



# Finance and Administration Committee Agenda

Tuesday, April 23, 2024

Tom Davies Square  
Councillor McIntosh, Chair

4:30 p.m. Open Session, Council Chamber / Electronic Participation

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1.	<b>Call to Order</b>	
2.	<b>Roll Call</b>	
3.	<b>Declarations of Pecuniary Interest and the General Nature Thereof</b>	
4.	<b>Presentations</b>	
4.1	<b>2024 Development Charges Background Study and By-law</b>	
	This report to follow and presentation will provide information regarding the proposed changes to the development charges by-law and proposed development charges rates as calculated through the 2024-2033 Development Charge Background Study in accordance with the Development Charges Act.	
4.2	<b>Advanced Meter Infrastructure (AMI) Project Close Out Report</b>	3
	This report and presentation provides information regarding the Automated Meter Infrastructure (AMI) project including final project costs, installation completion rate, and final compliance tasks required.	
5.	<b>Managers' Reports</b>	
5.1	<b>2024 Property Tax Policy</b>	24
	This report recommends tax policy choices that will be used in determining final tax bills for 2024.	
6.	<b>Members' Motions</b>	
7.	<b>Correspondence for Information Only</b>	
7.1	<b>2023 Contract Award Report</b>	33
	This report provides information regarding Contract Awards valued at \$250,000 or greater awarded from January 1, 2023 to December 31, 2023, including previously omitted Contract Awards from past reporting periods.	
8.	<b>Addendum</b>	
9.	<b>Civic Petitions</b>	
10.	<b>Question Period</b>	
11.	<b>Adjournment</b>	

## Advanced Meter Infrastructure (AMI) Project Close Out Report

Presented To:	Finance and Administration Committee
Meeting Date:	April 23, 2024
Type:	Presentations
Prepared by:	Michael Loken Water/Wastewater Treatment & Compliance
Recommended by:	General Manager of Growth and Infrastructure

### Report Summary

This report and presentation provides information regarding the Automated Meter Infrastructure (AMI) project including final project costs, installation completion rate, and final compliance tasks required.

### Relationship to the Strategic Plan, Health Impact Assessment and Community Energy & Emissions Plan (CEEP)

The Automated Meter Infrastructure (AMI) Project addresses several objectives within the strategic plan, including:

- 1.2 “Establish Sustainable Asset Service Levels” through increasing the accuracy and frequency of water billing to help rate payers effectively manage their water consumption and resulting costs.
- 1.5 “Demonstrate Innovation and Cost-Effective Service Delivery” by maximizing the benefits of technology in the City’s service delivery processes, in accordance with the City’s IT Strategy.
- 4.4 “Invest in Transformative Facilities, Space and Infrastructure Initiatives” by replacing aging water meters with industry leading technology.

AMI also supports climate change initiatives by improving the quality of water consumption data which supports effective plant utilization, facility planning and long-term asset plans. These actions support Goal 5 of CEEP to “decrease energy use in the potable water treatment and distribution system”.

### Financial Implications

The approved contract budget for the AMI project was \$17.189 M (inclusive of non-refundable HST) per Council Resolution 2019-207. This amount was subsequently increased by \$500,000 in July 2021 to account for unforeseen expenses due to the COVID-19 outbreak for a total installation budget of \$17.689 M. The actuals to date and projected costs to complete the project are \$17.675 M. A breakdown of the budget and actuals are contained in the body of this report.

Including pre installation consultant costs and a repair contract for curb stop valves that was required to complete some installations, there will be a surplus in the overall approved AMI budget that will be returned to the Water and Wastewater Capital Financing Reserve Funds. These details will be reflected in a future Capital Status Update Report.

The original business case identified net operational savings and efficiencies of \$684,000 from the project. Approximately \$462,500 will be realized in 2024 and reflected in the 2025 and 2026 operating budgets. The remaining net savings and efficiencies are anticipated to be phased in over the 2025-2027 timeframe.

## Background

### Project History

Council approved the implementation of a City-wide Advanced Metering Infrastructure System (AMI) in June 2019 with the scope to:

1. Install smart water meters at all residential and ICI (Industrial, Commercial, and Institutional) accounts, along with sufficient radio transmitters to collect & transmit data on a near real-time basis.
2. Implement appropriate hardware and software solutions to allow for review of production and consumption data by both customers and CGS staff.
3. Perform significant asset renewal through the replacement of aging water meters to increase accuracy of measurements used for billing, reduce inefficiencies, and enhance customer service.

The project identified several key improvements, including:

- Enhancing customer service through:
  - Eliminating estimated water bills, performing billing only on metered data.
  - Introducing a monthly billing cycle based on actual measurements.
  - Implementing a customer portal allowing users to view their consumption in real time and better understand and manage their water consumption decisions.
  - Providing proactive notification of frozen water service issues through automated alarming.
  - Allowing customers to create customized high-water consumption and leak detection alerts.
  - Streamlining move-in/move-out process for customers changing addresses.
- Creating operational efficiencies and savings by:
  - Eliminating manual water meter readings.
  - Increasing water meter reliability and reducing meter reading exceptions.
  - Expediting special water meter read requests and providing same day final meter reads.
  - Minimizing high / low meter read field visits.
  - Assisting in detection of backflow events to safeguard our drinking water distribution system.
- Improving accuracy and completeness by:
  - Automatically detecting meter damage and tampering along with notifications of meters reporting consumption.
  - Increasing meter accuracy and meter reading reliability.
  - Improving financial reporting.
- Strengthening distribution system management by:
  - Increasing understanding and accountability for water loss across CGS distribution systems.
  - Utilizing AMI and district metering data to identify operational improvements and provide information to the Water/Wastewater Master Plan.
  - Improving system wide financial reporting.
- Creating societal benefits by:
  - Reducing energy consumption in treatment processes by reducing lost water.
  - Supporting water conservation initiatives.

The project consisted of three major contracts, which were awarded as follows:

- ISD19-18: Water Meter & Encoder Supply & Delivery – Neptune Technology Group
- ISD19-02: AMI Technology Installation and Deployment – KTI Utility Services (KUS)
- ISD19-03: Project Management Services for AMI – Diameter Services

## Contract Budget

The approved contract budget, along with current project costs are show below:

Contract or Item	Spending		% Spent
	Planned	Actual/Projected	
ISD19-18: Water Meter & Encoder Supply & Delivery	\$ 4,489,822.00	\$ 4,308,582.00	95.96 %
ISD19-02: AMI Technology Installation and Deployment	\$ 10,383,509.00	\$ 11,328,837.35	109.10 %
ISD19-03: Project Management Services for AMI	\$ 1,176,222.30	\$ 1,615,406.00	137.34 %
Contingency	\$ 1,639,968.18	\$ 422,944.34	25.79 %
<b>Totals</b>	<b>\$ 17,689,521.48</b>	<b>\$ 17,675,819.69</b>	<b>99.92 %</b>

The project contingency includes an additional \$153,000 for internal resources in 2024 and 2025 to continue the compliance program and complete outstanding meter installations.

Estimated annual operating savings are \$684,000, which will be achieved after several years of operation. The full estimate, along with projected savings for 2024 are as follows:

Description	Estimated Savings	
	Full Operation	2024
Elimination of meter reading costs	\$ 360,000	\$ 268,000
Meter maintenance efficiencies	\$ 40,000	\$ 0
Efficiencies in customer service and billing	\$ 182,000	\$ 182,500
Reduction of Non-Revenue Water	\$ 428,000	\$ 311,000
Additional annual costs (data analyst, customer portal, radio license, etc.)	- \$ 326,000	- \$ 299,000
<b>Annual Net Benefit:</b>	<b>\$684,000</b>	<b>\$ 462,500</b>

## Project Schedule and Completion Rate

The initial project schedule set in 2020 did not anticipate the complexities that would result from the COVID-19 pandemic starting in early 2021. During the initial stages of the pandemic response, the project team followed advice and directives issued by Public Health Sudbury & Districts (PHSD), cancelling all in-home installations for the following periods:

- January 14<sup>th</sup> to February 16<sup>th</sup>, 2021.
- March 15<sup>th</sup> to June 6<sup>th</sup>, 2021.

The impact of these shutdowns was a 16-week delay. However, the pandemic caused a much larger effect as it extended through 2022 and 2023, including reduced labour availability and changing perceptions of the project. Throughout this period, KUS experienced historically high absenteeism (approximately 40%) and staff turnover (approximately one installer every two weeks) leading to low weekly installation rates. Delivery of the required radio transmitters also experienced delays due to microchip availability and global supply chain issues.

In addition to the labour and supply chain challenges, customer feedback when booking appointments showed increased questions concerning the AMI radio technology and an increased reluctance to allow in-home installations. To address these issues the project team, KUS call centre and KUS installers provided additional information regarding COVID-19 safety protocols, equipment specifications, and Health Canada information. In a vast majority of cases, the additional care and information provided through all stages of the booking and installation process resolved the concerns raised by the customers.

Thanks to the dedicated efforts of CGS staff, KTI Utility Services, and Diameter Services the status of meter installations at project completion is as follows:

Description	Number of Accounts	Percentage of Accounts
Completed Meter Installations	47,195	98.5%
Non-Compliant Accounts	652	1.4%
Installations pending service repairs (CGS)	50	0.1%
<b>Total Work Orders</b>	<b>47,897</b>	<b>100.0%</b>

Comparison to other AMI projects executed within the province shows this to be a high completion rate, as shown below:

Municipality	Project Completion Rate	Notes
A	97.3%	Project impacted by COVID-19 Pandemic
B	97.5%	Project impacted by COVID-19 Pandemic
C	98.2%	Project impacted by COVID-19 Pandemic
D	98.8%	Completed before the COVID-19 Pandemic
<b>City of Greater Sudbury</b>	<b>98.5%</b>	<b>Project impacted by COVID-19 Pandemic</b>

Figure 1 shows the complete project schedule, including the original and revised timelines presented to Council:

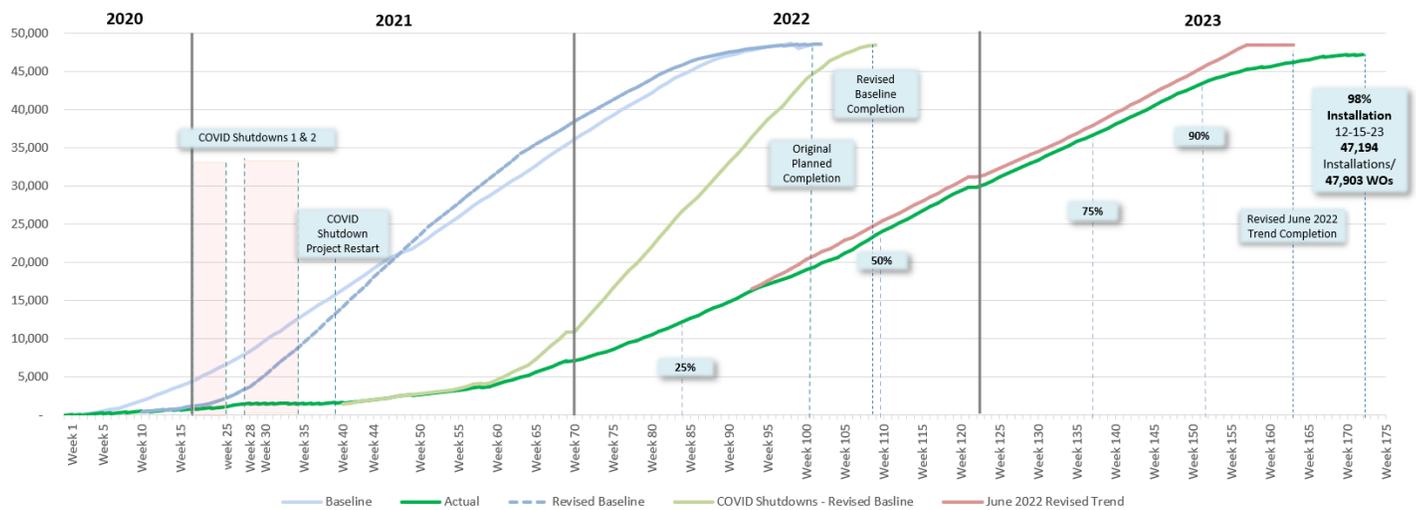


Figure 1: AMI Project Schedule

## Meter Communications

The project contract indicated that all installations must achieve successful transmission of 98.5% of hourly readings and 96% of daily meter readings over a 30-day period.

An analysis of available data shows that the AMI system is collecting data from all wards at a success rate of over 99%, exceeding design targets.

## Water/Wastewater Billing and Customer Portal

Several key project goals are tied to improvements in water billing services and the implementation of an online portal where customers could monitor their own water use. In 2022 Council approved new service contracts with Greater Sudbury Utilities (GSU) to include the AMI system. These contracts included new provisions covering:

- Billing 98% of customers within three (3) business days of the end of a billing period based on actual smart meter readings.
- Providing customer service in line with Council approved customer service standards.
- Operating and maintaining a comprehensive online customer portal.
- Utilizing existing GSU radio spectrum licenses to transmit water meter data.
- Operating and maintaining the radio towers and associated equipment required by the AMI system.

An analysis of the contract cost in 2022, with anonymized data provided by Diameter Services, showed that GSU remained a low-cost service provider even with the increased service provisions in the contracts:

Billing Utility	No. of Accounts	Annual Cost per Account	Reference Year
Utility 1	37,500	\$ 59.41	2019
Utility 2	7,000	\$ 54.28	2021
Utility 3	8,000	\$ 41.68	2021
Utility 4	44,000	\$ 36.92	2021
Utility 5	152,000	\$ 33.33	2021
<b>Greater Sudbury Utilities</b>	<b>48,400</b>	<b>\$ 30.83</b>	<b>2022</b>

The customer portal for water billing was implemented in January 2023 using SilverBlaze software. This is the same provider used by GSU for their electricity data customer portal, providing the use of a single log on for users to access both their water and electricity consumption.

City staff meet with representatives from GSU quarterly to identify improvements to the portal, resolve any outstanding issues and ensure reliable operation for our customers. Currently users can:

- Access hourly and daily water consumption data.
- Set personalized alarms to detect potential water leaks.
- See predicted consumption for the current billing period.
- Access current and historical billing information.

Examples of daily and hourly consumption data, along with the option for water leak detection alarms are shown in Figure 2, Figure 3 and Figure 4.

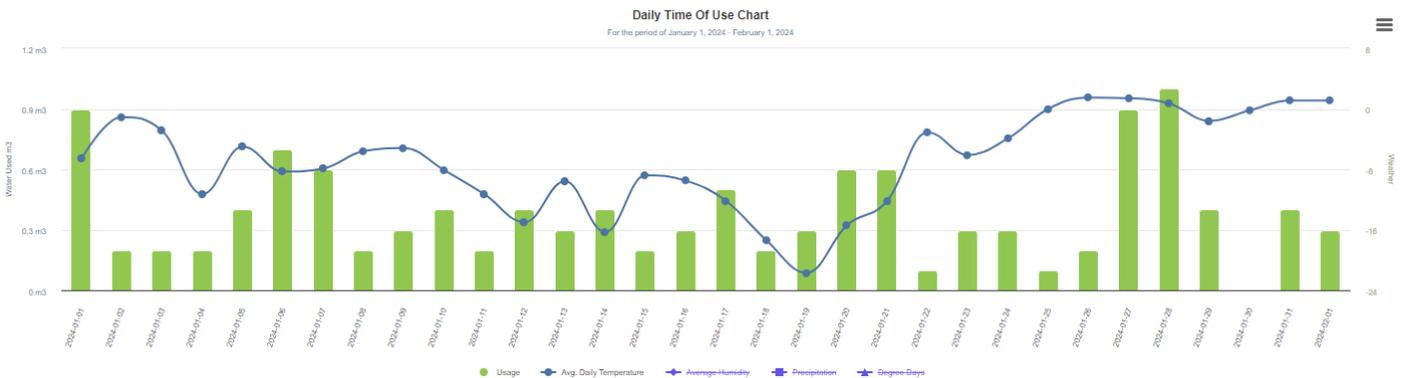


Figure 2: Example Daily Water Use Data

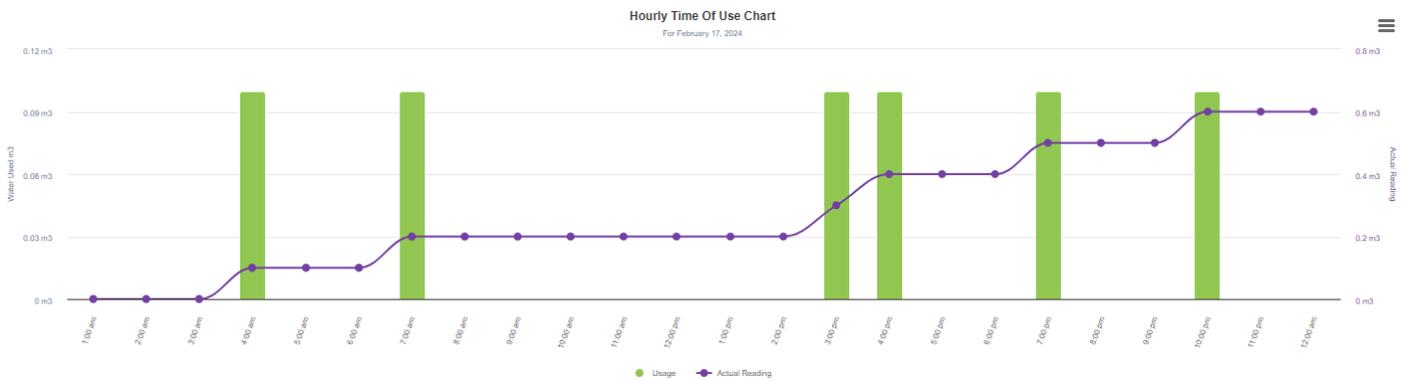


Figure 3: Example Hourly Water Use Data

**Water Leak Alert ?**

Minimum Usage per hour ? : 
 Hours of Continuous Usage ? :

Figure 4: Water Leak Detection

## Project Communication and Compliance Program

To achieve the outcomes approved by Council in 2019, the project team required detailed communications and compliance programs to encourage customers to schedule a meter replacement.

The communications plan consisted of the following steps, completed over an average of a 6-month period for each customer:

- 1) An initial booklet with information on the project, including instructions on how to book an appointment and details for a virtual open house.
- 2) A reminder letter to change their meter.
- 3) Phone calls from the KUS call centre to arrange for an appointment.
- 4) Canvassing and/or a “door knocker” information hanger from KUS as a reminder to book an appointment.
- 5) A final notice informing the customer of the requirement to book an appointment as well as outlining upcoming steps if their account remained in non-compliance.

A vast majority of accounts successfully booked appointments during this communications phase and required no further actions. Non-compliant accounts also received the following communications:

- 6) A registered letter providing information on a manual meter read fee, which is an additional charge added to accounts without an AMI meter.
- 7) Another phone call from the KUS call centre as a final attempt to book the appointment.
- 8) A registered “final notice” letter informing the customer their water service will be disconnected by the City if a meter upgrade is not completed.
- 9) A “door hanger” providing a date/time for the water service disconnect.

The manual meter read fee, added to offset the additional costs incurred to send meter readers into specific areas for small numbers of accounts, was initially set at \$50/month and generated approximately 50% compliance to book a meter installation.

Data from other municipalities had confirmed that water service disconnects were necessary to achieve project completion and drive final compliance. Approximately 80% of non-compliant accounts scheduled meter installations once the disconnect process started. Meter Shop staff completed sixty-three disconnects until November 8<sup>th</sup> to avoid any complications with winter conditions, resulting in 90% compliance from the affected accounts. The six accounts that remain disconnected are associated with vacant homes.

### Next Steps

As a result of the success achieved by the compliance program, disconnects will resume in 2024 as follows:

- A revised mail out containing all necessary information to book an appointment will be sent to all non-complaint customers starting in April 2024.
- Two seasonal meter installers will be hired for 2024 at a cost of \$101,190 and one seasonal meter installer in 2025 at a cost of \$52,108 to supplement full time staff.
- “Door hanger” notices will be distributed on a ward-by-ward basis starting in May 2024.
- 100-125 installations will be targeted per month. Certified plumbers will complete installations requiring complex piping alterations or repairs under existing CGS standing offers.
- Disconnects will be completed as required to complete installations.

As the contract with KUS is complete, City staff will perform all future work.

If staff achieve the targeted installation rate, approximately 580 accounts will be compliant by the end of 2024 (82.6% of total non-compliant accounts). The remaining 122 accounts (17.4%) will then be addressed in 2025.

Beyond the compliance program, staff will use AMI data over the coming years to improve customer service, identify system issues, and provide critical information to the Water/Wastewater Condition Assessment and Analytics (CA&A) group. This group is responsible for coordinating and directing operational programs and capital projects to support the Water/Wastewater Master Plan and Asset Management Plan, and to reduce non-revenue water.

The 2024 work plan for the CA&A group contains several key projects and initiatives, including:

- Implementing a program for District Metered Areas (DMAs) to update water audit data for the City’s distribution systems. DMAs will allow staff to calculate the difference between water supplied to an area and the water consumed by customers in that area (measured by AMI).
- Updating capital project planning to address areas with the highest water losses identified through water auditing processes.
- Selecting the best available leak detection technology to pair with AMI/DMA data to fix leaks causing water loss.
- Exploring the possibility to construct “digital twin” water systems where staff use AMI data to model water distribution systems using real time information.
- Identifying opportunities to utilize Power BI, CityWorks, and other enterprise software systems to identify issues with private water services and proactively reach out to customers.

## Resources Cited

1. *Implementation of Automated Meter Infrastructure (AMI),*” Report dated June 12<sup>th</sup>, 2019, Presented to Council June 25<sup>th</sup>, 2019.
2. *“Automated Water Meter Reading Feasibility Study,”* Report dated April 17<sup>th</sup>, 2018, Presented to Council April 3<sup>rd</sup>, 2018.
3. *“Advanced Meter Infrastructure (AMI) Project Update and Service Contract Approval,”* Presented to Council July 14<sup>th</sup>, 2021.
4. *“Advanced Meter Infrastructure (AMI) Update and Approval of Greater Sudbury Utilities Service Agreements,”* Presented to Council March 22<sup>nd</sup>, 2022.

# Advanced Meter Infrastructure (AMI) Project Close Out

April 2024

Finance & Administration Committee



2019-2027 Strategic Plan Priorities

# Agenda

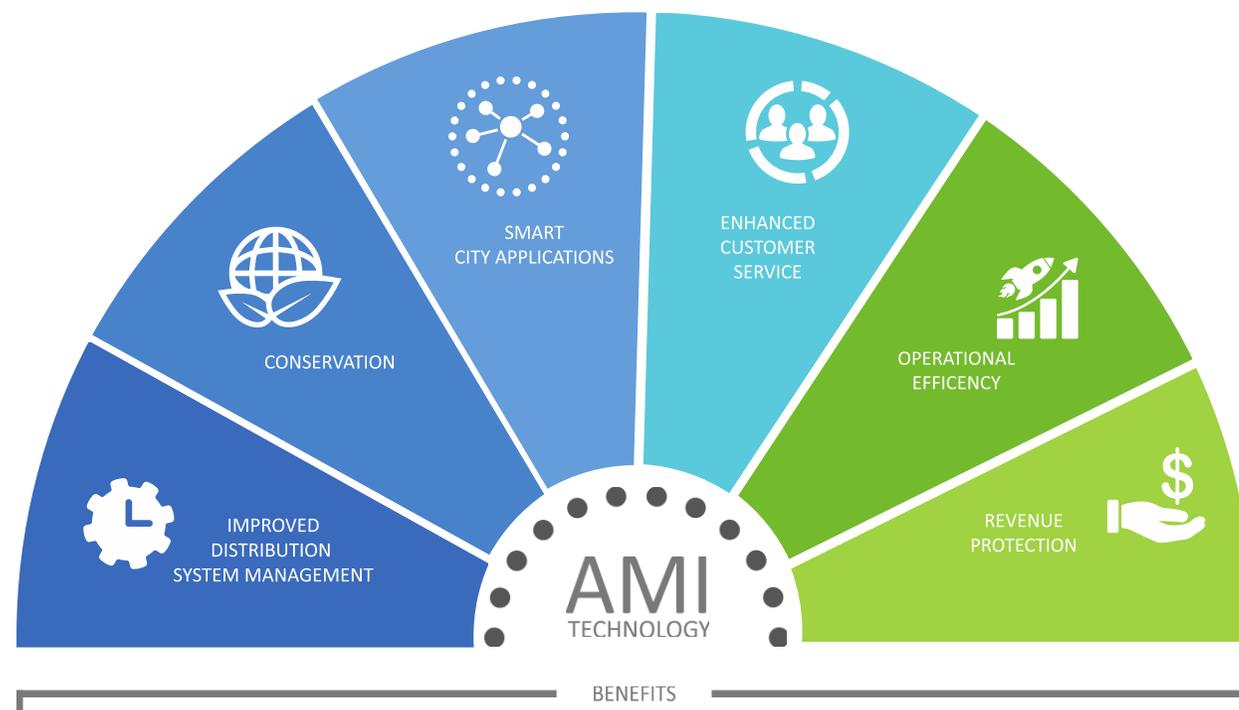
- Overview
- Project Finances
- Schedule
- Completion Rate
- Customer Portal
- Compliance Program
- Next Steps



# Overview

AMI project based on:

- **Enhancing Customer Service**
  - Proactive engagement
  - Facilitating customer portal
  - Reducing billing adjustments
- **Increasing Operational Efficiency**
  - Eliminating manual reads
  - Minimizing estimated reads
  - Prioritizing resources
- **Protecting Water Revenue**
  - Addressing stopped meters
  - Identifying potential tampering
  - Locating sources of non-revenue water



# Project Finances

- Original project budget approved in 2019.
- Additional contingency funds added in 2021 to compensate for effects of COVID-19 pandemic.

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	Planned	Actual/Projected	
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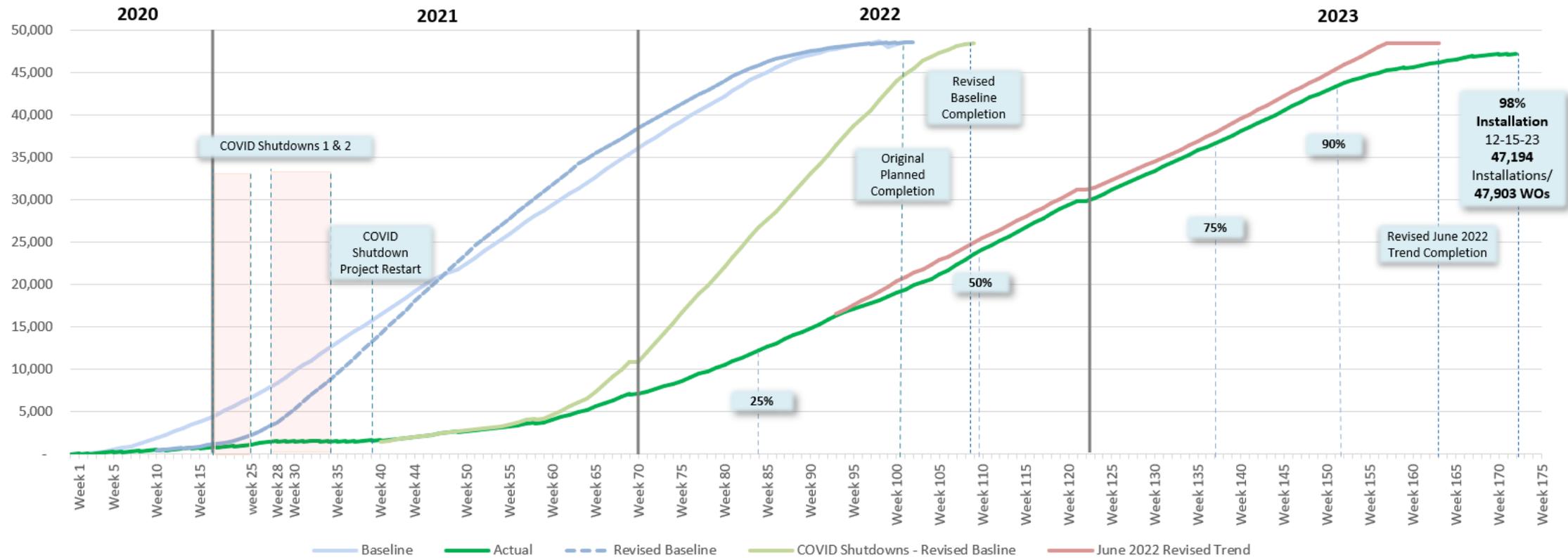
# Project Finances

- Savings being achieved through water loss reductions, eliminating manual meter reads and billing efficiencies.
- Some savings targets will not be reached until system has been in full operation for several years.

Description	Estimated Savings	
	Full Operation	2024
Elimination of meter reading costs	\$ 360,000	\$ 268,000
Meter maintenance efficiencies	\$ 40,000	\$ 0
Efficiencies in customer service and billing	\$ 182,000	\$ 182,500
Reduction of Non-Revenue Water	\$ 428,000	\$ 311,000
Additional annual costs (data analyst, customer portal, radio license, etc.)	- \$ 326,000	- \$ 299,000
<b>Annual Net Benefit:</b>	<b>\$684,000</b>	<b>\$ 462,500</b>



# Project Schedule



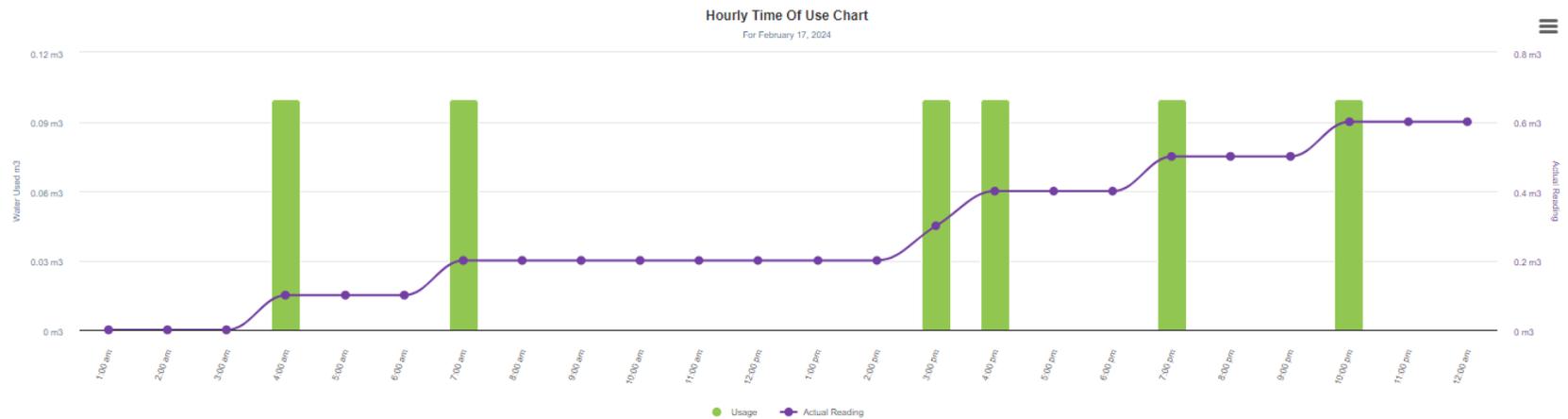
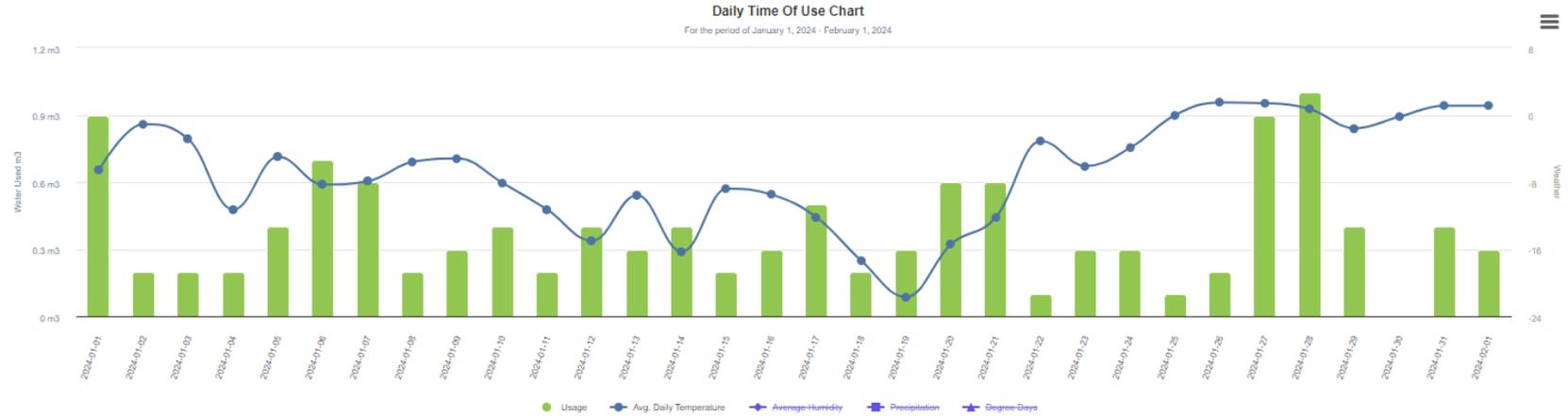
# Completion Rate

Description	Number of Accounts	Percentage of Accounts
Completed Meter Installations	47,195	98.5%
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Installations pending service repairs (CGS)	50	0.1%
<b>Total Work Orders</b>	<b>47,897</b>	<b>100.0%</b>

Municipality	Project Completion Rate	Notes
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D	98.8%	Completed before the COVID-19 Pandemic
<b>City of Greater Sudbury</b>	<b>98.5%</b>	<b>Project impacted by COVID-19 Pandemic</b>



# Customer Portal



# Compliance Program

The communications plan for the project consisted of the following steps:

1. An initial booklet with information on the project.
2. A reminder letter to change their meter.
3. Phone calls from the KUS call centre to arrange for an appointment.
4. Canvassing and/or a “door knocker” information hanger from KUS as a reminder to book an appointment.
5. A final notice informing the customer of the requirement to book an appointment.

Non-compliant accounts also received the following communications:

6. A registered letter providing information on a manual meter read fee.
7. Another phone call from the KUS call centre as a final attempt to book the appointment.
8. A registered “final notice” letter.
9. A “door hanger” providing a date/time for the water service disconnect.



# Compliance Program

- The program resulted in the following compliance levels:
  - Manual meter read fee: ~ 50%
  - Water service disconnection: ~ 80%
- 63 accounts were disconnected in 2024, with 6 remaining without service (vacant houses)
- Disconnects stopped from November – May to avoid complications with frozen pipes.



# Next Steps

- Meter Installations

- A revised mail out will be sent to all non-complaint customers.
- Two seasonal meter installers will be hired in 2024 & 2025 at a cost of \$153,000 to supplement full time staff.
- “Door hanger” notices will be distributed on a ward-by-ward basis.
- Certified plumbers will complete complex installations.
- Disconnects will be completed as required to complete installations.
- Approximately 700 accounts still require AMI meters.
  - 100-125 installations will be targeted per month.
  - Approximately 120 installations to be completed in 2025.



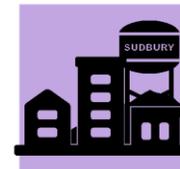
# Next Steps

- Water/Wastewater Condition Assessment & Analytics:
  - District Metered Areas (DMAs) program to update water audit data for the City's systems.
  - Update capital project planning to address areas with the highest identified water losses.
  - Select the best available leak detection technology to pair with AMI/DMA data to fix leaks causing water loss.
  - Explore the possibility to construct “digital twin” water systems where staff use AMI data to model water distribution systems using real time information.
  - Find opportunities to utilize Power BI, CityWorks, and other enterprise software systems to identify issues with private water services.



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## 2024 Property Tax Policy

Presented To:	Finance and Administration Committee
Meeting Date:	April 23, 2024
Type:	Managers' Reports
Prepared by:	Kyla Bell Taxation
Recommended by:	General Manager of Corporate Services

## Report Summary

This report recommends tax policy choices that will be used in determining final tax bills for 2024.

## Resolutions

### Resolution 1:

THAT the City of Greater Sudbury approves property tax ratios as follows where the Residential class is set at 1.000000:

New Multi-Residential	1.000000
Multi-Residential	1.965000
Commercial	1.912000
Industrial	3.452729
Large Industrial	4.007861
Pipeline	2.179489
Farm	0.200000
Managed Forest	0.250000

AND THAT the necessary Tax Ratio by-law and Tax Rate by-law be prepared.

### Resolution 2:

THAT the City of Greater Sudbury use capping and clawback tools as follows:

- a) Implement a 10% tax increase cap
- b) Implement a minimum annual increase of 10% of current value assessment level taxes for capped properties
- c) Move capped and clawed back properties within \$500 of current value assessment taxes directly to Current Value Assessment taxes
- d) Eliminate commercial and industrial properties that were at Current Value Assessment in 2023 from the capping exercise
- e) Eliminate commercial and industrial properties that crossed between capping and clawback in 2024 from the capping exercise

AND THAT the necessary by-law be prepared;

AND THAT the following clawback percentages, as calculated by the Online Property Tax Analysis (OPTA) System, be adopted by the City of Greater Sudbury:

Commercial	33.3394%
Industrial	32.3023%

AND THAT the City of Greater Sudbury approves the recommendations as outlined in the report entitled “2024 Property Tax Policy”, from the General Manager of Corporate Services, presented at the Finance and Administration Committee Meeting on April 23, 2024.

## **Relationship to the Strategic Plan, Health Impact Assessment and Climate Action Plans**

This report refers to operational matters and has no direct connection to the Community Energy & Emissions Plan.

## **Financial Implications**

There are no financial implications associated with this report. Council approved a budget for 2024 and the set of policy decisions which are addressed in this report determine the relative share of the net budget allocated to each property tax class (and certain commercial and industrial property owners who have experienced changes to their current value assessment).

## **Background**

The purpose of this report is to establish the 2024 property tax ratios to determine final property tax bills. There are two decisions:

- a) Determine the property tax ratios applicable for 2024 tax bills
- b) Determine the approach for managing tax capping and clawback provisions

Property tax ratios determine how property tax revenue requirements, established when Council approved the 2024 Budget, will be allocated among property classes. Determining property tax ratios enables the production and issuance of final tax bills.

The recommendations in this report are consistent with property tax policy decisions adopted in prior years and reflect the established method for Area Rating, which assigns specific taxation requirements to specified parts of the city based on different service levels approved by Council.

## **Calculation of Property Taxes**

Rules governing property assessment values in Ontario are complex. However, the ultimate purpose of property assessment values is straightforward – to determine how the City’s tax levy is allocated to each property class.

Provincial regulations require decisions regarding tax policy options to be made prior to issuing final property tax bills, even if existing tax ratios (status quo) are being maintained.

Property tax calculations are based on information provided by the Municipal Property Assessment

Corporation (MPAC), under the authority of the Assessment Act and Municipal Act, 2001. MPAC is responsible for the classification and identification of property values for all individual properties in Ontario. Municipalities use MPAC data to assign property tax obligations to each property.

The City must establish tax rates through a by-law on an annual basis to raise the required revenue from property taxes planned in the budget. The municipal tax rates are based on assessed values, tax ratios and the annual tax-based operating budget. Tax rates are calculated as follows:

$$\text{Property Tax Rate} = \frac{\text{Property Tax Levy}}{\text{Weighted Assessment for All Classes}} \times \text{Tax Ratio for the Class}$$

As described in the 2024 Budget approved by City Council, the City of Greater Sudbury will levy \$406 million in property taxation. This funds both municipal operations (\$356 M) and Greater Sudbury's four school boards (\$50 M).

### **Deciding Whether to Adjust Tax Ratios**

Property tax policy differs from the annual budget process, although both the budget and the choices in this report affect the amount of tax payable by each tax class. It is useful to think of the budget process as determining the "size of the pie"; it establishes how much tax needs to be collected.

Property tax ratios, the subject of this report, determine "how the pie is sliced". Property tax ratios are used to calculate the tax rates. The tax rates are then used to calculate the specific amounts each property owner pays. Unlike the budget process, property tax policy decisions do not change the amount of money the City receives through taxation.

For 2024, the ability to adjust tax ratios is limited. Due to the COVID-19 pandemic, the Province postponed property reassessments across the province. Such reassessments usually occur every four years, but for now property assessments continue to reflect 2020 values.

In Greater Sudbury, the Industrial tax ratio is currently above the provincial threshold limit of 2.63. This means only 50% of the levy increase can be applied to industrial properties, resulting in approximately \$512,500 in budgeted tax revenue allocated to all other classes. The effect of such requirements is that some property tax classes could have a municipal tax increase that is marginally higher than the 5.9% (residential 6.0%) increase Council approved in December 2023. If Council wanted to move the Industrial tax ratio so that it was at the provincial threshold, this would further shift taxation requirements to other property tax classes of approximately \$7.0 million. This amount of taxation would be removed from the Industrial and Large Industrial classes and the burden put on all other classes. Staff do not recommend this change.

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The recommended tax ratios are:

**Table 1: Proposed 2024 Tax Ratios**

	<b>2024 Proposed</b>	<b>2023 Approved</b>
Residential	1.000000	1.000000
New Multi-Residential	1.000000	1.000000
Multi-Residential	1.965000	1.965000
Commercial	1.912000	1.912000
Industrial	3.452729	3.536525
Large Industrial	4.007861	4.105129
Pipelines	2.179489	2.179489
Farm	0.200000	0.200000
Managed Forest	0.250000	0.250000

If approved, the tax rates can be generated, and the billing process can proceed. See Appendix 'A' for Tax Rates.

**Residential Property Tax Distribution**

This next chart reflects the tax impact in the residential class (municipal and education) of the approved tax rates.

**Table 2: Typical Property Tax Changes For Residential Properties**

<b>Tax Change</b>	<b># Properties</b>
0 - \$100	5,657
\$100 - \$200	23,484
> \$200	29,165
Total	58,306

There are 29,141 (50%) of the total 58,306 residential properties that will experience an increase of less than \$200 on their 2024 property tax bill. The average increase for all residential properties would be \$225, but this figure will vary depending on area of the City and the valuation of the dwelling.

**Impact of Provincially Regulated Education Tax Rates**

For 2024, the Ministry of Finance regulated the business class education tax rate at 0.88% consistent with 2023. Education tax rates for the residential and multi-residential classes remained at 0.153%.

**Table 3: Education Tax Rates**

<b>Education Tax Rates</b>			
	<b>2023</b>	<b>2023</b>	<b>% change</b>
Residential, Multi-Residential	0.153%	0.153%	-
Commercial, Industrial, Pipeline	0.88%	0.88%	-

**Tax Change by Property Class**

Council will recall the 2024 approved budget anticipated a 5.9% property tax increase to support planned service levels. It is important to remember the corporation’s planned taxation revenues will increase in accordance with the amounts determined in the 2024 Budget. Based on the property tax ratios recommended here, excluding the effects of area rating, the following tax changes for specific property types would be as follows:

**Table 4: Tax Change by Property Class**

	Residential	Commercial	Industrial
Municipal Tax Increase	6.0%	6.1%	4.0%
Education Impact	-0.6%	-1.4%	-0.6%
<b>Final Tax Impact</b>	<b>5.4%</b>	<b>4.7%</b>	<b>3.4%</b>

As this chart illustrates, the final tax impacts for other property classes result from the 50% levy cap in the Industrial class shifting taxation to the other classes. The education tax rates have remained the same from 2023 to 2024 so when they are applied to the larger tax levy for 2024 they have the impact of reducing the overall 2024 tax change in each class.

**Area Rating**

Area rating is a policy choice that municipalities can make to recognize that some municipal services are provided at different levels across a community, so property taxes are adjusted to recognize this. In Greater Sudbury, area rates exist for Fire and Transit Services.

The major variations in taxes levied in the four different service areas are predominately affected by the fire area rate. This changes taxes payable for a property depending on whether it is primarily served by career firefighters, a mix of career and volunteer firefighters (a “composite” service level), or primarily by volunteer firefighters.

This policy was incorporated into the calculation of recommended tax rates, inclusive of education. The following is the effective dollar impact for the residential class for a home with a 2016 assessed value of \$230,000:

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**Table 5: Representative Effects of Area Rating on 2024 Property Taxes**

	Career / Urban	Composite/ Commuter	Volunteer/ Commute	Volunteer
Municipal Portion – 2023	\$3,442	\$3,307	\$3,124	\$2,991
Education Portion - 2023	352	352	352	352
Total Taxation - 2023	\$3,794	\$3,659	\$3,476	\$3,343
Municipal Portion - 2024	\$3,656	\$3,489	\$3,306	\$3,168
Education Portion - 2024	352	352	352	352
Total Taxation - 2024	\$4,008	\$3,841	\$3,658	\$3,520
Dollar Change - Total Taxation	214	182	182	177
Percentage Change - Total Taxation	5.6%	5.0%	5.2%	5.3%

**Tax Capping and Clawback Provisions**

As a result of provincial legislation, there are limits to tax increases that can be applied to business properties. This is known as “tax capping”. Generally, this involves shifting the tax burden among properties within the affected property tax class. In the City of Greater Sudbury, this affects very few properties.

The clawback is a percentage that properties within a specific property class that are experiencing a tax decrease must forgo to support the properties within the same class that are experiencing an increase. In Greater Sudbury, this currently only affects Commercial and Industrial properties.

Consistent with previous years’ Tax Policies, the following tools are being recommended for approval:

1. Implement a 10% tax increase cap – this means that properties in the commercial and industrial classes, that were previously in the capping/clawback exercise, will continue to see property tax increases limited to 10% of the preceding year’s annualized taxes, plus a portion of the Council’s approved levy increase.
2. Implement a minimum annual increase of 10% of CVA level taxes for capped properties - this means that properties in the commercial and industrial classes, that were previously in the capping/clawback exercise, will continue to see property tax increases limited to 10% of the preceding year’s CVA taxes, plus a portion of the Council’s approved levy increase.
3. Move capped and clawed back properties within \$500 of CVA taxes directly to CVA taxes.
4. Eliminate commercial and industrial properties that were at Current Value Assessment in 2023 from the capping exercise.
5. Eliminate commercial and industrial properties that crossed between capping and clawback in 2024 from the capping exercise.

The following table describes the effects of these changes. Overall, capping and clawback policies apply to 56 properties, while 3,008 properties will see their taxes reflect their full current value assessment.

**Table 6: Impact of Proposed Capping and Clawback Policies**

	<b>Commercial</b>	<b>Industrial</b>	<b>Total</b>
Clawback %	33.3394%	32.3023%	
Clawback \$	\$19,410	\$99,272	\$118,682
Shortfall \$	\$0	\$0	\$0
# of Capped Properties	3	34	37
# of Clawback Decreasing Properties	8	11	19
# of CVA Tax Properties	2,642	366	3,008
Total # in Class	2,653	411	3,064

The use of all tax policy tools available is recommended to set the clawback percentage at:

Commercial	33.3394%
Industrial	32.3023%

By approving these clawback percentages, it ensures that properties seeing a tax decrease will fund a portion of taxes payable by properties seeing a tax increase of more than 10%.

## Summary

The effect of the recommendations in this report produces a 5.4% increase in residential property taxes (municipal and education) for 2024 compared to 2023 levels, while Commercial and Industrial properties will pay relatively less due to the Business Education tax rate remaining consistent. Actual changes in taxes payable for each property will be determined by its assessed value, type of dwelling and its location within the City.

Approving these recommendations will result in timely production of final tax bills. Refer to Appendix “A” for Tax Rates and Appendix “B” for a property taxation comparison with other municipalities in Ontario, as reflected in the BMA Study.

## Resources Cited

2023 Property Tax Policy - <https://pub-greatersudbury.escribemeetings.com/filestream.ashx?DocumentId=49665>

## 2024 Tax Policy Report - Appendix A

### City of Greater Sudbury 2024 Final Tax Rates for all Municipal Purposes

(all figures in the form of %'s)

Property Description	General	Career	Fire Rate		Transportation Rate		Career/Urban Area	Composite/Commuter Area	Volunteer/Commuter Area	Volunteer Area
			Composite	Volunteer	Urban	Commuter				
Residential/New Multi-Res	1.257216	0.203580	0.199970	0.120233	0.128746	0.059873	1.589542	1.517059	1.437322	1.377449
Multiple Residential	2.470429	0.400035	0.392941	0.236258	0.252986	0.117650	3.123450	2.981020	2.824337	2.706687
Commercial Occupied	2.403797	0.389245	0.382343	0.229886	0.246162	0.114477	3.039204	2.900617	2.748160	2.633683
Commercial Excess Land	2.403797	0.389245	0.382343	0.229886	0.246162	0.114477	3.039204	2.900617	2.748160	2.633683
Commercial Vacant Land	2.403797	0.389245	0.382343	0.229886	0.246162	0.114477	3.039204	2.900617	2.748160	2.633683
Industrial Occupied	4.259119	0.702907	0.690442	0.415132	0.444525	0.206725	5.406551	5.156286	4.880976	4.674251
Industrial Excess Land	4.259119	0.702907	0.690442	0.415132	0.444525	0.206725	5.406551	5.156286	4.880976	4.674251
Industrial Vacant Land	4.259119	0.702907	0.690442	0.415132	0.444525	0.206725	5.406551	5.156286	4.880976	4.674251
Large Industrial Occupied	4.943903	0.815920	0.801452	0.481877	0.515996	0.239963	6.275819	5.985318	5.665743	5.425780
Large Industrial Excess Land	4.943903	0.815920	0.801452	0.481877	0.515996	0.239963	6.275819	5.985318	5.665743	5.425780
Pipelines	2.740088	0.443700	0.435832	0.262046	0.280601	0.130493	3.464389	3.306413	3.132627	3.002134
Farm	0.251443	0.040716	0.039994	0.024046	0.025749	0.011975	0.317908	0.303412	0.287464	0.275489
Managed Forests	0.314304	0.050895	0.049993	0.030058	0.032187	0.014968	0.397386	0.379265	0.359330	0.344362

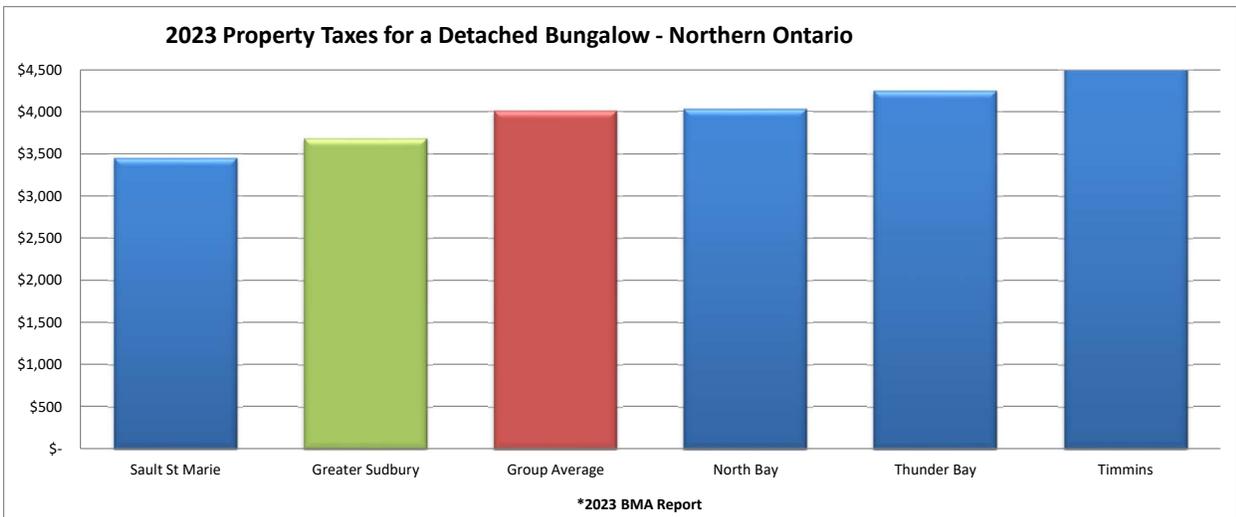
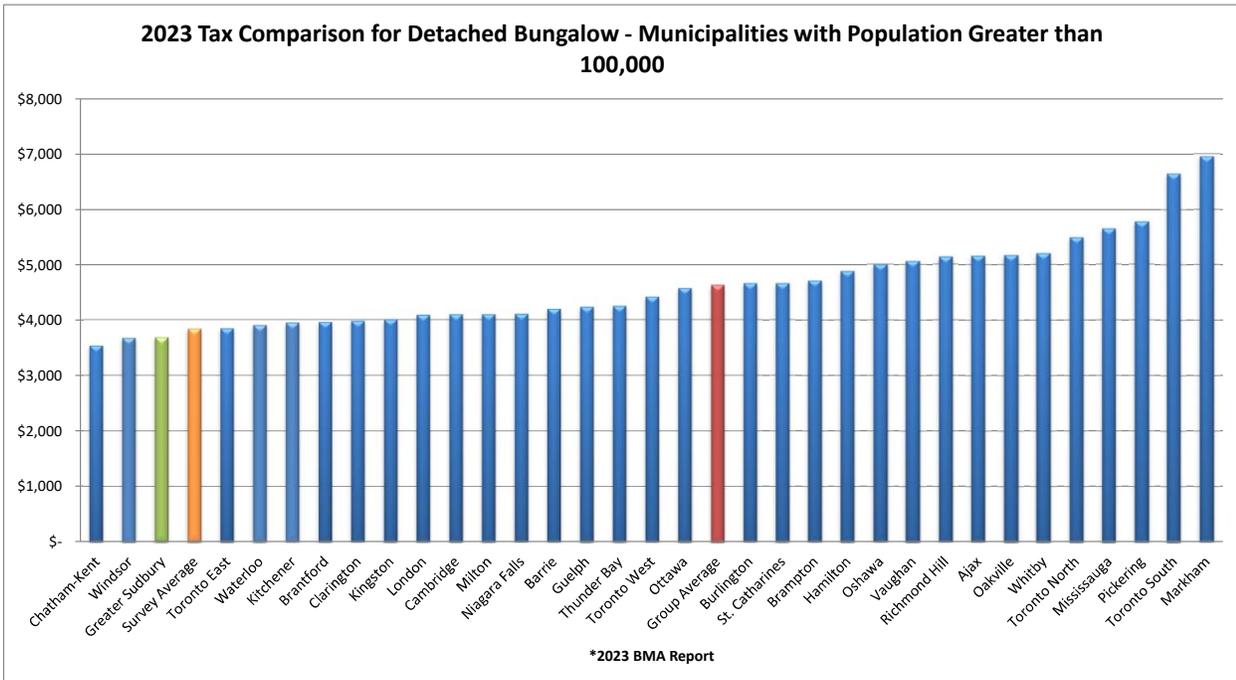
**Fire Area Rate**

- Career - this rate is applied to properties in the former City of Sudbury
- Composite - this rate is applied to the properties in the former City of Valley East
- Volunteer - this rate is applied to all other areas of the City of Greater Sudbury

**Transportation Rate**

- Urban - this rate applies to properties in the former City of Sudbury
- Commuter Rate - this rate applies to all other areas of the City of Greater Sudbury with the exception of the formerly Unorganized areas
- No Rate - applies to formerly Unorganized areas

**Appendix B - BMA Study**



## 2023 Contract Award Report

Presented To:	Finance and Administration Committee
Meeting Date:	April 23, 2024
Type:	Correspondence for Information Only
Prepared by:	Kari Bertrand Purchasing
Recommended by:	General Manager of Corporate Services

### Report Summary

This report provides information regarding Contract Awards valued at \$250,000 or greater awarded from January 1, 2023 to December 31, 2023, including previously omitted Contract Awards from past reporting periods.

### Relationship to the Strategic Plan, Health Impact Assessment and Community Energy & Emissions Plan (CEEP)

This report supports Council's Strategic Initiative to Demonstrate Innovation and Cost-Effective Service Delivery. It specifically continues the evolution of business planning, financial and accountability reporting systems to support effective communication with taxpayers about the City's service efforts and accomplishments. This report does not have any relationship to the CEEP goals.

### Financial Implications

Sufficient funding exists within the previous approved budgets in accordance with the Operating and Capital Budget Policies at that time. Council approved policies for the Operating and Capital Budgets enable staff to reallocate operating budget dollars or obtain funding from the respective Holding Account Reserve (for Capital only) to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

### Background

As required by the [City of Greater Sudbury's Purchasing By-Law \(PBL\)](#), Section 8(2),

The Agent shall provide a Contract Award Report to Council listing all Contract Awards and Revenue Generating Contracts with a Total Acquisition Cost or revenue of \$250,000 or greater. This includes Contract Awards resulting from Bid Solicitations, Non-Competitive Purchases, purchases from Standing Offers, cooperative purchases, and Emergency purchases.

## Description of Appendices

- APPENDIX A - Contract Awards ≥ \$250,000
- APPENDIX B – Amendments to Previous Reporting Periods

## EXPLANATION AND LEGEND FOR APPENDICIES:

### Procurement Method and Process Summary:

Contract Awards are agreements the city has entered into pursuant to a procurement process that utilized the following procurement methods in accordance with the PBL:

- Formal Open-Competitive Methods (Bid Solicitations):
  - Request for Tender (RFT): Procurement method utilized for contracts where the City specifies the requirements, and the lowest compliant Bidder is Awarded the Contract. All Bid prices exclude applicable taxes.
  - Request for Proposal (RFP): Where a Request for Proposal is used, the Award is to the highest scored Proposal based on Best Value, which is defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria.
- Non-Competitive Purchase:
  - Emergency
  - Single Source
  - Sole Source
  - Other:
    - Informal Quotation Procedure in lieu of an open-competitive process due to urgency or market conditions
    - Contracts extended beyond the original Contract Term \$100,000 or greater due to unforeseen circumstances
    - Contract \$100,000 or greater due to unforeseen circumstances
- Cooperative Contracts through [approved Buying Groups](#).
- Contract Award from established Standing Offer Arrangement\*.

\*Note that Standing Offer Arrangements are not considered Contracts until the City commits to a purchase; therefore, reporting on Standing Offer Arrangements are not included in the Contract Award Report, but information on such Standing Offer Arrangements can be found on bids&tenders if a Request for Standing Offer was used to establish the Standing Offer Arrangement.

### Contract Details:

- **Award Date:** Date the Contract was executed.
- **Contract Value (excludes applicable taxes):**
  - **Initial:** Represents the Contract value for the initial Contract Term of a Multi-Year Contract.
  - **Potential:** Represents the potential value of a Multi-Year Contract that included an estimated value of all allowable Contract extensions.
- **Estimated TAC:**

- Identifies the Total Acquisition Cost (potential value of the entire contract, including option years) and is used to:
  - Determine applicable By-Law and Trade Agreement requirements for open-competitive procurements.
  - This information will only be included where the Contract Award was the result of an open-competitive procurement process.
- **Budget:** The amount included identifies the available budget for the Contract and differentiates between operating and capital. Operating budget amounts represent the current year amount. The amount of budget available will not be included if the awarded Contract is funded by a program budget that is used for multiple contracts/purchases. All Contract Awards comply with the respective budget policy and Purchasing By-law.
- **Contract Term:** Indicates if the Contract term ends upon completion (One-time) or if it is a Multi-Year Contract.
- **Published Contract Award Details:** Link to the published Contract Award details posted on bids&tenders if the Contract Award was a result of an open-competitive procurement process or if required by applicable Trade Agreements.

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

Contract Number/ Description/Awarded Supplier(s)/Award Date	Procurement Method and Results or Explanation	Contract & Budget Details
<p><b>CPS22-24</b> <b>Employee Assistance Program Service</b></p> <p><b>Awarded Supplier:</b> ComPsych</p> <p><b>Award Date:</b> January 1, 2023</p>	<p><b>Procurement Method:</b> RFP</p> <p><b>RFP Results:</b></p> <ol style="list-style-type: none"> <li><b>1. ComPsych (89 Points)</b></li> <li>2. Canada Life (85 Points)</li> <li>3. Inkblot Technologies Inc. (70 Points)</li> </ol>	<p><b>Contract Value:</b> <b>Initial:</b> \$263,520 <b>Potential:</b> \$439,200</p> <p><b>Budget (Operating):</b> \$90,000</p> <p><b>Estimated TAC:</b> \$270,000</p> <p><b>Contract Term:</b> Multi-Year (three-year initial term, plus two, one-year extension options)</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>CPS23-105</b> <b>Street Sweeper</b></p> <p><b>Awarded Supplier:</b> Cubex Ltd.</p> <p><b>Award Date:</b> January 28, 2023</p>	<p><b>Procurement Method:</b> Non-competitive (Single Source)</p> <p><b>Explanation:</b></p> <p>Urgent requirement due to insourcing of service due to market conditions and 2023 Bids exceeding Council Approved Budgets.</p> <p>CFTA Article 513/CETA Article 19.12: 1. (d) if strictly necessary, and for reasons of urgency brought about by events unforeseeable by the procuring entity, the goods or services could not be obtained in time using open tendering.</p>	<p><b>Contract Value:</b> \$431,878</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD22-156</b> <b>Consultation for College Street Underpass Improvements and St. Anne Road Extension</b></p> <p><b>Awarded Supplier:</b> AECOM Canada Ltd.</p> <p><b>Award Date:</b> February 6, 2023</p>	<p><b>Procurement Method:</b> RFP</p> <p><b>RFP Results:</b></p> <ol style="list-style-type: none"> <li><b>1. AECOM Canada Ltd. (82 Points)</b></li> <li>2. R.V. Anderson Associates Ltd. (79 Points)</li> <li>3. EXP Services Inc. (77 Points)</li> </ol>	<p><b>Contract Value:</b> \$1,368,158</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimated TAC:</b> \$1,700,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>PUR21-127</b>  <b>Incontinence Supplies for Pioneer Manor (2023)</b></p> <p><b>Awarded Supplier:</b>  Medline Canada Corporation</p> <p><b>Award Date:</b>  February 13, 2023</p>	<p><b>Procurement Method:</b> Cooperative Purchase (Mowhawk Medbuy)</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li><b>1. Pro Pipe Construction Inc. (\$2,001,468)</b></li> <li>Cecchetto &amp; Sons Ltd. (\$2,066,752)</li> <li>Patrick Mechanical Ltd. (\$2,249,787)</li> <li>Bélanger Construction (1981) Inc. (\$2,605,371)</li> </ol>	<p><b>Contract Value:</b> \$350,000</p> <p><b>Budget (Operating):</b> \$350,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD22-18</b>  <b>Wanapitei Water Treatment Plant Intake Pumphouse Valves and Piping Upgrades</b></p> <p><b>Awarded Supplier:</b>  Pro Pipe Construction Inc.</p> <p><b>Award Date:</b>  February 16, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li><b>1. Pro Pipe Construction Inc. (\$2,001,468)</b></li> <li>Cecchetto &amp; Sons Ltd. (\$2,066,752)</li> <li>Patrick Mechanical Ltd. (\$2,249,787)</li> <li>Bélanger Construction (1981) Inc. (\$2,605,371)</li> </ol>	<p><b>Contract Value:</b> \$2,001,468</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$2,000,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD22-80</b>  <b>Don Lita Lift Station Environmental Assessment and Contract Administration Services</b></p> <p><b>Awarded Supplier:</b>  AECOM Canada Ltd.</p> <p><b>Award Date:</b>  February 22, 2023</p>	<p><b>Procurement Method:</b> RFP</p> <p><b>RFP Results (200 Points):</b></p> <ol style="list-style-type: none"> <li><b>1. AECOM Canada Ltd. (194 Points)</b></li> <li>J.L. Richards &amp; Associates Ltd. (187 Points)</li> <li>R.V. Anderson Associates Ltd. (174 Points)</li> <li>EXP Services Inc. (167 Points)</li> </ol>	<p><b>Contract Value:</b> \$279,956</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimated TAC:</b> \$400,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>CDD23-164</b>  <b>Supply and Delivery of Natural Gas (Greater Sudbury Housing Corporation - GSHC)</b></p> <p><b>Awarded Supplier:</b>  Enbridge Gas Inc.</p> <p><b>Award Date:</b>  March 1, 2023</p>	<p><b>Procurement Method:</b> Non-competitive (Sole Source)</p> <p><b>Explanation:</b></p> <p>The GSHC is required to participate in the Natural Gas Program Advanced Commodity – Union Northeast.</p> <p>CFTA Article 513/CETA Article 19.12: 1. (b) (ii): Services can only be offered by supplier due to exclusive rights.</p>	<p><b>Contract Value:</b>  \$1,748,555 based on estimated usage.</p> <p><b>Budget (Housing-Operating):</b> \$593,200</p> <p><b>Contract Term:</b>  Multi-Year (three-year term)</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>ISD23-248</b> <b>Locate Services</b></p> <p><b>Awarded Supplier:</b> G-Tel Engineering Inc.</p> <p><b>Award Date:</b> March 1, 2023</p>	<p><b>Procurement Method:</b> Cooperative Purchase (Locate Alliance Consortium). Note: Locate Service Provider (G-Tel) provides locates on behalf of all Utility and Municipality members in the geographic area.</p> <p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li>1. <b>Buttcon West Ltd. (87 Points)</b></li> <li>2. BECC Construction Inc. (85 Points)</li> <li>3. Centreline Architecture (81 Points)</li> <li>4. Lua Construction Inc. (Disqualified)</li> </ol>	<p><b>Contract Value:</b> <b>Initial:</b> \$270,000 <b>Potential:</b> \$450,000</p> <p><b>Budget (Operating):</b> Within approved project budget.</p> <p><b>Contract Term:</b> Multi-Year (three-year initial term, plus two, one-year extension options)</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>SHO22-196</b> <b>Design Build Affordable Modular Housing on Sparks Street</b></p> <p><b>Awarded Supplier:</b> Buttcon West Ltd.</p> <p><b>Award Date:</b> March 17, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li>1. <b>Buttcon West Ltd. (87 Points)</b></li> <li>2. BECC Construction Inc. (85 Points)</li> <li>3. Centreline Architecture (81 Points)</li> <li>4. Lua Construction Inc. (Disqualified)</li> </ol>	<p><b>Contract Value:</b> \$6,988,223</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimated TAC:</b> \$7,300,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD22-5</b> <b>Road and Street Sweeping Services</b></p> <p><b>Awarded Suppliers:</b> Part A - Jara Sweeping Part C - D. Lafond Contracting Ltd.</p> <p><b>Award Date:</b> March 17, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li>1. <b>Jara Sweeping</b> <ul style="list-style-type: none"> <li>➤ <b>Part A - \$2,748,750</b></li> <li>➤ Part B - \$1,996,800</li> </ul> </li> <li>2. <b>D. Lafond Contracting Ltd.</b> <ul style="list-style-type: none"> <li>➤ <b>Part C - \$169,811</b></li> </ul> </li> <li>3. A &amp; G The Road Cleaners Ltd. <ul style="list-style-type: none"> <li>➤ Part A - \$2,811,250</li> <li>➤ Part B - \$1,959,200</li> <li>➤ Part C - \$264,900</li> </ul> </li> </ol>	<p><b>Contract Value:</b> <b>Part A</b> <b>Initial:</b> \$2,748,750 <b>Potential:</b> \$4,581,250</p> <p><b>Part B</b> Not Awarded</p> <p><b>Part C</b> <b>Initial:</b> \$169,811 <b>Potential:</b> \$849,055</p> <p><b>Budget (Operating):</b> \$1,326,316</p> <p><b>Estimated TAC:</b> \$2,500,000</p> <p><b>Contract Term:</b> Part A: Multi-Year (three-year initial term, plus two, one-year extension options) Part C: One year term plus four, one-year extension options)</p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

[Published Contract Award Details](#)

**CPS22-160**  
**Supply and Delivery of Natural Gas**

**Procurement Method:** RFP

**Contract Value:**  
\$15,740,108 based on estimated usage

**Awarded Supplier:**  
Direct Energy Business

**RFP Results:**  
1. *Direct Energy Business (83 Points)*  
2. Shell Energy North America (Canada) Inc. (62 Points)

**Budget (Operating):** \$3,148,022

**Estimated TAC:** \$15,700,000

**Award Date:**  
March 23, 2023

**Contract Term:**  
Multi-Year (five years)

[Published Contract Award Details](#)

**ENG22-1**  
**Road Reconstruction, Struthers Street, Junction Creek to Regent Street**

**Procurement Method:** RFT

**Contract Value:** \$3,454,101

**Awarded Supplier:**  
Teranorth Construction & Engineering Ltd.

**RFT Results:**  
1. *Teranorth Construction & Engineering Ltd. (\$3,454,101)*  
2. MCA Contracting Ltd. (\$3,574,870)  
3. Garson Pipe Contractors (\$3,715,807)  
4. Bélanger Construction (1981) Inc. (\$3,757,031)  
5. Denis Gratton Construction Ltd. (\$3,987,945)

**Budget (Capital):** Within approved project budget.

**Estimated TAC:** \$3,841,000

**Contract Term:** One-time

**Award Date:**  
March 24, 2023

[Published Contract Award Details](#)

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>AIR23-116</b> <b>Supply and Delivery of a Runway Sweeper</b>  <b>Awarded Supplier:</b> Team Eagle Ltd.  <b>Award Date:</b> March 30, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>Team Eagle Ltd. (\$473,200)</i>	<b>Contract Value:</b> \$473,200  <b>Budget (Capital):</b> \$450,000  <b>Estimated TAC:</b> \$450,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>CPS23-92</b> <b>Peer Support Network Training and Support</b>  <b>Awarded Supplier:</b> Breakwater Institute  <b>Award Date:</b> April 18, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>Breakwater Institute (\$272,250)</i>	<b>Contract Value:</b> <b>Initial:</b> \$272,250 <b>Potential:</b> \$450,500  <b>Budget (Operating):</b> Within approved project budget.  <b>Estimate TAC:</b> \$400,000  <b>Contract Term:</b> Multi-Year (three-year initial term, plus two, one-year extension options)  <a href="#">Published Contract Award Details</a>
<b>CPS22-194</b> <b>Freightliner Model SD114 Multi-Function Plow Trucks</b>  <b>Awarded Supplier:</b> 930098 Ontario Ltd. O/A Freightliner North Bay  <b>Award Date:</b> April 18, 2023	<b>Procurement Method:</b> Contract Award from previous <a href="#">RFT</a> Contract Award that allowed for an additional purchase	<b>Contract Value:</b> \$713,720  <b>Budget (Capital):</b> \$945,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>CPS23-126</b> <b>Aerial Bucket Truck - Forestry</b>	<b>Procurement Method:</b> Cooperative Purchase (Local Authority Services (LAS) - Canoe Procurement Group (Inc. Sourcewell))	<b>Contract Value:</b> \$322,622
<b>Awarded Supplier:</b> Altec Industries Inc.		<b>Budget (Capital):</b> Within approved project budget.
<b>Award Date:</b> April 28, 2023		<b>Contract Term:</b> One-time
		<a href="#">Published Contract Award Details</a>
<b>FES20-119</b> <b>One (1) Commercial Fire Tanker</b>	<b>Procurement Method:</b> Contract Award from Standing Offer	<b>Contract Value:</b> \$437,383
<b>Awarded Supplier:</b> Dependable Emergency Vehicles		<b>Budget (Capital):</b> \$443,000
<b>Award Date:</b> May 12, 2023		<b>Contract Term:</b> One-time
		<a href="#">Published Contract Award Details</a>
<b>ENG23-26</b> <b>Surface Treatment - Fielding Road, North of Bridge to Industrial Road</b>	<b>Procurement Method:</b> RFT	<b>Contract Value:</b> \$1,140,798
<b>Awarded Supplier:</b> Teranorth Construction & Engineering Ltd.	<b>RFT Results:</b> <ol style="list-style-type: none"><li>1. <b>Teranorth Construction &amp; Engineering Ltd. (\$1,140,798)</b></li><li>2. Beamish Construction Inc. (\$1,185,230)</li><li>3. Bélanger Construction (1981) Inc. (\$1,219,095)</li><li>4. Denis Gratton Construction Ltd. (\$1,291,530)</li></ol>	<b>Budget (Capital):</b> Within approved project budget.
<b>Award Date:</b> May 15, 2023		<b>Estimate TAC:</b> \$997,585
		<b>Contract Term:</b> One-time
		<a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>ENG23-28</b> <b>Asphalt/Concrete Reinstatement, South, Southwest &amp; Northwest Sections</b>  <b>Awarded Supplier:</b> Comet Contracting Ltd.  <b>Award Date:</b> May 24, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b>Comet Contracting Ltd. (\$898,952)</b> 2. <i>Bruce Tait Construction Ltd. (\$949,950)</i> 3. <i>Interpaving Ltd. (\$1,122,853)</i> 4. <i>Beamish Construction Inc. (\$1,259,520)</i>	<b>Contract Value:</b> \$889,952  <b>Budget (Operating):</b> Within approved project budget.  <b>Estimate TAC:</b> \$980,500  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ENG23-29</b> <b>Asphalt/Concrete Reinstatement, Southeast and Northeast Sections</b>  <b>Awarded Supplier:</b> Comet Contracting Ltd.  <b>Award Date:</b> May 29, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b>Comet Contracting Ltd. (\$618,856)</b> 2. <i>Interpaving Ltd. (\$667,030)</i> 3. <i>Bruce Tait Construction Ltd. (\$774,715)</i> 4. <i>Beamish Construction Inc. (\$1,055,748)</i>	<b>Contract Value:</b> \$618,856  <b>Budget (Operating):</b> Within approved project budget.  <b>Estimate TAC:</b> \$644,225  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ENG23-35</b> <b>Intersection Improvements Lasalle Boulevard at Frood Road</b>  <b>Awarded Supplier:</b> Teranorth Construction & Engineering Ltd.  <b>Award Date:</b> June 5, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b>Teranorth Construction &amp; Engineering Ltd. (\$4,525,809)</b> 2. <i>Bélanger Construction (1981) Inc. (\$5,013,829)</i> 3. <i>Interpaving Ltd. (\$5,070,611)</i>	<b>Contract Value:</b> \$4,525,809  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$3,811,680  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>ENG23-18</b> <b>Active Transportation</b> <b>Improvements Paris Street- Notre</b> <b>Dame Avenue to Wilma Street</b>	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>Interpaving Ltd. (\$4,879,833)</i> 2. Bélanger Construction (1981) Inc. (\$6,139,681) 3. Teranorth Construction & Engineering Ltd. (\$6,542,935)	<b>Contract Value:</b> \$4,879,833  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$4,602,641  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>SHO23-141</b> <b>720 Bruce Avenue Generator</b> <b>Replacement</b>	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>T &amp; G Electric Ltd. (\$275,500)</i> 2. Maki Construction Ltd. (\$298,700) 3. Cecchetto & Sons Ltd. (\$303,458) 4. Modern Niagara Building Services a division of Modern Niagara Toronto Inc (\$388,744)	<b>Contract Value:</b> \$275,500  <b>Budget (Capital):</b> \$300,000  <b>Estimate TAC:</b> \$300,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>AIR23-89</b> <b>Rehabilitation of Taxiways Alpha,</b> <b>Bravo and Runway 04-22</b>	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>Interpaving Ltd. (\$5,077,816)</i> 2. Pioneer Construction Inc. (\$6,346,430) 3. Canor Construction (\$7,634,439)	<b>Contract Value:</b> \$5,077,816  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$5,282,976  <b>Contract Term:</b> One-Time  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>CPS23-128</b> <b>Pickup Trucks - One Ton</b></p> <p><b>Awarded Supplier:</b> Cambrian Ford Sales Ltd.</p> <p><b>Award Date:</b> June 15, 2023</p>	<p><b>Procurement Method:</b> Non-Competitive (Single Source)</p> <p><b>Explanation:</b></p> <p>Quotation procedure in lieu of open-competitive procurement process due to urgency (lead-time).</p> <p>CFTA Article 513: 1. (d) if strictly necessary, and for reasons of urgency brought about by events unforeseeable by the procuring entity, the goods or services could not be obtained in time using open tendering.</p>	<p><b>Contract Value:</b> \$261,406</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD23-188</b> <b>Security and Enforcement Services for Environmental Services Facilities and Programs</b></p> <p><b>Awarded Supplier:</b> Allied Universal Security Services of Canada</p> <p><b>Award Date:</b> June 19, 2023</p>	<p><b>Procurement Method:</b> Non-Competitive (Single Source)</p> <p><b>Explanation:</b></p> <p>Emergency/Urgency: Contract ISD19-56 Supplier became insolvent; this is a temporary contract until a new Contract is established through an open-competitive procurement process.</p> <p>CFTA Article 513/CETA Article 19.12: 1. (d) if strictly necessary, and for reasons of urgency brought about by events unforeseeable by the procuring entity, the goods or services could not be obtained in time using open tendering.</p>	<p><b>Contract Value:</b> \$493,824</p> <p><b>Budget (Operating):</b> \$575,604</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ENG23-10</b> <b>Lively Infrastructure Upgrades Phase 2C &amp; 2D Lively/Walden Anderson Drive from Third Avenue to M.R. 24</b></p> <p><b>Awarded Supplier:</b> Bélanger Construction (1981) Inc.</p> <p><b>Award Date:</b> June 22, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li><b><i>Bélanger Construction (1981) Inc. (\$9,851,758)</i></b></li> <li>Teranorth Construction &amp; Engineering Ltd. (\$11,500,879)</li> <li>Garson Pipe Contractors (\$12,677,676)</li> </ol>	<p><b>Contract Value:</b> \$9,851,758</p> <p><b>Budget:</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$7,704,255</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>ENG23-4</b> <b>Sanitary Sewer Upgrades, Bancroft Drive, Nottingham Avenue to Levesque Street</b>  <b>Awarded Supplier:</b> Hollaway Equipment Rental Ltd.  <b>Award Date:</b> June 23, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Hollaway Equipment Rental Ltd. (\$1,919,774)</i></b> 2. Garson Pipe Contractors (\$2,359,638) 3. Bélanger Construction (1981) Inc. (\$2,455,776) 4. Teranorth Construction & Engineering Ltd. (\$2,569,857)	<b>Contract Value:</b> \$1,919,774  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$1,734,894  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ENG23-6</b> <b>Watermain Replacement and Pavement Rehabilitation Sparks Street Sudbury</b>  <b>Awarded Supplier:</b> Denis Gratton Construction Ltd.  <b>Award Date:</b> June 27, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Denis Gratton Construction Ltd. (\$1,531,609)</i></b> 2. Garson Pipe Contractors (\$1,847,777) 3. Teranorth Construction & Engineering Ltd. (\$1,893,652) 4. Bélanger Construction (1981) Inc. (\$2,121,976)	<b>Contract Value:</b> \$1,531,609  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$1,548,188  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ISD23-81</b> <b>Sudbury WWTP Electrical and Generator Upgrades</b>  <b>Awarded Supplier:</b> Cecchetto & Sons Ltd.  <b>Award Date:</b> June 27, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Cecchetto &amp; Sons Ltd. (\$7,346,957)</i></b> 2. WSN Construction Inc. (\$7,826,655)	<b>Contract Value:</b> \$7,346,957  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$5,918,500  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>ENG23-52</b>  <b>Lansing Avenue Twin CPS #4505</b>  <b>Culvert Rehabilitation</b></p> <p><b>Awarded Supplier:</b>          Dominion Construction</p> <p><b>Award Date:</b>          July 4, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li>1. <b><i>Dominion Construction (\$1,317,919)</i></b></li> <li>2. MCA Contracting Ltd. (\$1,352,857)</li> <li>3. Bélanger Construction (1981) Inc. (\$1,718,748)</li> <li>4. Teranorth Construction &amp; Engineering Ltd. (\$2,187,614)</li> </ol>	<p><b>Contract Value:</b> \$1,317,919</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$894,459</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ENG23-50</b>  <b>Finland St. (1020), Poland St. (1022), and Orford St. (1023)</b>  <b>Bridge Rehabilitations</b></p> <p><b>Awarded Supplier:</b>          MCA Contracting Ltd.</p> <p><b>Award Date:</b>          July 4, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li>1. <b><i>MCA Contracting Ltd. (\$4,999,838)</i></b></li> <li>2. 1468792 Ontario Inc. o/a GDB Constructeurs (\$5,330,034)</li> <li>3. Teranorth Construction &amp; Engineering Ltd. (\$7,201,164)</li> </ol>	<p><b>Contract Value:</b> \$4,999,838</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$5,147,833</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>CPS23-96</b>  <b>Supply and Delivery of Gas and Diesel</b></p> <p><b>Awarded Supplier:</b>          Parkland Corporation</p> <p><b>Award Date:</b>          July 4, 2023</p>	<p><b>Procurement Method:</b> RFP</p> <p><b>RFP Results:</b></p> <ol style="list-style-type: none"> <li>1. <b><i>Parkland Corporation (90 Points)</i></b></li> <li>2. Econo Petroleum Inc. (75 Points)</li> <li>3. Suncor Energy Products Partnership (73 Points)</li> <li>4. William Day Construction Ltd. (71 Points)</li> <li>5. McDougall Energy Inc. (63 Points)</li> <li>6. Imperial Oil (Disqualified)</li> </ol>	<p><b>Contract Value:</b> \$33,214,245</p> <p><b>Budget (Operating):</b> \$7,500,000</p> <p><b>Estimate TAC:</b> \$36,575,000</p> <p><b>Contract Term:</b> Multi-Year (Five years)</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>ENG23-17</b>  <b>Wanapitei Trunk Watermain Rehabilitation 6807 Hwy 17 East Coniston</b></p> <p><b>Awarded Supplier:</b>          Bélanger Construction (1981) Inc.</p> <p><b>Award Date:</b>          July 21, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li><b><i>Bélanger Construction (1981) Inc. (\$2,365,135)</i></b></li> <li>Garson Pipe Contractors (\$3,186,777)</li> <li>Teranorth Construction &amp; Engineering Ltd. (\$4,592,549)</li> </ol>	<p><b>Contract Value:</b> \$2,365,135</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$1,910,890</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD23-23</b>  <b>Operation and Maintenance of the Household Hazardous Waste Program, Facility and Site</b></p> <p><b>Awarded Supplier:</b>          GFL Environmental Services Inc.</p> <p><b>Award Date:</b>          July 21, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"> <li><b><i>GFL Environmental Services Inc. (\$1,332,422)</i></b></li> </ol>	<p><b>Contract Value:</b>  <b>Initial:</b> \$3,923,143  <b>Potential:</b> 6,538,571</p> <p><b>Budget (Operating):</b> \$1,159,383</p> <p><b>Estimate TAC:</b> \$5,046,815</p> <p><b>Contract Term:</b> Multi-Year (three-year initial term, plus two, one-year extension options)</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>CPS23-131</b>  <b>Pickup Trucks 250 Series 4x2</b></p> <p><b>Awarded Supplier:</b>          Cambrian Ford Sales</p> <p><b>Award Date:</b>          July 28, 2023</p>	<p><b>Procurement Method:</b> Non-Competitive (Single Source)</p> <p><b>Explanation:</b></p> <p>Quotation procedure in lieu of open-competitive procurement process due to automotive industry market conditions.</p> <p>CFTA Article 513: 1. (d) if strictly necessary, and for reasons of urgency brought about by events unforeseeable by the procuring entity, the goods or services could not be obtained in time using open tendering.</p>	<p><b>Contract Value:</b> \$257,960</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>ENG23-34</b> <b>Culvert Replacement-Various Locations</b>  <b>Awarded Supplier:</b> MCA Contracting Ltd.  <b>Award Date:</b> July 28, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>MCA Contracting Ltd. (\$2,713,889)</i></b> 2. Denis Gratton Construction Ltd. (\$2,953,517) 3. Garson Pipe Contractors (\$3,770,771) 4. Bélanger Construction (1981) Inc. (\$3,784,145) 5. Teranorth Construction & Engineering Ltd. (\$3,796,894)	<b>Contract Value:</b> \$2,713,889  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$2,305,694  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ISD23-247</b> <b>Automated Speed Enforcement Program Offence Processing</b>  <b>Awarded Supplier:</b> City of Toronto  <b>Award Date:</b> August 1, 2023	<b>Procurement Method:</b> RFP (Joint Procurement with the City of Toronto - RFP 9148-19-0048)	<b>Contract Value:</b> Approx. \$450,000 annually  <b>Budget (Operating):</b> Within approved project budget.  <b>Contract Term:</b> Multi-Year/Ongoing
<b>ISD23-146</b> <b>Well Rehabilitation and Pump Maintenance Program (2023-2028)</b>  <b>Awarded Supplier:</b> Lotowater Technical Services Inc.  <b>Award Date:</b> August 8, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Lotowater Technical Services Inc. (\$1,609,450)</i></b>	<b>Contract Value:</b> \$ \$1,609,450  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$1,900,000  <b>Contract Term:</b> Multi-Year (Five years)  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>ENG23-12</b> <b>Pavement Rehabilitation, Panache Lake Road (MR10), From 150m South of St. Pothier Road to Old Highway 17 (MR55)</b></p> <p><b>Awarded Supplier:</b> Interpaving Ltd.</p> <p><b>Award Date:</b> August 9, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"><li>1. <b>Interpaving Ltd. (\$2,557,999)</b></li><li>2. Teranorth Construction &amp; Engineering Ltd. (\$2,897,234)</li><li>3. Pioneer Construction Inc. (\$2,973,006)</li></ol>	<p><b>Contract Value:</b> \$2,557,999</p> <p><b>Budget:</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$3,082,506</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD23-122</b> <b>Water Wastewater Master Plan Update</b></p> <p><b>Awarded Supplier:</b> WSP Canada Inc.</p> <p><b>Award Date:</b> August 14, 2023</p>	<p><b>Procurement Method:</b> RFP</p> <p><b>RFP Results:</b></p> <ol style="list-style-type: none"><li>1. <b>WSP Canada Inc. (90 Points)</b></li><li>2. R.V. Anderson Associates Ltd. (86 Points)</li></ol>	<p><b>Contract Value:</b> \$742,949</p> <p><b>Budget:</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$450,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD23-158</b> <b>Jacob Street Lift Station and Forcemain Detailed Design and Contract Administration</b></p> <p><b>Awarded Supplier:</b> AECOM Canada Ltd.</p> <p><b>Award Date:</b> August 18, 2023</p>	<p><b>Procurement Method:</b> RFP</p> <p><b>RFP Results:</b></p> <ol style="list-style-type: none"><li>1. <b>AECOM Canada Ltd. (79 Points)</b></li><li>2. J.L. Richards &amp; Associates Ltd. (78 Points)</li><li>3. R.V. Anderson Associates Ltd. (77Points)</li><li>4. EXP Services Inc. (76 Points)</li></ol>	<p><b>Contract Value:</b> \$798,482</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$550,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>ENG23-44</b> <b>Capreol Trunk Storm Sewer Upgrades and Road Reconstruction</b>  <b>Awarded Supplier:</b> Teranorth Construction & Engineering Ltd.  <b>Award Date:</b> August 28, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Teranorth Construction &amp; Engineering Ltd. (\$5,870,874)</i></b> 2. Garson Pipe Contractors (\$6,953,687) 3. Bélanger Construction (1981) Inc. (\$7,491,986) 4. Denis Gratton Construction Ltd. (\$8,241,749)	<b>Contract Value:</b> \$5,870,874  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$6,068,181  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>CPS23-65</b> <b>Civic Memorial Cemetery Mausoleum Phase VI Addition</b>  <b>Awarded Supplier:</b> Alkon Ltd.  <b>Award Date:</b> September 6, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Alkon Ltd. (\$3,705,902)</i></b> 2. J.N. Construction Ltd. (\$3,781,900) 3. Nu-Style Construction Co. (1988) Ltd. (\$4,717,000)	<b>Contract Value:</b> \$3,705,902  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$3,717,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>CPS23-129</b> <b>Supply and Delivery of Two Ton Pickup Trucks and Optional Accessories</b>  <b>Awarded Supplier:</b> Cambrian Ford Sales Inc.  <b>Award Date:</b> September 8, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Cambrian Ford Sales Inc. (\$455,600)</i></b> 2. Blue Mountain Chrysler Ltd. (\$459,625) 3. Finch Auto Group (Bid rejected)	<b>Contract Value:</b> \$596,600  <b>Budget:</b> Within approved project budget.  <b>Estimate TAC:</b> \$500,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>ISD23-215</b> <b>Esri Small Government Enterprise Agreement</b>	<b>Procurement Method:</b> Non-Competitive (Single Source) <b>Explanation:</b>  Schedule A 5. (11) Ongoing costs for software systems previously acquired.  CFTA Article 513/CETA Article 19.12: 1. (b)(iii) due to absence of competition for technical reasons.	<b>Contract Value:</b> \$546,750 <b>Budget (Operating):</b> Within approved project budget. <b>Contract Term:</b> Multi-Year (Three years) <a href="#">Published Contract Award Details</a>
<b>CDD23-97</b> <b>Pioneer Manor Redevelopment</b>	<b>Procurement Method:</b> RFT <b>RFT Results:</b>  1. <b><i>M. Sullivan &amp; Son Ltd. (\$80,460,000)</i></b>	<b>Contract Value:</b> \$80,460,000 <b>Budget (Capital):</b> Within approved project budget. <b>Estimate TAC:</b> \$53,450,332 <b>Contract Term:</b> One-time <a href="#">Published Contract Award Details</a>
<b>ISD23-123</b> <b>Sanitary Sewer System Flow Monitoring Study</b>	<b>Procurement Method:</b> RFT <b>RFT Results:</b>  1. <b><i>AMG Environmental Inc. (90 Points)</i></b> 2. ADS Environmental Technologies, Inc. (74 Points) 3. Civica Infrastructure Inc. (68 Points)	<b>Contract Value:</b> \$332,100 <b>Budget:</b> Within approved project budget. <b>Estimate TAC:</b> \$400,000 <b>Contract Term:</b> One-time <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>CPS23-172</b> <b>HVAC Upgrades 199 Larch St., Sudbury, ON</b>	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b>CTRL HVAC (\$312,270)</b> 2. Krew Contracting (\$420,641) 3. Nu-Style Construction Co. (1988) Ltd. (\$468,000)	<b>Contract Value:</b> \$312,270  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$317,101  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ISD23-110</b> <b>Supply and Delivery of Water Treatment Plant Filter Equipment</b>	<b>Procurement Method:</b> RFP  <b>RFP Results:</b>  1. <b>ACG-Envirocan Inc. (94 Points)</b> 2. WesTechEngineering, LLC (Disqualified)	<b>Contract Value:</b> \$825,891  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$1,400,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>CPS24-115</b> <b>Lighting Upgrades to Various City Facilities</b>	<b>Procurement Method:</b> Non-Competitive (Sole Source)  <b>Explanation:</b>  Grant program through Independent Electricity System Operator (IESO).  CFTA Article 513/CETA Article 19.12: 1. (b) (ii): Services can only be offered by supplier due to exclusive rights.	<b>Contract Value:</b> Approximately \$450,000  <b>Budget (Capital):</b> Within approved project budget.  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>CPS23-149</b> <b>Consulting Services for LMIS (Accela/Pronto) Implementation</b></p> <p><b>Awarded Supplier:</b> Vision 33</p> <p><b>Award Date:</b> October 7, 2023</p>	<p><b>Procurement Method:</b> Non-Competitive (Single Source)</p> <p><b>Explanation:</b> <a href="#">Council Resolution No. FA2023-024</a>. Contract Amount represents an upset limit for all services required.</p> <p>CFTA Article 513 / CETA Exemption Article 19.12: 1) c. i) for additional deliveries by the original supplier of goods or services not included in the initial procurement, if a change in the supplier for such additional good or service (ii) would cause significant inconvenience or substantial duplication of costs for the procuring entity.</p>	<p><b>Contract Value:</b> \$2,000,000 (upset limit)</p> <p><b>Budget:</b> Within approved project budget.</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD23-7</b> <b>Traffic Signal and Related Devices</b></p> <p><b>Awarded Supplier:</b> Steel Control Services Ltd.</p> <p><b>Award Date:</b> October 13, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b> 1. <b><i>Steel Control Services Ltd. (\$608,702)</i></b></p>	<p><b>Contract Value:</b> Approx. \$460,000 annually</p> <p><b>Budget (Operating):</b> \$475,400</p> <p><b>Estimate TAC:</b> \$2,300,000</p> <p><b>Contract Term:</b> Multi-Year (two-year and ten-month initial term, plus two, one-year extension options)</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ISD23-39</b> <b>Automated Speed Enforcement Systems (Equipment and Maintenance Services)</b></p> <p><b>Awarded Supplier:</b> Redflex Traffic Systems (Canada) Ltd.</p> <p><b>Award Date:</b> October 17, 2023</p>	<p><b>Procurement Method:</b> RFP (Joint Procurement with the City of Toronto - RFP 9148-19-0048)</p>	<p><b>Contract Value:</b> \$382,000 in 2024, then \$168,000 annually starting in 2025.</p> <p><b>Budget (Operating):</b> Within approved project budget.</p> <p><b>Contract Term:</b> Multi-Year/Ongoing (Approximately 10 years)</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>ENG23-30</b> <b>Active Transportation, Old Highway 69N (MR80), Val Caron, Main Street to Mall Entrance</b>  <b>Awarded Supplier:</b> Interpaving Limited Sudbury  <b>Award Date:</b> October 18, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>Interpaving Limited Sudbury (\$678,549)</i> 2. Teranorth Construction & Engineering Ltd. (\$792,256) 3. Bélanger Construction (1981) Inc. (\$814,259)	<b>Contract Value:</b> \$678,549  <b>Budget:</b> Within approved project budget.  <b>Estimate TAC:</b> \$661,003  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ENG23-57</b> <b>Miscellaneous Bridge Repairs Various Locations</b>  <b>Awarded Supplier:</b> MCA Contracting Ltd.  <b>Award Date:</b> October 18, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>MCA Contracting Ltd. (\$2,766,732)</i> 2. 1468792 Ontario Inc. (\$3,436,795) 3. Teranorth Construction & Engineering Ltd. (\$3,655,585)	<b>Contract Value:</b> \$2,766,732  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$2,698,983  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>CPS23-171</b> <b>Supply and Delivery of Automotive Lubricants</b>  <b>Awarded Supplier:</b> Petro-Canada Lubricants  <b>Award Date:</b> October 30, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <i>Petro-Canada Lubricants (various unit prices)</i> 2. Pepco Corp. (various unit prices) 3. Source Atlantic Ltd. (various unit prices)	<b>Contract Value:</b> Approximately \$120,000 annually (based on usage)  <b>Budget (Operating):</b> Within approved project budget.  <b>Estimate TAC:</b> \$600,000  <b>Contract Term:</b> Multi-Year (three-year initial term, plus two, one-year extension options)  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>SHO23-198</b> <b>Boiler System Replacement 166</b> <b>Louis St., Sudbury, ON</b>	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>	<b>Contract Value:</b> \$437,799  <b>Budget (Capital):</b> \$445,504  <b>Estimate TAC:</b> \$300,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>Awarded Supplier:</b> Mike Witherell Mechanical Ltd.	1. <b>Mike Witherell Mechanical Ltd. (\$437,799)</b> 2. Cast Construction Inc. (\$596,771)	
<b>Award Date:</b> November 2, 2023		
<b>FES23-160</b> <b>Supply and Delivery of Pumper</b> <b>Fire Trucks</b>	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>	<b>Contract Value:</b> \$2,868,942  <b>Budget (Capital):</b> \$2,920,000  <b>Estimate TAC:</b> \$1,710,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>Awarded Supplier:</b> Dependable Truck and Tank Limited o/a Dependable Emergency Vehicles	1. <b>Dependable Truck &amp; Tank Ltd. (\$1,434,471)</b> 2. Darch Fire Inc. (\$1,529,336)	
<b>Award Date:</b> November 7, 2023		
<b>ISD23-195</b> <b>Detailed Design, Contract</b> <b>Administration and Inspection</b> <b>Services for the Spruce Street Lift</b> <b>Station Project</b>	<b>Procurement Method:</b> RFP  <b>RFP Results:</b>	<b>Contract Value:</b> \$415,103  <b>Budget:</b> Within approved project budget.  <b>Estimate TAC:</b> \$550,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>Awarded Supplier:</b> EXP Services Inc.	1. <b>EXP Services Inc. (80 Points)</b> 2. AECOM Canada Ltd. (79 Points) 3. R.V. Anderson Associates Ltd. (79 Points) 4. J.L. Richards & Associates Ltd. (76 Points)	
<b>Award Date:</b> November 10, 2023		

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<b>PUR22-174</b> <b>Supply and Delivery of Six (6) Nova Diesel 40ft Buses</b>  <b>Awarded Supplier:</b> Nova Bus Corporation  <b>Award Date:</b> November 18, 2023	<b>Procurement Method:</b> Cooperative Purchase (Metrolinx Cooperative)  <b>RFT Results:</b>  1. <b><i>Teranorth Construction &amp; Engineering Ltd. (\$5,103,958)</i></b> 2. Denis Gratton Construction Ltd. (\$5,665,967) 3. Bélanger Construction (1981) Inc. (\$5,913,949) 4. Garson Pipe Contractors (\$7,603,564) 5. Interpaving Ltd. (\$8,083,783)	<b>Contract Value:</b> \$4,970,584  <b>Budget (Capital):</b> Within approved project budget.  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ENG23-1</b> <b>Road Reconstruction Loach's Road: Armstrong Street to Oriole Drive and Armstrong Street: Dead End to Loach's Road</b>  <b>Awarded Supplier:</b> Teranorth Construction & Engineering Ltd.  <b>Award Date:</b> November 24, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Teranorth Construction &amp; Engineering Ltd. (\$5,103,958)</i></b> 2. Denis Gratton Construction Ltd. (\$5,665,967) 3. Bélanger Construction (1981) Inc. (\$5,913,949) 4. Garson Pipe Contractors (\$7,603,564) 5. Interpaving Ltd. (\$8,083,783)	<b>Contract Value:</b> \$5,103,958  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$5,395,450  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>
<b>ISD23-218</b> <b>Sudbury Landfill Site Inbound and Outbound Weigh Scales Repairs</b>  <b>Awarded Supplier:</b> Alkon Ltd.  <b>Award Date:</b> November 27, 2023	<b>Procurement Method:</b> RFT  <b>RFT Results:</b>  1. <b><i>Alkon Ltd. (\$387,000)</i></b> 2. Cecchetto & Sons Ltd. (\$794,446)	<b>Contract Value:</b> \$387,000  <b>Budget (Capital):</b> Within approved project budget.  <b>Estimate TAC:</b> \$160,000  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>

## APPENDIX A –Contract Awards ≥ \$250,000

Report Period: January 1 to December 31, 2023

<p><b>ENG23-33</b> <b>Guide Rail Replacements - Various Locations</b></p> <p><b>Awarded Supplier:</b> M &amp; G Fencing Inc.</p> <p><b>Award Date:</b> November 30, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"><li>1. <b><i>M &amp; G Fencing Inc. (\$389,546)</i></b></li><li>2. Centennial Contracting Ltd. (\$391,570)</li><li>3. Alexman Contracting Inc. (\$636,868)</li></ol>	<p><b>Contract Value:</b> \$389,456</p> <p><b>Budget:</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$596,654</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>
<p><b>ENG23-37</b> <b>Culvert Replacements - Sunderland Rd., Garson-Coniston Rd. (MR 90), &amp; Long Lake Rd. (MR 80)</b></p> <p><b>Awarded Supplier:</b> Garson Pipe Contractors</p> <p><b>Award Date:</b> December 11, 2023</p>	<p><b>Procurement Method:</b> RFT</p> <p><b>RFT Results:</b></p> <ol style="list-style-type: none"><li>1. <b><i>Garson Pipe Contractors (\$1,942,665)</i></b></li><li>2. Teranorth Construction &amp; Engineering Ltd. (\$2,231,576)</li><li>3. Denis Gratton Construction Ltd. (\$2,341,602)</li><li>4. MCA Contracting Ltd. (\$2,446,981)</li><li>5. Bélanger Construction (1981) Inc.(\$2,589,750)</li><li>6. Hollaway Equipment Rental Ltd. (\$2,750,813)</li></ol>	<p><b>Contract Value:</b> \$1,942,665</p> <p><b>Budget (Capital):</b> Within approved project budget.</p> <p><b>Estimate TAC:</b> \$2,400,000</p> <p><b>Contract Term:</b> One-time</p> <p><a href="#">Published Contract Award Details</a></p>

## APPENDIX B – Amendments to Previous Contract Award Reports

AMENDMENT TO: 2023 Q4 (October - December 2022), APPENDIX B – Non-Competitive Contract Awards  $\geq$  \$100,000

Add:

Contract Number/ Description/Awarded Supplier(s)	Procurement Method	Procurement Process Results or Other Explanation	Contract Value & Details	Budget Procurement Estimate
<b>PUR22-116</b> <b>Ambulances (6)</b>  <b>Awarded Supplier:</b> Demers Ambulances Manufacturer Inc.	Non-Competitive (Sole Source)	<b>Non-Competitive Explanation:</b>  <a href="#">Council Resolution CC2023-65.</a>  CFTA Article 513/CETA Article 19.12: 1. (b) if the goods or service can be supplied by only a particular supplier and no reasonable alternative or substitute goods or services exist for any of the following reason: (iii) due to absence of competition for technical reasons.	<b>Contract Value:</b> \$1,152,945  <b>Award Date:</b> 09/12/2022  <b>Contract Term:</b> One-time  <a href="#">Published Contract Award Details</a>	<b>\$1,350,000(C)</b> N/A  Note: This Contract Award is for the purchase of three ambulances to be delivered in 2023 and three ambulances to be delivered in 2024.
<b>ISD23-3</b> <b>User Data Licence Agreement for Land Registry Data Management</b>  <b>Awarded Supplier:</b> Teranet Inc.	Non-Competitive (Sole Source)	<b>Non-Competitive Explanation:</b>  Purchasing By-Law Schedule "A" Exemption 5. (11) Ongoing costs for software systems previously acquired.  CFTA Article 513/CETA Article 19.12: 1. (c) for additional deliveries by the original supplier of goods or services that were not included in the initial procurement, if a change of supplier for such goods or services: (i) cannot be made for economical or technical reasons such as requirements of interchangeability or inoperability with existing equipment, software, services, or installations procured under the initial procurement.	<b>Contract Value:</b> \$267,720  <b>Award Date:</b> 29/12/2022  <b>Contract Term:</b> Multi-Year (five-year term)  <a href="#">Published Contract Award Details</a>	<b>\$232,100(O)</b> Note: This budget will be used for multiple <u>contracts/purchases.</u> N/A