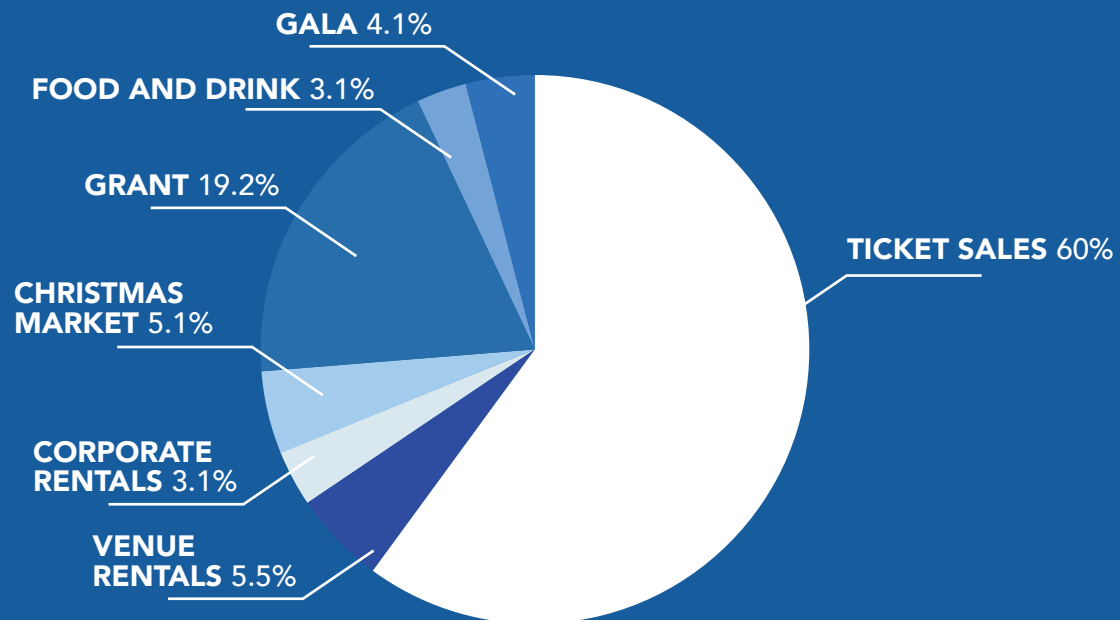




## 06. KEEPING YES NIMBLE

LOW FIXED OPERATING COSTS FOR VENUE  
\$ 22,600.00

### MULTIPLE REVENUE STREAMS



## 07. FINANCES

### DEVELOPMENT COSTS

Land Purchase	\$ 200,000.00
Construction Cost	\$ 1,576,000.00
Equipment	\$ 20,000.00
Design and Architecture Fee	\$ 209,292.00
Permits	\$ 25,000.00
Contingency (22.5%)	\$ 458,460.21
Sub-total	\$ 2,488,752.21
HST	\$ 323,537.79

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**TOTAL DEVELOPMENT COST \$ 2,812,290.00**

### FUNDING BREAKDOWN

Contribution from YES (Confirmed)	\$ 100,000.00
Canada Cultural Spaces Fund (Confirmed)	\$ 750,000.00
Vendor Mortgage (Confirmed)	\$ 190,000.00
Desjardins Goodspark Fund (Confirmed)	\$ 100,000.00
Charitable Foundation (Confirmed)	\$ 50,000.00
Downtown BIA (Confirmed)	\$ 25,000.00
Glencore (Confirmed)	\$ 10,000.00
NOHFC (Pending)	\$ 750,000.00
Fednor (Pending)	\$ 453,290.00
Greater Sudbury Utility (Pending)	\$ 20,000.00
Community and Private Donors (Pending)	\$ 120,000.00
Community Improvement Plan Allocation (Pending)	\$ 144,000.00
Tourism Development Fund (GSDC) (Pending)	\$ 50,000.00

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**TOTAL \$ 2,762,290.00**  
**REMAINING BALANCE \$ 50,000.00**

**98.2%  
Confirmed  
& Pending**

## 08. REFETTORIO IMPACT

**Number of Visitors Downtown**  
21,375 per annum

**Number of Overnight Stays  
Generated from the Refettorio**  
4,200

**Annual Tourism Financial Impact**  
(TREIM Calculator)  
\$1,184,061

**Artists Engaged**  
140 - 240



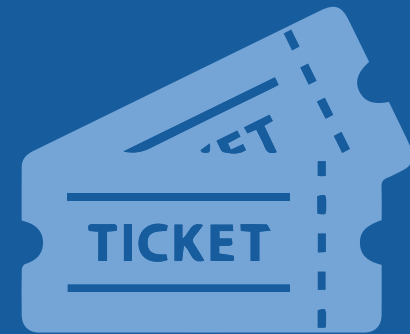




**22 PRODUCTIONS**

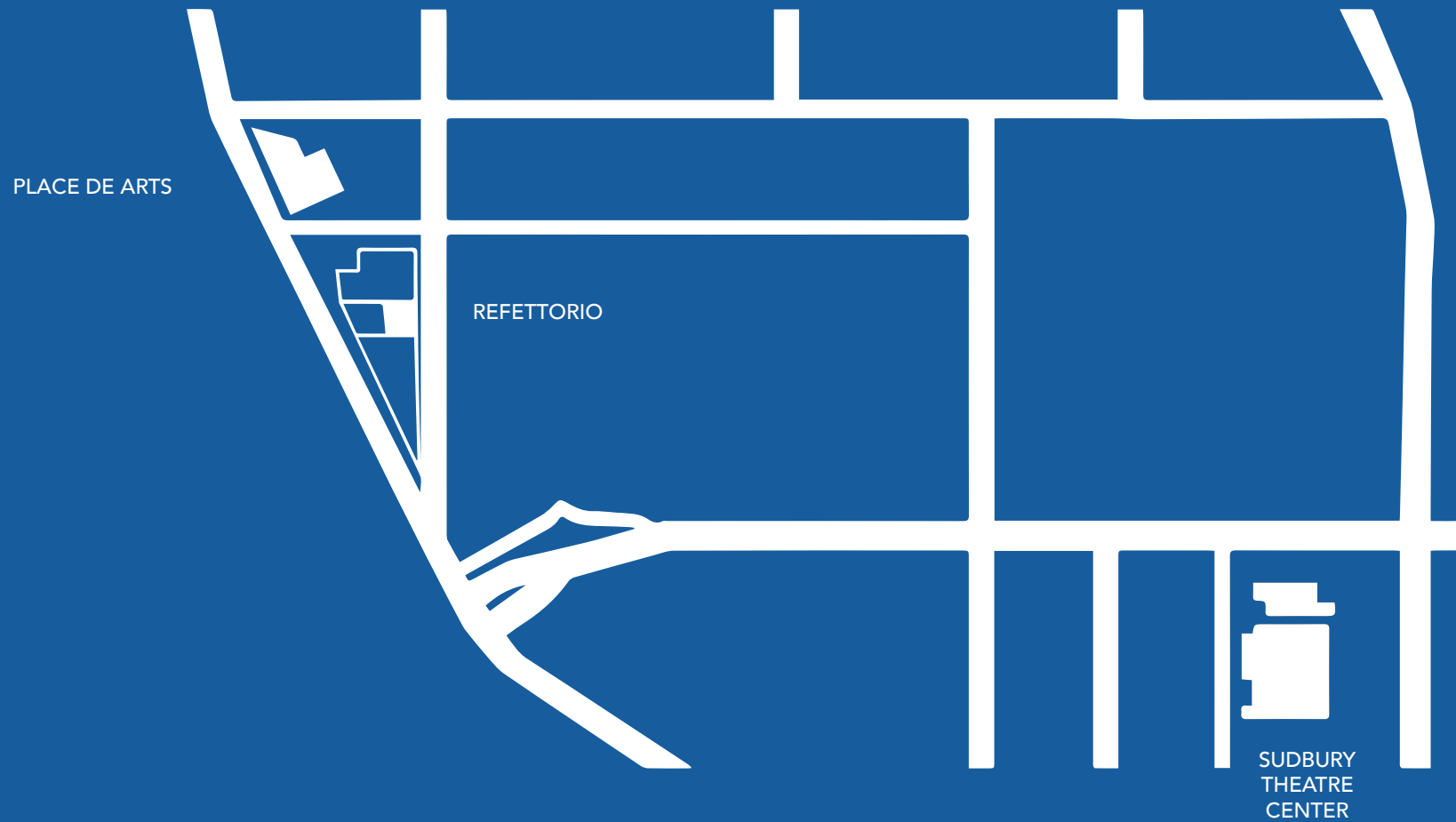


**222 ARTISTS**



**70 THOUSAND  
PATRONS**

## 10. ARTISTIC LEGACY



THANK YOU!

