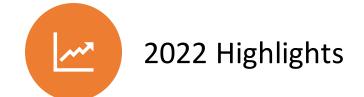


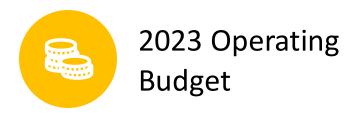
January 17, 2023



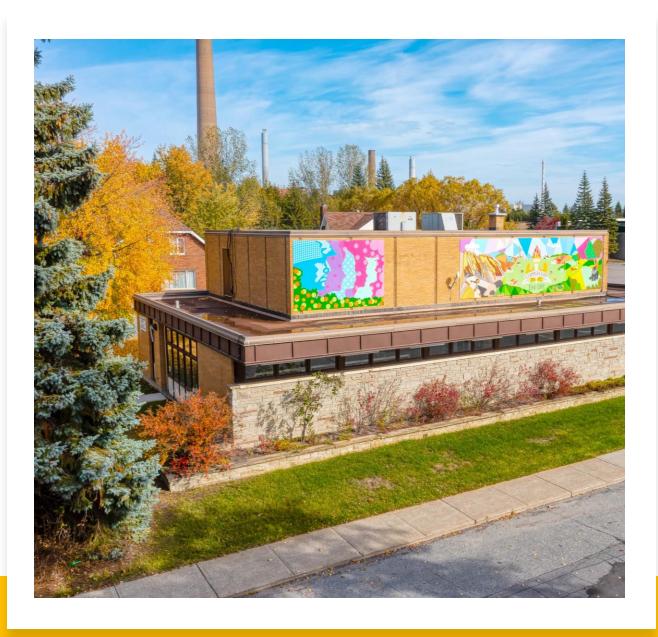
#### GSPL Operating Budget











#### 2022 Highlights









# 1. Supporting the Community Pandemic Response



Continuing to deliver Library services, supporting public health measures, contributing to our community's pandemic response



Q1 2022 saw continued impacts to GSPL services due to ongoing pandemic conditions



Agile approach to service delivery:

Contactless borrowing
Virtual programming
Appointment-based municipal services

Modified services such as homebound

### 1. Supporting the Community Pandemic Response

- Redeployment of GSPL staff
  - Supporting priority areas in the City of Greater Sudbury's pandemic response, including support for Pioneer Manor
- Support for Vaccination Certificates
  - An estimated 2,000 vaccination certificates printed per month across Greater Sudbury
- Support for Vaccination Clinics
  - GSPL hosted **30** vaccination clinics in 2022 with our PHSD partners, approximately **1,200** vaccinations administered









# 2. Adapting to Post-Pandemic Community Needs



Returning to stable inbranch service, welcoming our patrons back!



Implementation of Pandemic Exit Plan in Q2 2022

Supporting the gradual restoration of services and service levels as pandemic conditions improved

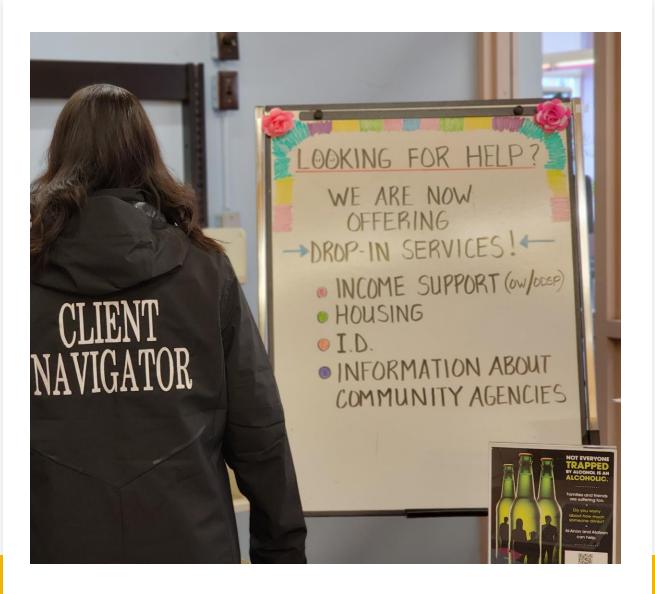


Recognizing shifting needs of our community post-pandemic

# 2. Adapting toPost-PandemicCommunity Needs

- Social Worker Program
  - Partnership with School of Social Work at Laurentian University
  - Social worker visiting Main Library several times a week
  - Liaising with GSPL staff, providing expert guidance on working with vulnerable populations
  - Collaborating with Library staff to work directly with library patrons, building relationships and providing assistance
  - Hosting ID clinics for patrons
  - Expanding to New Sudbury Library in 2023





#### 2. Adapting to Post-Pandemic Community Needs

- Client Navigators at GSPL
  - Partnership with CGS Social Services
  - Client Navigators currently visiting Main Library weekly, connecting patrons to appropriate health and social services
  - Opportunity to support individuals inneed "where they're at" in a safe and welcoming environment
  - Providing expert guidance to GSPL staff regarding the health and social services landscape
  - Synergies with Social Worker Program









# 3. Leveraging Opportunities for Ongoing Innovation



Pivoting from pandemic response back to core Library services in Q3/Q4 2022



**Continuing** to build **on** GSPL's legacy **of innovation** 

### 3. Leveraging Opportunities for Ongoing Innovation

- Bridging the Digital Divide
  - Global COVID-19 pandemic demonstrated dependencies on connectivity and digital participation
  - Significant challenges for those without reliable internet access, access to devices, technological competencies
  - GSPL launched a wifi hotspot lending program in 2021 giving patrons mobile internet access for up to 1 week at a time
  - Doubled the number of units available in 2022
  - Hotspot units had maximum utilization for most of the year
  - High holds = continued unmet demand supporting a case for further expansion



#### 3. Leveraging Opportunities for Ongoing Innovation

- Supporting Digital Inclusion
  - GSPL participated in the Virtual Community Infrastructure project in 2021
  - Designed to incorporate virtual spaces within existing infrastructure to address barriers in access to services
  - Intended to support citizens and service providers with successful virtual interactions
  - Virtual services accessed through this program include:
    - Court hearings
    - Immigration hearings
    - Medical appointments (e.g., with specialists in Southern Ontario)
    - Job interviews



#### 2022 Highlights: Collections



+27%!

Total Circulation: 667,000 (2021: 525,000) (27% increase over 2021!)



Ontario Parks Pass: 294 checkouts in 2022

500,000 physical items (2021: 357,000)



CO2 Monitors: 55
checkouts since launching
in October, expanding to 7
GSPL locations





Digital: 167,000 digital items (2021: 168,000)



Puzzles and Board Games: 3682 checkouts in 2022

Hotspot Usage: 473 checkouts in 2022 / 33 avg. holds



Video Games: 838 checkouts



#### 2022 Highlights: Spaces



Meeting Room Usage – 1140 bookings systemwide

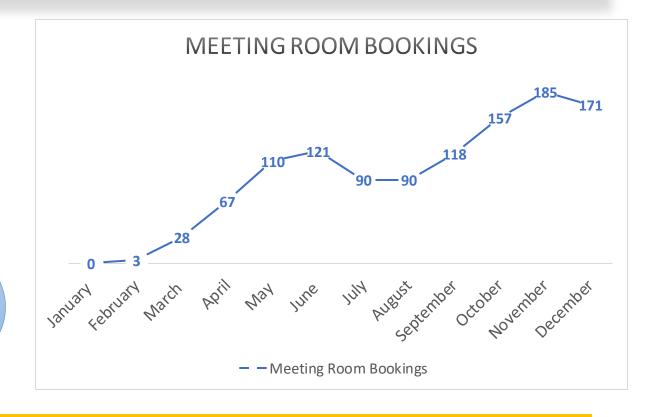


South End Library Study Rooms – 2,741.5 hours of use

+81%!



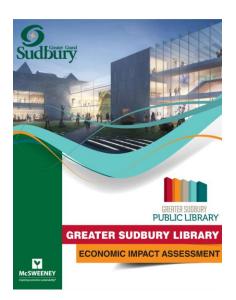
315,000 in-person visits





#### The Year Ahead

- Recognizing the challenges and opportunities faced by our community in 2023
- Libraries support communities during times of economic hardship
- GSPL provides tangible and intangible benefits through shared resources delivered at no cost to the user
- GSPL's challenge and opportunity for 2023: utilizing existing resources to do more for our community







#### Strategic Planning

- GSPL Board and staff will be undertaking a strategic planning process in 2023
- Starting with a comprehensive assessment of GSPL's current services, spaces, and systems
- Long-range Master Plan including a Facilities Master Plan
- Short-range Strategic Plan defining organizational goals and actions

#### Diversifying Revenue

Application for **registered** charitable status in **2023** 

Opening opportunities for grant revenue to support new and existing services

Continuing development of a Fundraising
Strategy to further diversify revenue streams







#### Operating Hours Review

- Engaging with Library users, non-users, partners, and other stakeholders
- Understanding shifting community needs postpandemic, aligning operating hours with current community needs
- Opportunities to leverage innovation in service delivery



- Continuing detailed design with CGS and Junction East partners
- Development of New Central Library service delivery model
- Children's Area design work leading to the development of an Early Learning Strategy in 2023, establishing best practices for high-quality children's spaces at all GSPL locations
- Ongoing project collaboration with stakeholders, partners, and our users

#### Other 2023 Priorities

Finalize CGS-GSPL Operating Agreement

On-board a new 2023-2027 Library Board and continue the Board's transition to a new governance model

Reduce wait times for materials by reassessing our materials acquisition processes

Increase the impact and efficiency of core services through planning and implementation of Programming, Marketing & Communications, and Early Learning frameworks

Expand GSPL's accessibility services including Homebound program enrollment

Continue implementing CFLA's Truth and Reconciliation Recommendations in collaboration with local Indigenous partners and stakeholders





Revenue	2023 Budget Estimates	Percentage Change 2022 to 2023
Budget Total:	\$9,927,139	+6.7%
CGS Operating Grant:	\$9,262,091	+7.4%
Provincial Operating Grant: (PLOG)	\$413,240	-
Other Revenue: (user fees, cont. from capital, donations)	\$251,808	-3%

#### Revenue Drivers

Expenses	Dollar Change 2022 to 2023	Percentage Change 2022 to 2023	Percentage of Total Budget Increase	Contributing Factors
Salaries and Benefits	\$464,512	+8.5%	74%	<ul> <li>Negotiated salaries, wages, benefits</li> <li>1 new FTE:         <ul> <li>Administrative</li> <li>Coordinator</li> <li>supporting the</li> <li>Library Board, CEO, and Managers</li> </ul> </li> </ul>
Energy Costs	\$13,041	+14.9%	6%	- Increase in market rates
Internal Recoveries	\$121,222	+8.7%	20%	- CGS IT - Other CGS recoveries

### Expense Drivers

#### Expense Drivers (cont...)

Expenses	Dollar Change 2022 to 2023		Percentage of Total Budget Increase	Contributing Factors
Materials – Operating Expenses	\$13,041	+0.6%	2%	- Insurance

- All other operating spending held at 0%
  - Library materials (i.e., books, audiovisual materials, digital resources)
  - Software
  - Programming expenses
  - Office expenses
  - Marketing and promotion
- Facing significant inflationary pressure
  - Expected 10-12% increase in materials costs

#### Thank you!









