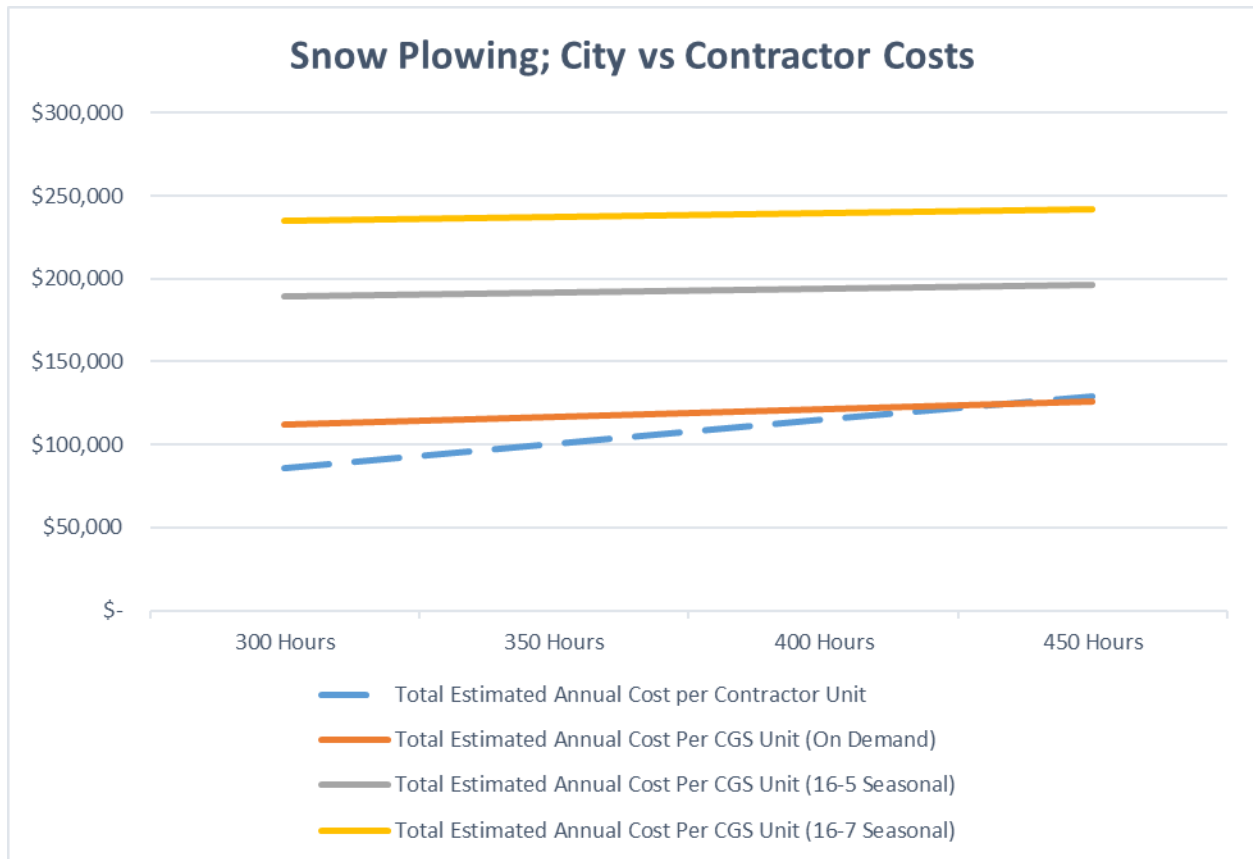


Winter Control Snow Plowing Services – Contract Award

Appendix A - Financial Analysis

“On Demand” Plowing Services (City versus Contractor), 16-5 Schedule Seasonal Services (City) and 16-7 Schedule Seasonal Services (City)



Notes:

- 1) The above noted chart does not include the capital costs associated with purchasing new plows.
- 2) The Contractor costs include:
 - a. Cost for production hours based on the average unit rate bid in contract ISD19-70
 - b. Standby costs (one hour per day November 15th until March 31st each winter season for each day not in production)
- 3) The City costs include:
 - a. Equipment costs for the snow plow including fuel, maintenance, and capital contribution
 - b. Labour (single operator for “on demand”, two operators for a 16-5 schedule, and three operators for a 16-7 schedule). Estimates are reflective of rates in the collective bargain agreement and estimated overtime paid annually.
 - c. Supervision and supervisor's vehicle