

Presented To:	Finance and Administration Committee
Meeting Date:	December 9, 2021
Type:	Correspondence for Information Only
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Recommended by:	General Manager of Corporate Services

Contract Awards Exceeding \$100,000 July 1 – September 30, 2021

Report Summary

This report provides information regarding contract awards \$100,000 or greater awarded from July 1, 2021 to September 30, 2021 and may include any previously omitted reports from past reporting periods.

Relationship to the Strategic Plan / Health Impact Assessment

This report supports Council's Strategic Initiative to Demonstrate Innovation and Cost-Effective Service Delivery. It specifically continues the evolution of business planning, financial and accountability reporting systems to support effective communication with taxpayers about the City's service efforts and accomplishments. This report does not have any relationship to the CEEP goals.

Financial Implications

Sufficient funding exists within the previous approved budgets in accordance with the Operating and Capital Budget Policies at that time. Council approved policies for the Operating and Capital Budgets enable staff to reallocate operating budget dollars or obtain funding from the respective Holding Account Reserve (for Capital only) in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

Background

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. Other emergencies may be reported separately.

During the reporting period there were 21 contract awards valued at \$100,000 or greater as a result of a competitive procurement process, four non-competitive contract awards valued at \$100,000 or greater, four

contract awards valued at \$100,000 or greater as a result of Standing Offers, and one contract award valued at \$100,000 or greater as a result of a competitive procurement process from a previous reporting period.

Bid Solicitations are advertised electronically on bids&tenders in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Proposal based on Best Value, which is defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-law.

BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations, please visit the City's bids&tenders webpage: <https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>

APPENDICIES:

- APPENDIX A - Competitive Contract Awards \geq \$100,000
- APPENDIX B - Non-Competitive Contract Awards (Including Emergency Purchases) \geq \$100,000
- APPENDIX C - Contract Awards \geq \$100,000 Resulting from Standing Offers
- APPENDIX D – Amendments to Previous Reporting Periods

Explanations and Legend for Appendices:

- All Bid Amounts and Contract Award Values exclude applicable taxes.
- **Budget** amount:
 - Operating budgets are presented on an annual basis and are identified as **(O)**.
 - Capital budgets are presented on a project basis and are identified as **(C)**.
 - Housing budgets are identified as **(H)**.
- **Estimate for Contract Term** is the amount that identifies the Total Acquisition Cost (potential value of the entire agreement, including option years) and is used to:
 - determine applicable By-Law and trade agreement requirements for open-competitive procurements
 - provide a basis for a value comparison when multiple procurements are funded from the same budget
 - allows for the procurement to account for current market conditions at the time of posting
- **Contract Award Value** is the value of the initial term of the contract that the City has committed to and does not include option years.

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender ISD21-13 Haulage of Sludge for the City of Greater Sudbury	5	<u>\$385,000(O)</u> \$1,425,000	Herby Enterprises Ltd.	\$803,683	\$803,683 for initial term.	Herby Enterprises Ltd. 6/02/2021	Three year term, plus two one-year renewal options
			Wessuc Inc.	\$881,084			
			Environmental 360 Solutions	\$1,012,909			
			Denis Gratton Construction Ltd.	\$1,542,312			
			William Day Construction Ltd.	\$1,605,022			
Tender ENG21-34 Culvert Replacement Contract A – Various Locations	8	\$4,659,907(C) Note: This budget will be used for multiple contracts/purchases. \$1,760,000	Denis Gratton Construction Ltd.	\$1,930,086	\$1,930,086	Denis Gratton Construction Ltd. 6/09/2021	One Time
			Dominion Construction	\$1,947,740			
			MCA Contracting Ltd.	\$2,030,596			
			Lacroix Construction Co. (2014)	\$2,207,757			
			Bélanger Construction (1981) Inc.	\$2,479,708			
			Teranorth Construction & Engineering Ltd.	\$2,538,991			
			Garson Pipe Contractors	\$2,877,777			
			Hollaway Equipment Rental Ltd.	\$3,290,870			
Tender ISD21-142 Azilda Wastewater Treatment Plant Control Building Upgrades	2	<u>\$1,550,000(C)</u> \$1,500,000	Cecchetto & Sons Ltd.	\$1,478,071	\$1,478,071	Cecchetto & Sons Ltd. 6/09/2021	One Time
			Bélanger Construction (1981) Inc.	\$1,890,780			

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender ISD21-87 Valley East Wastewater Treatment Aeration Upgrades	4	<u>\$1,500,000(C)</u> Note: This budget will be used for multiple contracts/purchases. \$1,200,000	Cecchetto & Sons Ltd.	\$1,271,695	\$1,271,695	Cecchetto & Sons Ltd. 6/21/2021	One Time
			BGL Contractors Corp.	\$1,492,655			
			Bélanger Construction (1981) Inc.	\$1,714,280			
			Patrick Mechanical Ltd.	\$2,426,193			
Tender CPS21-81 Supply and Delivery of Fleet Fastener Products and Services	4	<u>\$360,000(O)</u> Note: This budget will be used for multiple contracts/purchases. \$550,000	MSC Industrial Supply	\$27,358	Approx. \$330,000 for initial term.	MSC Industrial Supply 7/12/2021	Three year term, plus two one-year renewal options
			Grainger Canada	\$46,334			
			Fastenal Canada Ltd.	\$48,379			
			Rastall Mine Supply	\$78,497			
Note: Above Bids are based on a list of 225 high volume items with estimated annual quantities.							
Tender ISD21-4 Supply and Delivery of Various Lab Chemicals and Supplies	3	<u>\$150,000(O)</u> \$150,000	Hach Canada	\$120,951	\$115,547 for initial term.	Hach Canada VWR International 7/19/2021	Three year term, plus two one-year renewal options
			VWR International	\$131,023			
			Disqualified Bidder: - Modulab				

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender ENG21-41 Active Transportation Trail, Whitson River – Chelmsford, St. Onge Street to Main St. (MR14)	3	<u>\$2,875,945(C)</u> Note: This budget will be used for multiple contracts/purchases. \$1,927,770	Denis Gratton Construction Ltd.	\$1,978,279	\$1,978,279	Denis Gratton Construction Ltd. 7/19/2021	One Time
			Dominion Construction	\$1,998,438			
			Bélanger Construction (1981) Inc.	\$2,541,180			
Tender SHO21-51 Life Safety System Preventative Maintenance, Monitoring and Repair Services	2	<u>\$265,500(O)(H)</u> \$475,000	Vipond Inc.	\$84,145/yr	\$252,434 for initial term.	Vipond Inc. 7/21/2021	Three year term, plus two one-year renewal options
			Troy Life & Fire Safety Ltd.	\$111,588/yr			
Tender CPS21-133 Tipping Floor Upgrades at the Frobisher Recycling Facility	3	<u>\$1,362,000(C)</u> \$1,100,000	Alkon Ltd.	\$766,520	\$766,520	Alkon Ltd. 7/22/2021	One Time
			Reasbeck Construction Inc.	\$1,527,415			
			Quatro Industries Ltd.	\$1,696,330			
Tender FES21-128 Purchase of Three (3) New 2021 Primary Response Units (PRU) for EMS	3	<u>\$267,000(C)</u> Note: The remaining budget will be used for the cost of uplifting (outfitting) the vehicles. \$165,000	Finch Auto Group	\$163,875	\$163,875	Finch Auto Group 7/23/2021	One Time
			MSJ Automotive Services Ltd.	\$163,878			
			Disqualified Bidder: -Rowland Emergency Vehicle Products Inc.				

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Proposal CPS21-156 Architectural Services: Civic Memorial Cemetery Mausoleum Building Expansion	3	\$2,052,000(C) Note: This budget will be used for multiple contracts/purchases. \$175,000	Perry + Perry Architects Inc.	88	\$117,900	Perry + Perry Architects Inc. 8/03/2021	One Time
			3rdLine Studio	80			
			J.L. Richards & Associates Ltd.	74			
Tender SHO21-100 Roof Replacement 1960 Paris Street, Building A & B	4	\$2,281,000(C)(H) \$2,000,000	Damisona Roofing Ltd.	\$2,045,000	\$2,045,000	Damisona Roofing Ltd. 8/03/2021	One Time
			Douro Roofing & Sheet Metal Contractors Ltd.	\$2,117,900			
			Flynn Canada Ltd.	\$2,187,255			
			Semple-Gooder Northern Limited	\$2,230,000			
Tender ENG21-01 Coniston Watermain Upgrades - Allan Street to Stanley (Laneway) to Edward Street (Stanley St. to Smelter Road)	7	\$3,525,566(C) Note: This budget will be used for multiple contracts/purchases. \$2,306,400	Bélanger Construction (1981) Inc.	\$3,192,817	\$3,192,817	Bélanger Construction (1981) Inc. 8/04/2021	One Time
			MCA Contracting Ltd.	\$3,363,520			
			Dominion Construction	\$3,402,349			
			Denis Gratton Construction Ltd.	\$3,489,100			
			Garson Pipe Contractors	\$3,989,321			
			Hollaway Equipment Rental Ltd.	\$4,100,415			
Teranorth Construction & Engineering Ltd.	\$4,351,618						
Tender ENG21-21 Spreader Laid Asphalt Patches Various Locations	2	\$707,650(O) \$695,195	Interpaving Ltd.	\$41.75 / sq. m	Approx. \$695,195	Interpaving Ltd. 8/04/2021	One Time
			Pioneer Construction Inc.	\$42.20 / sq. m			

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender ENG21-38 Hot In-Place Recycling Kingsway (MR 55) from Falconbridge Highway (MR 86) to 1.5 km east of Falconbridge Highway (MR 86) Radar Road (MR 85) from Skead Road (MR 86) to 100 m west of Jack Pine Crescent Elm St (MR35) from Big Nickel Road to Clarabelle Road	2	<u>\$2,011,000(C)</u> \$1,860,000	Road Surface Recycling Ltd.	\$8.87 /sq. m	Approx. \$1,800,000	Road Surface Recycling Ltd. 8/18/2021	One Time
			Pioneer Construction Inc.	\$14.72 /sq. m			
Tender GSP21-161 Supply, Installation, Configuration and Data Migration of IBM Storage Area Network with Maintenance and Support	1	<u>\$261,890(C)</u> \$175,000	Mid-Range Computer Group Inc.	\$177,913	\$117,913 for initial term	Mid-Range Computer Group Inc. 8/23/2021	Five year term, plus two one-year renewal options

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender CPS21-178 Supply and Delivery of four (4) Cargo Vans	3	<u>\$4,495,000(C)</u> Note: This budget will be used for multiple contracts/purchases. \$175,000	Finch Auto Group	\$115,962	\$150,330	Finch Auto Group East Court Ford Lincoln 9/07/2021 East Court Ford Lincoln \$34,368	One Time
			East Court Ford Lincoln	\$164,547	Finch Auto Group \$115,962		
			Cambrian Ford Sales Inc.	\$165,403			
Tender ENG21-37 McNaughton Terrace Stormwater Treatment Structure, John St.	5	<u>\$2,850,000(C)</u> Note: This budget will be used for multiple contracts/purchases. \$1,601,975	Bélanger Construction (1981) Inc.	\$1,299,000	\$1,299,000	Bélanger Construction (1981) Inc. 9/10/2021	One Time
			Denis Gratton Construction Ltd.	\$1,709,985			
			Teranorth Construction & Engineering Ltd	\$1,745,881			
			Dominion Construction	\$2,233,400			
			1468792 Ontario Inc. o/a GDB Constructeurs	\$2,397,998			
Tender ENG21-32 Asphalt Resurfacing – Various Subdivisions & Delki Dozzi Track	2	<u>\$1,559,285(C)</u> Note: This budget will be used for multiple contracts/purchases. \$861,406	Interpaving Ltd.	\$755,133	\$755,133	Interpaving Ltd. 9/23/2021	One Time
			Beamish Construction Inc.	\$783,387			
Request for Proposal CDD21-138 Design, Supply & Installation of a Splashpad at Delki Dozzi Park	2	<u>\$150,000(C)</u> \$128,000	Yard Weasels Inc.	93	\$127,500	Yard Weasels Inc. 9/24/2021	One Time
			New World Park Solutions	87			

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Proposal CPS21-143 Architect for the Construction of a new Therapeutic Leisure Pool at the Lionel E. Lalonde Centre	5	\$5,680,000(C) Note: This budget will be used for multiple contracts/purchases. \$300,000	architects Tillmann Ruth Robinson Inc.	90	\$322,500	architects Tillmann Ruth Robinson Inc. 9/29/2021	One Time
			Yallowega Bélanger Salach Architecture	89			
			R.V. Anderson Associates Ltd.	84			
			3rdLine Studio	83			
			unit a architecture Inc.	79			

APPENDIX B – Non-Competitive Contract Awards ≥ \$100,000

Report period: July to September 2021

Contract	Budget (\$)	Trade Agreement/By-Law Exemption, Council Resolution or Other Explanation	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
PUR21-181 HARC Mechanical and Plumbing Upgrades	\$2,250,000(C) Note: This budget will be used for multiple contracts/purchases.	Quotation Procedure conducted. Original quote was \$94,819.50. Change Order for \$44,500.00 was issued for a second phase design of the electrical equipment and lighting fixture upgrades and replacements.	\$139,320	Mcgregor Allsop Ltd. 7/28/2021	One Time
PUR21-172 Supply and Installation of Above-Ground Fuel Tanks at Frobisher	\$0	This project has been approved as an Emergency Project with funding from the CFRF - City Vehicle and Equipment	\$129,666	PSL – Patrick Sprack Ltd. 8/10/2021	One Time
PUR21-189 Railway Movement - Lorne Infrastructure Rejuvenation Project	\$9,587,059(C) Note: This budget will be used for multiple contracts/purchases.	Purchasing By-Law Schedule A Exemption: Section 5 – Other (Item 8) of the PBL.	\$541,900	CP Industries Ltd. 8/13/2021	One Time
PUR21-197 Supply and Delivery of Used Modular Buildings for Safe Injection Site and Site Works	\$800,000(C) Note: This budget will be used for multiple contracts/purchases.	Bid Solicitation for new modular buildings yielded no compliant Bids due to lead-time. City purchased used buildings. CFTA Article 513: Limited Tendering 1. (a) (ii) no tenders conformed to the essential requirements of the tender documentation were submitted. CFTA Article 513: Limited Tendering 1. (g) for purchases made under exceptionally advantageous conditions that only arise in the very short term in the case of unusual disposals.	\$159,750	ATCO Structures & Logistics Ltd. 9/23/2021	One Time

APPENDIX C - Contract Awards > \$100,000 Resulting from Standing Offers

Report period: July to September 2021

Standing Offer Number/Title & Project Description	Contractor	Contract Award Value (\$)	Contract Award Date
ISD19-19 Professional Engineering and Architectural Services Booster Stations and Wells Condition Assessment	AECOM Canada Ltd.	\$143,280	8/25/2021
ISD19-19 Professional Engineering and Architectural Services Sewage Lift Stations and Lagoons Condition Assessment	AECOM Canada Ltd.	\$147,000	8/25/2021
ISD19-19 Professional Engineering and Architectural Services Inspection and Rehabilitation of City of Greater Sudbury Wells	EXP Services Inc.	\$212,315	9/02/2021
ISD19-19 Professional Engineering and Architectural Services Administration and Inspection for McNaughton Terrace Stormwater Treatment Structure for ENG20-37	WSP Canada Inc.	\$102,520	9/15/2021

(O) = Operating budgets and are presented on an annual basis
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets

APPENDIX D – Amendments to Previous Reporting Periods Competitive Procurement Contract Awards > \$100,000

AMENDMENT TO: Q2 (April to June 2021) APPENDIX A – Competitive Procurement Contract Awards ≥ \$100,000

Add:

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender ENG21-52 Huron Street Culvert Replacement – Huron Street – 50m West of Nobel Street	6	\$2,000,000(C) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$1,100,000	Teranorth Construction & Engineering Ltd.	\$1,105,263	\$1,105,263	Teranorth Construction & Engineering Ltd. 5/14/2021	One Time
			MCA Contracting Ltd.	\$1,293,999			
			Dominion Construction	\$1,309,160			
			Bélanger Construction (1981) Inc.	\$1,461,260			
			Denis Gratton Construction Ltd.	\$1,529,814			
National Structures Inc.	\$1,549,059						

(O) = Operating budgets and are presented on an annual basis
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets