APPENDIX A – Community Consultation Summary Table

Municipality	Current CIP	Key Takeaways
Niagara Falls	• TIEG with range of 40% to 100% • Use of point system to score eligibility • Uptake on both private and municipally owned lands • Developed a municipally owned prestige industrial park	• Point systems has worked well • Restrictions on industries that would establish in region regardless of CIP (e.g. accommodations) • Does include large tourist attractions (high employee counts) • Removing LEEDS and CEEP as they have not proved beneficial with minimal uptake • Modify point system to include relevant factors for CGS
London	• Available grant of up to 100% of the development charges paid on an industrial building within a targeted industrial use • Available grant of up to 50% of the value of the development charge for non-targeted uses	• Revised in 2018 to remove warehousing development that results in high footprint with low employment (automation) • London will attract warehousing opportunities regardless of incentives due to proximity to 401 and saturation of land in GTA • Significant number of CIP's for other areas of focus throughout the City
Hamilton	• Existing CIP's with no specific Employment or Industrial program • Focused more on revitalization of core areas and remediation • Recent improvement of existing CIP's including continuous intake period and establishing permanent funding	• Brownfield remediation started in 2001 for older areas and was used to attract investment in retired assets • LEED no longer a useful took and will be removed • Not similar to our focus in either scope or investment attraction and incentive rationale
Port Colborne	• Offering TIEG's for Business Development/Business Expansion and Retention • Grant programs	• Smaller town with different target markets and lower thresholds • Different incentives needed for their specific investment attraction
St. Mary's	• Offering various Industrial Grant programs • Site Improvement Grant; Design Study Grant; Redevelopment and Adaptive Reuse Grant; Service Connection Fee Grant	• Small improvement grants • Smaller town with different target markets and lower thresholds • Different incentives needed for their specific investment attraction
Tecumseh	• Strategic Industrial Development CIP is currently in development • Went to public consultation in	• Public hearings were held in 2022 • Plan has not yet be implemented

	2022 • Various grant programs with low dollar value	
Hearst	• TIEG proposed but not actualized	• Plan has yet to be implemented
North Bay	• Growth CIP • TIEG Up to 5 Years • DC Rebate up to 100% • Municipal Fee Rebate up to 100%	• Closest market to Greater Sudbury and targeting similar investment • Have more available municipal lands • Greater Sudbury needs to offer competitive program
Windsor	• TIEG up to 10 years with minimum 50 jobs created and/or 20 jobs created in targeted areas	• Focus on number of jobs would be difficult to monitor to hold company accountable
Toronto	• Several programs not employment/industrial development related	• Saturated mature market with different needs and requirements
Durham	• Regional programs broken down into municipalities	• Focused mainly on growth in downtowns
Timmins	• TIEG • Environmental Study • Fee Rebate • Mine Redevelopment	• Annual budget for this program is $50,000 • Not similar size market nor available funding
Quinte West	• TIEG • Permit Fee Grant	• Smaller community targeting tourism • Different focus than CGS