

## **Contract Awards Exceeding \$100,000 October 1 – December 31, 2020**

Presented To:	Finance and Administration Committee
Meeting Date:	April 20, 2021
Type:	Correspondence for Information Only
Prepared by:	Kari Bertrand Purchasing
Recommended by:	General Manager of Corporate Services

### **Report Summary**

This report provides information regarding contract awards \$100,000 or greater awarded from October 1, 2020 to December 31, 2020 and may include any previously omitted reports from past reporting periods.

### **Relationship to the Strategic Plan / Health Impact Assessment**

This report supports Council's Strategic Initiative to Demonstrate Innovation and Cost-Effective Service Delivery. It specifically continues the evolution of business planning, financial and accountability reporting systems to support effective communication with taxpayers about the City's service efforts and accomplishments.

### **Financial Implications**

Sufficient funding exists within the previous approved budgets in accordance with the Operating and Capital Budget Policies at that time. Council approved policies for the Operating and Capital Budgets enable staff to reallocate operating budget dollars or obtain funding from the respective Holding Account Reserve (for Capital only) in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

### **Background**

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.

- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. Other emergencies may be reported separately.

During the reporting period there were 18 Contract Awards valued at \$100,000 or greater as a result of a competitive procurement process, two non-competitive procurement Contract Awards valued at \$100,000 or greater, five Contract Awards valued at \$100,000 or greater as a result of Standing Offers and five Contract Awards valued at \$100,000 or greater that were missed on previous reports.

Bid Solicitations are advertised electronically on bids&tenders in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Proposal based on Best Value, which is defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-law.

### **BID SOLICITATION DETAILS:**

- For additional information regarding Bid Solicitations, please visit the City's bids&tenders webpage: <https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>

### **APPENDICIES:**

- APPENDIX A - Competitive Contract Awards  $\geq$  \$100,000
- APPENDIX B - Non-Competitive Contract Awards (Including Emergency Purchases)  $\geq$  \$100,000
- APPENDIX C - Contract Awards  $\geq$  \$100,000 Resulting from Standing Offers
- APPENDIX D - Amendments to Previous Reporting Periods

### **Explanations and Legend for Appendices:**

- All Bid Amounts and Contract Award Values exclude applicable taxes.
- **Budget** amount:
  - Operating budgets are presented on an annual basis and are identified as **(O)**.
  - Capital budgets are presented on a project basis and are identified as **(C)**.
  - Housing budgets are identified as **(H)**.
- **Estimate for Contract Term** is the amount that identifies the Total Acquisition Cost (potential value of the entire agreement, including option years) and is used to:
  - determine applicable By-Law and trade agreement requirements for open-competitive procurements
  - provide a basis for a value comparison when multiple procurements are funded from the same budget
  - allows for the procurement to account for current market conditions at the time of posting

**Contract Award Value is the value of the initial term of the contract that the City has committed to and does not include option years.**

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## APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: October to December 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender CDD20-38</b> <b>Operated Water Trucks (Summer &amp; Winter Operations)</b>	3	<u>\$69,500(O)</u> \$950,000	Dufour Waste Disposal Inc. Clean Harbors Energy and Industrial Disqualified Bidder: - Denis Gratton Construction Ltd.	\$212,813 \$511,800	\$212,813	Dufour Waste Disposal Inc. 10/02/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
<b>Tender ISD20-156</b> <b>Weight Scale Rehabilitation at Hanmer Landfil and Walden Transfer Station</b>	2	<u>\$240,000(C)</u> \$150,000	Alkon Ltd. Magnum Constructors Inc.	\$155,700 \$158,000	\$155,700	Alkon Ltd. 10/08/2020	One Time
<b>Tender ENG20-36</b> <b>Asphalt Rehabilitation Frood Road &amp; Ramsey Lake Road</b>	4	<u>\$4,225,000(C)</u> \$4,276,000	Teranorth Construction & Engineering Ltd. Pioneer Construction Inc. Bèlanger Construction (1981) Inc. Interpaving Ltd.	\$3,539,701 \$3,567,009 \$3,659,495 \$3,813,393	\$3,539,701	Teranorth Construction & Engineering Ltd. 10/14/2020	One Time

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## APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: October to December 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Proposal CAO19-180 Consultant for Architectural Services for Library Main Branch and Art Gallery of Sudbury	13	\$47,619,912(C) <small>This budget will be used for multiple contracts/purchases.</small> \$4,100,000	WZMH Architects	86	\$1,678,052	WZMH Architects  10/15/2020	One Time
			Kasian Architecture Inc.	84			
			Kongats Architects	79			
			ZAS Architects Inc.	79			
			McLennan Design, LLC.	75			
			Proponents who did not meet the minimum required technical score to move onto the financial evaluation stage:				
			- Alison Brooks Architects				
			- Cumulus Architects				
			- Diamond and Schmitt Architects Inc.				
			- Hariri Inc. & D. Pontarini Inc.				
- Moriyama & Teshima							
- RDH Architects Inc.							
- Salter Pilon Architecture Inc.							
- Saucier+Perrotte Architects							
Tender CDD20-81 Supply, Delivery and Installation of Sprinklers at Pioneer Manor Long Term Care Facility	1	\$120,000(C) \$120,000	Magnum Constructors Inc.	\$118,000	\$118,000	Magnum Constructors Inc.  10/20/2020	One Time
Tender SHO20-121 Supply and Delivery of Kitchen Appliances for GSHC	4	\$87,000(O)(H) \$435,000	The Brick Warehouse LP	\$45,660/yr	\$228,300  Approximate value for 5 years based on estimated quantities	The Brick Warehouse LP  10/20/2020	Multi-Year (2020-2025)
			Bianco’s Supercenter	\$57,000/yr			
			Felix Technology Inc.	\$62,330/yr			
			Edge Food Equipment	\$80,226/yr			

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## APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: October to December 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender ENG20-17 Asphalt Rehabilitation &amp; Infrastructure Improvements, Hill Street (Hwy 537), From Dryden Road East to Highway 17E</b>	4	<u>\$1,500,000(C)</u> \$1,500,000	Teranorth Construction & Engineering Ltd.	\$1,335,449	\$1,415,449  Note: Contract Award Value Includes \$80,000 contingency	Teranorth Construction & Engineering Ltd.  10/23/2020	One Time
			Beamish Construction Inc.	\$1,354,858			
			Bèlanger Construction (1981) Inc.	\$1,517,231			
			Interpaving Ltd.	\$1,517,673			
<b>Tender CDD20-135 Removal, Supply and Installation of Pathway Lighting along Junction Creek Trail</b>	5	<u>\$182,100(C)</u> \$180,000	1999359 Ontario Ltd. o/a RAW Electric	\$155,901	\$155,901	1999359 Ontario Ltd. o/a RAW Electric  10/23/2020	One Time
			Steel Control Services Ltd.	\$200,416			
			Dominion Construction	\$259,050			
			DMC Electric Limited	\$293,145			
			Tait Power	\$305,814			
<b>Tender CDD20-73 Sudbury Arena Chiller Replacement</b>	2	<u>\$190,000(C)</u> \$190,000	Cimo Refrigeration, a Division of Toromont Industries Ltd.	\$210,000	\$210,000	Cimo refrigeration, a Division of Toromont Industries Ltd.  10/30/2020	One Time
			Disqualified Bidder: - Northland Group of Companies Ltd.				

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## APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: October to December 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Request for Proposal CPW20-90 Security Services at Various Locations – Transit, Parks &amp; GSHC</b>	11	Housing \$225,614(O)(H)  Parks \$30,250(2020-O) Note: Only partial security services required in 2020.  Transit \$333,000(O)  200 Brady/199 Larch \$350,670(O) \$5,700,000	G4S Secure Solutions (Canada)Ltd.	91	\$3,638,106	G4S Secure Solutions (Canada) Inc.  11/01/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
			The Canadian Corps of Commissionaires (Ottawa Division)	89			
			Neptune Security Services Inc.	79			
			Garda Canada Security Corp.	78			
			A.S.P. Inc.	76			
			Paragon Protection Ltd.	72			
			547573 Ontario Ltd.	69			
			V.S.I. Inc.	56			
			3 Sixty Secure Corp.	52			
			2320610 Ontario Inc.	51			
<b>Tender ISD20-174 Supply and Delivery of Culverts</b>	4	\$5,000,000(C) This budget will be used for multiple contracts/purchases. \$287,500	Decast Ltd.	\$277,890	\$277,890	Decast Ltd.  11/03/2020	One Time
			Con Cast Pipe	\$359,640			
			Disqualified Bidders: - Anchor Concrete Products Ltd. - Power Precast Solutions				

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## APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: October to December 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender CDD20-34</b> <b>Supply and Delivery of Pool Chemicals</b>	1	<u>\$58,560(O)</u> \$450,000 Note: Not all Goods awarded due to no Bid.	Wood Wyant Canada Inc.	\$105,155	\$105,155	Wood Wyant Canada Inc. 11/05/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
<b>Tender CDD20-43</b> <b>Supply and Delivery of Propane for Municipal Arenas</b>	2	<u>\$45,040(O)</u> \$225,000	Superior Propane BBQ Tank Express	\$44,337 for year one \$150,340 for year one	\$44,337 for year one Note: This contract is subject to annual price refreshes.	Superior Propane 11/19/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
<b>Request for Proposal GSP20-165</b> <b>Supply and Delivery of 9mm Pistols</b>	3	<u>\$285,671(C)</u> \$250,000	MD Charlton Company Ltd. MDC Stoeger Canada (1990) Ltd. Disqualified Proponent: Distribution Elite Canada Inc.	93 75	\$200,200 Note: This amount represents the initial purchase of 280 pistols.	MD Charlton Company 11/30/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
<b>Tender ENG20-22</b> <b>Kelly Lake Road, Road Reconstruction and Infrastructure Improvements</b>	6	\$16,346,254(C) This budget will be used for multiple <u>contracts/purchases.</u> \$5,011,000	MCA Contracting Ltd. Teranorth Construction & Engineering Ltd. Interpaving Ltd. Pioneer Construction Inc. Denis Gratton Construction Ltd. Bélanger Construction (1981) Inc.	\$4,592,060 \$4,837,443 \$5,075,888 \$5,461,010 \$5,853,926 \$6,190,565	\$4,592,060	MCA Contracting Ltd. 11/30/2020	One Time

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## APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: October to December 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender CPS20-130 Roof Repairs at Sudbury Arena</b>	4	\$359,500(C) <small>This budget will be used for multiple contracts/purchases.</small> \$310,000	Flynn Canada Ltd. Alkon Ltd. LaFleche Roofing 1992 Ltd. Douro Roofing & Sheet Metal Contractors Ltd.	\$237,000 \$288,700 \$355,270 \$475,700	\$237,000	Flynn Canada Ltd. 12/03/2020	One Time
<b>Tender ISD20-180 Water Wastewater Dechlorination Upgrades at Various Facilities (Installation Only)</b>	2	\$3,000,000(C) <small>This budget will be used for multiple contracts/purchases.</small> \$425,000	Bélanger Construction (1981) Inc. Cecchetto & Sons Ltd.	\$465,310 \$623,795	\$465,310	Bélanger Construction (1981) Inc. 12/10/2020	One Time
<b>Tender CPS20-167 Electrical Distribution Equipment Upgrade at the Tom Davies Square Complex</b>	4	\$3,510,000(C) <small>This budget will be used for multiple contracts/purchases.</small> \$1,338,756	RAW Electric 1916549 Ontario Ltd. Ontario Electrical Construction Ltd. Madden Electric Incorporated Metal-Air Mechanical Systems Ltd.	\$1,299,488 \$1,389,009 \$1,446,500 \$1,610,000	\$1,229,488	RAW Electric 1916549 Ontario Ltd. 12/11/2020	One Time

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## APPENDIX B - Non-Competitive Contract Awards (Including Emergency Purchases) ≥ \$100,000

Report period: October to December 2020

Description	Budget (\$)	Trade Agreement / By-Law Exemption / Council Resolution	Contract Award Value (\$)	Contractor	Contract Term
				Contract Award Date	
<b>PUR20-178</b> <b>Geographic Information Systems (GIS) Software Licenses: Insights for ArcGIS</b>	\$200,000(O)	Purchasing By-Law Schedule A: (5) Other, (11) Ongoing costs for software systems previously acquired.  Trade Agreement Exemptions: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons. CETA – Article 19.12 1. (b)(iii) due to absence of competition for technical reasons.	\$450,000	Esri Canada Ltd.  10/26/2020	Multi-Year (2020-2023)
<b>PUR20-193</b> <b>Three (3) Ambulances</b>	\$575,000(C) EMS Reserve Fund	City Council Resolutions CC2018-150 Emergency Services Committee resolutions ES2018-03 to ES2018-05 inclusive.  Trade Agreement Exemptions: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons. CETA – Article 19.12 1. (b)(iii) due to absence of competition for technical reasons.	\$564,333	Demers Ambulances Manufacturer Inc.  12/29/2020	One Time

## APPENDIX C – Contract Awards > \$100,000 Resulting from Standing Offers

Report period: October to December 2020

Standing Offer Number/Title & Project Description	Contractor	Contract Award Value (\$)	Contract Award Date
<b>ISD19-19 Engineering &amp; Architectural Services Consulting Services for ENG21-52 - Huron Street Culvert Replacement #2511</b>	EXP Services Inc.	\$162,900	10/08/2020
<b>ISD19-19 Engineering &amp; Architectural Services Capreol Stormwater Study</b>	EXP Services Inc.	\$240,165	11/04/2020
<b>ISD19-19 Engineering &amp; Architectural Services Groundwater Assessment for Valley East Wells</b>	Pinchin Ltd.	\$135,810	11/12/2020
<b>ISD19-19 Engineering &amp; Architectural Services ENG21-50 Dufferin Street Bridge Rehabilitation Detailed Design and Procurement Support</b>	Associated Engineering (ONT) Ltd.	\$119,991	12/10/2020
<b>ISD19-19 Engineering &amp; Architectural Services ENG21-50 Beatty Street Bridge Replacement Detailed Design Services</b>	Associated Engineering (ONT) Ltd.	\$149,115	12/10/2020

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## APPENDIX D - Amendments to Previous Reporting Periods

### 1. REPORTING PERIOD: Q1 (January 1, 2020 – March 31, 2020) – Year-end analysis found these items were not included previously

Add to Appendix A - Competitive Procurement Contract Awards > \$100,000:

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender ISD20-74 Annual Inspection and Testing of Backflow Preventers</b>	4	\$698,984(O) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$150,000	Wadatek Solutions Inc.	\$30,990/yr	\$92,970	Wadatek Solutions Inc. 03/20/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
			Greater Sudbury Plumbing Inc.	\$74,165/yr			
			Ontario Clean Water Agency	\$102,461/yr			
			2623983 Ontario Inc.	\$235,876/yr			

Add to Appendix D - Contract Awards > \$100,000 Resulting from Standing Offers:

Standing Offer Number/Title & Project Description	Contractor	Contract Award Value (\$)	Contract Award Date
<b>ISD19-19 Condition Assessment for Azilda WWTP, Chelmsford WPCP, Sudbury WWTP</b>	RV Anderson Associates Ltd.	\$218,551	01/28/2020

## APPENDIX D - Amendments to Previous Reporting Periods

### 2. REPORTING PERIOD: Q2 (April 1, 2020 – June 30, 2020) – Year-end analysis found these items were not included previously

Add to: Appendix B - Non-Competitive Procurement Contract Awards  $\geq$  \$100,000

Description	Budget (\$)	Trade Agreement / By-Law Exemption / Council Resolution	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>PUR20-12 Primary Response Unit (PRU) Upfitting</b>	\$267,000(2020-C)  Note: This budget will be used for multiple contracts/purchases.	City Council Resolutions CC2020-61 Emergency Services Committee resolutions ES2020-01 and ES2020-03 from the meeting of February 12, 2020.  Trade Agreement Exemptions: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons. CETA – Article 19.12 1. (b)(iii) due to absence of competition for technical reasons.	Approximately \$135,000 per year  Note: Spend is dependent on the number of PRU's purchased. Total upfitting is approx. \$45K per vehicle.	Rowland Emergency Vehicle Products Inc.  04/24/2020	Multi-Year (2020-2023 Option Years: 2024-2025)

## APPENDIX D - Amendments to Previous Reporting Periods

**REPORTING PERIOD: Q3 (July 1, 2020 – September 30, 2020)** - Year-end analysis found these items were not included previously  
Add to: Appendix A - Competitive Procurement Contract Awards > \$100,000

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender CPS20-41 Point Source Capture Exhaust System at Five (5) Fire Stations</b>	3	<u>\$1,150,000(C)</u> \$1,150,000	Bisschops Industries	\$1,034,500	\$1,034,500	Bisschops Industries  9/18/2020	One Time
			Metal-Air Mechanical Systems Ltd.	\$1,119,800			
			DMC Electric Ltd.	\$1,237,700			
<b>Tender CPS20-137 HVAC Upgrades at the Howard Armstrong Recreation Centre</b>	4	<u>\$2,250,000(C)</u> This budget will be used for multiple contracts/purchases. \$1,700,000	Ainsworth Inc.	\$1,144,055	\$1,144,055	Ainsworth Inc.  09/30/2020	One Time
			Mike Witherell Mechanical Ltd.	\$1,165,900			
			Patrick Mechanical Ltd.	\$1,387,000			
			Maki Construction Ltd.	\$1,755,000			

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