

Contract Awards Exceeding \$100,000 October 1 – December 31, 2022

Presented To:	Finance and Administration Committee
Meeting Date:	March 28, 2023
Type:	Correspondence for Information Only
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Recommended by:	General Manager of Corporate Services

Report Summary

This report provides information regarding contract awards \$100,000 or greater awarded from October 1, 2022, to December 31, 2022, and includes previously omitted reports from past reporting periods.

Relationship to the Strategic Plan / Health Impact Assessment

This report supports Council's Strategic Initiative to Demonstrate Innovation and Cost-Effective Service Delivery. It specifically continues the evolution of business planning, financial and accountability reporting systems to support effective communication with taxpayers about the City's service efforts and accomplishments. This report does not have any relationship to the CEEP goals.

Financial Implications

Sufficient funding exists within the previous approved budgets in accordance with the Operating and Capital Budget Policies at that time. Council approved policies for the Operating and Capital Budgets enable staff to reallocate operating budget dollars or obtain funding from the respective Holding Account Reserve (for Capital only) to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

Background

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. Other emergencies may be reported separately.

During the reporting period there were 13 contract awards valued at \$100,000 or greater resulting from a competitive procurement process, four limited tendering (single/sole source) contract awards valued at \$100,000 or greater, and one contract award valued at \$100,000 or greater from Cooperative procurements.

Bid Solicitations are advertised electronically on bids&tenders in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Proposal based on Best Value, which is defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-law.

BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations, please visit the City's bids&tenders webpage: <https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>

APPENDICIES:

- APPENDIX A - Competitive Contract Awards \geq \$100,000
- APPENDIX B – Limited Tendering Contract Awards (including Emergency Purchases) \geq \$100,000
- APPENDIX C – Cooperative Contract Awards \geq \$100,000

Explanations and Legend for Appendices:

- All Bid Amounts and Contract Award Values exclude applicable taxes.
- **Budget** amount:
 - Operating budgets are presented on an annual basis and are identified as **(O)**.
 - Capital budgets are presented on a project basis and are identified as **(C)**.
 - Housing budgets are identified as **(H)**.
- **Estimate for Contract Term** is the amount that identifies the Total Acquisition Cost (potential value of the entire agreement, including option years) and is used to:
 - determine applicable By-Law and trade agreement requirements for open-competitive procurements
 - provide a basis for a value comparison when multiple procurements are funded from the same budget
 - allows for the procurement to account for current market conditions at the time of posting
- **Contract Award Value** is the value of the initial term of the contract that the City has committed to and does not include option years.

APPENDIX A – Competitive Contract Awards ≥ \$100,000

Report Period: October 1 to December 31, 2022

Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Tender ISD22-2 Supply and Delivery of Coarse Crushed Rock Salt	2	<u>\$2,743,960(O)</u> Note: This budget will be used for multiple contracts/purchases \$11,000,000	Compass Minerals Canada Corp.	\$7,039,560	\$7,039,560	Compass Minerals Canada Corp. 11/10/2022	Three-year initial term, plus two, one-year renewal options
			Windsor Salt Ltd.	\$8,905,380			
Request for Tender ISD22-41 Summer and Winter Grading Operations for the City of Greater Sudbury	4	<u>\$2,618,130(O)</u> Note: This budget will be used for multiple contracts/purchases. \$3,100,000	1558649 Ontario Inc.	Various hourly rates	Approx. \$661,377 for initial contract term based on estimated hours required.	All Bidders Note: Contract Awards based on lowest price per equipment and availability. 03/11/2022	One-year initial term, plus four, one-year renewal options
			Denis Gratton Construction Ltd.	Various hourly rates			
			1650990 Ontario Inc.	Various hourly rates			
			J&S Arbour Contracting Inc.	Various hourly rates			
Request for Tender ISD22-1 Supply and Delivery of Various Waste and Diversion Equipment	3	<u>\$265,075(O)</u> \$1,706,300	Busch Systems International Inc.	Various unit rates	Approx. \$264,753 for initial contract term based on estimated quantities.	Peninsula Plastics Ltd. \$264,753 09/11/2022	One-year initial term, plus four, one-year renewal options
			ORBIS Canada	Various unit rates			
			Peninsula Plastics Ltd	Various unit rates			

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Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Tender ISD22-11 Supply and Operation of Snowplow Equipment for Winter Control (Laneways, Cul-De-Sacs and Municipal Parking Lots)	6	<u>\$1,263,498(O)</u> \$2,000,000	Hollaway Equipment Rental Ltd.	Various hourly rates per equipment type	Approx. \$1,330,248 for initial contract term based on estimated hours required.	Dominion Construction	Three-year initial term, plus two, one-year renewal options
			Dominion Construction	Various hourly rates per equipment type		1594686 Ontario Inc. O/A	
			1594686 Ontario Inc. O/A Nadeau Bros	Various hourly rates per equipment type		Nadeau Bros	
			1929853 Ontario Ltd.	Various hourly rates per equipment type		Bélanger Construction (1981) Inc.	
			1650990 Ontario Inc.	Various hourly rates per equipment type		Approx. \$600,000	
			Bélanger Construction (1981) Inc.	Various hourly rates per equipment type		Hollaway Equipment Rental Ltd. Approx. \$115,200	
						09/11/2022	
						Note: Contract Awards based on lowest price per equipment and availability.	
Request for Tender CPS22-194 Freightliner Model SD114 Multi- Function Plows	1	\$3,710,000(C) Note: This budget will be used for multiple <u>contracts/purchases.</u> \$630,000	930098 Ontario Ltd. O/A Freightliner North Bay	\$695,606	\$695,606	930098 Ontario Ltd. O/A Freightliner North Bay	One Time
						14/11/2022	

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Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Tender CPS22-182 Fire Station 3 Renovation at 1190 Leon Street	5	\$280,000(C) Note: This budget will be used for multiple contracts/purchases \$253,000	Magnum Constructors Inc.	\$198,000	\$198,000	Magnum Constructors Inc. 16/11/2022	One Time
			Schutt Restoration Services (Thunder Bay) Ltd.	\$230,000			
			Mike Witherell Mechanical Ltd.	\$236,766			
			Northwall Contracting Company Ltd.	\$248,400			
			CK Construction 2021 Inc.	\$268,800			
Request for Tender ISD22-13 CCTV Camera Inspection and Clearing of Sewers and Associated Laterals	2	\$2,842,371(C) \$548,027(O) Note: These budgets will be used for multiple contracts/purchases. \$2,086,037	Herby Enterprises Ltd.	\$1,078,430	Approx. \$1,078,430 for initial contract term based on estimated hours required.	Herby Enterprises Ltd. 25/11/2022	Three-year initial term, plus two, one-year renewal options
			GFL Environmental Services Inc.	\$1,322,550			
Request for Proposal FES22-117 Supply and Delivery of Uniforms for Greater Sudbury EMS	2	\$140,000(O) \$700,000	Unisync Group Ltd.	95.6	Approx. \$491,546 for initial contract term based on estimated requirements.	Unisync Group Ltd. 29/11/2022	Three-year initial term, plus two, one-year renewal options
			Martin & Levesque Inc.	95.5			

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Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Tender CPS22-112 HVAC Upgrades - Phase II for the Howard Armstrong Recreation Centre	4	<u>\$1,686,088(C)</u> \$1,101,000	Metal-Air Mechanical Systems Ltd.	\$1,352,459	\$1,352,459, plus \$182,942 in optional additions.	Metal-Air Mechanical Systems Ltd. 29/11/2022	One Time
			Ainsworth Inc.	\$1,559,839			
			CTRL HVAC	\$1,925,219			
			Mike Witherell Mechanical Ltd.	\$2,079,646			
Request for Tender FES22-177 Supply and Installation of a Car Wash for Emergency Vehicles	2	<u>\$225,000(C)</u> \$225,000	Schutt Restoration Services (Thunder Bay) Ltd.	\$232,400	\$232,400	Schutt Restoration Services (Thunder Bay) Ltd. 09/12/2022	One Time
			Garage Supply Contracting Inc.	\$283,580			
Request for Proposal ISD22-76 Lease, Operation and Maintenance of the Blue Box Materials Recovery Facility (MRF) & Site	3	<u>\$2,276,836(O)</u> \$4,993,020	HGC Management Inc.	83	\$4,993,020	HGC Management Inc. 09/12/2022	Two and a quarter year initial term, plus three, five-year renewal options
			GFL Environmental Inc.	76			
			Gallops Waste Management Inc.	44			

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Contract	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Tender ISD22-81 Operated Backhoe Loader Combinations	5	\$1,081,440(O) <small>Note: These budgets will be used for multiple contracts/purchases.</small> \$2,289,600	Bruce Tait Construction Ltd.	Various hourly rates	Approx. \$1,381,457 for initial contract term based on estimated hours required.	Bruce Tait Construction Ltd. \$415,860	Three-year initial term, plus two, one-year renewal options
			Tait Excavation Inc.	Various hourly rates		Tait Excavation Inc. \$452,700	
			1558649 Ontario Inc.	Various hourly rates		1558649 Ontario Inc. \$512,897	
			1594686 Ontario Inc.	Various hourly rates			
			Comet Contracting Ltd.	Various hourly rates			
						15/12/2022	
						<small>Note: Contract Awards based on lowest price per equipment and availability.</small>	
Request for Tender ISD22-65 Drainage Superintendent and Municipal Drainage Services	1	\$223,537(O) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$575,000	K. Smart Associates Ltd.	\$263,835	\$263,835	K. Smart Associates Ltd. 19/12/2022	Three-year initial term, plus two, one-year renewal options

APPENDIX B – Limited Tendering Contract Awards ≥ \$100,000

Report Period: October 1 to December 31, 2022

Contract	Budget (\$)	Purchasing By-Law (PBL)/Trade Agreement Exemption, Council Resolution or Other Explanation	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
PUR22-67 Partial Roof Replacement (241 Second Avenue)	\$162,500(C)(H)	Quotation procedure conducted. Change order issued because of unknown conditions, which resulted in the contract price exceeding \$100,000.	\$136,990	Daminsona Roofing Ltd. 10/20/2022	One Time
PUR22-116 Six (6) Ambulances	\$1,450,000(C) Note: Purchase Order issued to secure three (3) ambulances in 2023 and 2024.	Sole Source approved by Council Resolution CC2018-150 .	\$1,152,945	Demers Ambulances Manufacturer Inc. 12/09/2022	One Time
PUR22-40 Pioneer Manor Staffing Shortage - Agency Utilization for the Balance of 2022	\$713,938(O) Note: This budget will be used for multiple contracts/purchases.	Emergency (urgent) purchase. CFTA Article 513 Exemption: <i>1. (d) if strictly necessary, and for reasons of urgency brought about by events unforeseeable by the procuring entity, the goods or services could not be obtained by open tendering.</i>	\$119,999	Nexim Healthcare Consultants Inc. 12/14/2022	One Time
PUR22-207 Installation-KeyScan Access Control Systems at various sites throughout GSHC Portfolio	\$115,000(O)(H)	Schedule A of the PBL: <i>(5) Other. (11) Ongoing costs of software systems previously acquired, and (12) The existence of exclusive rights for Goods previously acquired.</i> CFTA Article 513 Exemption: <i>1. (c) for additional deliveries by the original supplier of goods or services that were not included in the initial procurement, if a change of supplier for such goods or services: (i) cannot be made for economical or technical reasons such as requirements of interchangeability or inoperability with existing equipment, software, services, or installations procured under the initial procurement.</i>	\$110,047	Northern Security 12/30/2022	One Time

APPENDIX C – Cooperative Contract Awards ≥ \$100,000

Report Period: October 1 to December 31, 2022

Contract	Budget (\$)	Cooperative/Buying Group	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
PUR22-38 Consulting Services for Battery Electric Bus Feasibility Study & Fleet Transition Plan	\$100,000(2022-O) \$79,372(2023-O)	Metrolinx, an agency of the Government of Ontario under the Metrolinx Act, 2006.	\$121,630	HDR Corporation 10/21/2022	One Time