

### **Request for Decision**

#### Project 6 Million – Final Update

Presented To:	Finance and Administration Committee
Presented:	Tuesday, Nov 17, 2015
Report Date	Monday, Nov 09, 2015
Туре:	Presentations

#### **Recommendation**

THAT Council accepts the report titled "Project 6 Million – Final Update" for information only.

#### **Finance Implications**

The 2016 budget savings which are identified in this report amount to \$6,065,359 and will be incorporated into the 2016 Budget.

New savings identified since the last P6M report, total \$1,678,108, inclusive of the Category 2 savings of \$426,074 identified in the Managers Reports on this agenda.

To achieve the \$3.9 Million in savings related to attrition, a draw of up to \$958,694 from the Human Resources Management Reserve Fund and \$96,314 from the Water Waste Water Reserve Funds is required to fund the transition costs associated

#### Signed By

**Report Prepared By** Eliza Bennett Manager of Communications & French Languages Services *Digitally Signed Nov 9, 15* 

**Recommended by the Department** Lorella Hayes General Manager of Assets and Finance/Chief Financial Officer *Digitally Signed Nov 9, 15* 

**Recommended by the C.A.O.** Kevin Fowke Acting Chief Administrative Officer *Digitally Signed Nov* 9, 15

with retirements taking place in 2016 and 2017. The full savings for those retirements will be achieved by 2017 once those employees have effectively retired.

As reported previously, approximately \$600,000 of the \$6,065,359 is related to Water/Wastewater reductions, which will be used to reduce the 2016 Water/Wastewater user fees.

In addition, the identified measures result in total savings of \$736,938 for 2015, which will be used to lessen the actual contribution from the Tax Rate Stabilization Fund.

Should Council not adopt the savings identified in the Managers Reports, staff will report through the 2016 Budget document with additional means to achieve the shortfall during the course of 2016.

### Background

The municipal budget 2015 was passed with a 0% tax increase, which was partially achieved by way of a draw from reserves of approximately \$6 million. On March 5, 2015 City Council passed the following resolution (FA2015-17):

"That staff be directed to implement a strategy to achieve a target of \$6 million in savings through a combination of attrition, reductions in purchasing contract services, and user fee revenues, as outlined in Scenario 3, and contribution 100% of the actual savings achieved during 2015 to replenish the Tax Rate Stabilization Reserve and that permanent budget savings be incorporated into the 2016 Budget and used to reduce the tax levy in 2016 and beyond; and that staff prepare regular reports to Council (i.e. Monthly or Quarterly Report Cards) to report on the progress towards achieving the targets set by City Council."

Staff have achieved the savings as directed by Council, with a focus on maintaining service levels and customer service excellence, as well as improving business processes and identifying efficiencies and opportunities. This report provides the last update on Project 6 Million.

# **Overview of this Report**

This is the last in a series of four reports on the progress of Project 6 Million (P6M). At the August, September and October Finance and Administration Committee meetings, departments identified initiatives pursued, savings achieved, and responses to ideas associated with their respective areas. This report provides a final wrap-up and identifies those initiatives and ideas that have not previously been reported on as part of the P6M updates. Those ideas and initiatives have been included below and are sorted by category of idea. Those categories are defined as noted below.

Category 1 - Initiatives already implemented by the department under management's scope of authority.\*

Category 2 - Recommended actions for Council's consideration for decision or direction to report back through a Council Committee. These recommendations include initiatives with negligible or minor service level impacts, along with the associated budget implications. Background information and recommendations for these items are detailed in separate reports on this Agenda.

Category 3 - Those items that may have a have a larger impact on current service levels for Council's consideration and reports for direction will be provided as the background work is completed. Note: All Category 3 ideas have been converted to Category 4 ideas, which require additional time to analyze or implement, beyond the P6M timeframe. All P6M savings have been achieved outside of Category 3 ideas.

Category 4 - Other submissions and initiatives, with staff responses that describe whether an idea is not feasible, already being pursued in some manner or requires additional time to analyze or implement such that savings cannot be realized in 2016.

\*In-Camera - In cases where suggestions, responses or implemented initiatives refer to identifiable individuals, Council will be briefed at the in-camera meeting which will follow this meeting.

# Wrap-Up of Project 6 Million

Project 6 Million was officially launched in May 2015, and over the last six months, staff have received, reviewed, and responded to more than 800 ideas from citizens and employees at all levels. P6M was an intense undertaking, involving an ambitious objective within a very tight timeframe; staff have worked diligently across the organization to achieve the goal. Appendices A, B, C and D attached to this report includes a list of all savings that have been achieved across the organization.

Many other ideas are undergoing further review as representing longer-term possibilities for efficiencies or savings – including a review of garbage collection frequency, a fleet rationalization review, and the continued analysis of utilities for City facilities and buildings.

Staff will work to bring forward ideas in 2016 and beyond, which flow from a strong sense of fiscal responsibility as well as the many other values that make up municipal service, such as customer service,

civic responsibility, environmental sustainability, and solid business approaches.

Staff's dedication to the task of responsibly removing \$6 million from the budget has demonstrated the City's ability to adapt to changing circumstances and to seek innovative solutions to operational challenges. The City thanks all employees and residents who took the time to provide their input into the rethinking, refocusing and rebalancing process that has been underway since 2010 and more specifically into the P6M process.

As outlined in Appendix A (attached), of the \$6,065,359 in savings that have been achieved, \$3.9 million has been taken through attrition. Although in a given year, the City sees approximately 160 separations by way of retirements, terminations, or other employee departures, in the majority of cases, the resulting vacancies must be filled for operational purposes. Given the short timeframe of the P6M process, areas for potential attrition did not always match where vacancies were available. As a result, senior staff have had to creatively restructure around opportunities as they presented themselves during the P6M period in some cases making a time limited draw on reserves in order to take advantage of attrition occurring within 2016.

Appendix B to this report provides the list of Category 1 savings implemented under management's authority since October 2015, amounting to \$1,252,034. Because the remaining ideas being reported on are fewer in number, the appendices are organized by category of idea, as opposed to by department.

Appendix C provides the remaining Category 2 ideas, amounting to \$426,074, which are subject to the Committee's approval and are outlined in Managers' Reports on this agenda.

Appendix D provides the Committee with a copy of the P6M savings achieved by department and as reported at the meetings of September 22nd and October 27th, 2015.

Appendix E provides the remaining Category 4 responses to ideas and initiatives that have not already been reported on, for all departments.

As previously noted, the total 2016 budget savings achieved across the organization during the Project 6 Million timeframe amount to \$6,065,359. If none of the savings identified in the Managers' Reports on this agenda, having a value of \$426,074, are adopted by the committee, the total budget savings achieved through Project 6 Million to date will be \$5,639,285, leaving a savings gap of \$360,715 that City staff will achieve with additional means before the tabling of budget 2016 on December 8, 2015.

# **Next Steps**

Good financial management requires regular review and ongoing value-based analysis. Since 2010, under the Toward Fiscal Sustainability Plan and Project 6 Million, more than \$15 million in savings, additional revenues, and cost avoidances have been implemented. These efforts will continue to and beyond the tabling of budget 2016, scheduled for December 8, 2015.

In addition, P6M ideas which have been identified as having the potential for savings, efficiencies, or which present an opportunity for improved customer service or business process, but which require more time to review and/or implement (Category 4 ideas), will be pursued over the course of the next several years. Staff and Council will continue to work together on high priority, high value ideas that will positively impact the tax levy.

# **Appendix A:**

#### P6M Tracking Achievements

ries & Benefits / Attrition 920,670 107,552 138,483	\$ \$	Purchased Services -	\$ \$	User Fees	\$	<b>Other</b> 9,500	<b>2</b> ( \$ \$	016 Budget Impact 920,670 117,052	2 \$ \$	015 Savings (1) - 22,000
107,552 138,483		-	\$ \$	-	-	-	•			
138,483		-	\$ \$	-	-	-	\$	117,052	\$	22,000
	\$	-	Ś	45.000						,
170 202			7	45,300	\$	261,791	\$	445,573	\$	15,800
179,282	\$	-	\$	-	\$	32,154	\$	211,435	\$	15,647
194,631	\$	20,000	\$	-	\$	33,713	\$	248,343	\$	134,828
215,107	\$	140,000	\$	192,740	\$	175,639	\$	723,486	\$	278,664
665,539	\$	115,000	\$	151,726	\$	(118,581)	\$	813,684	\$	-
638,729	\$	47,992	\$	25,000	\$	242,224	\$	953,945	\$	200,000
913,232	\$	551,736	\$	85,000	\$	81,204	\$	1,631,172	\$	70,000
3,973,223	\$	874,728	\$	499,766	\$	717,644	\$	6,065,359	\$	736,938
	215,107 665,539 638,729 913,232 <b>3,973,223</b>	215,107 \$ 665,539 \$ 638,729 \$ 913,232 \$	215,107 \$ 140,000   665,539 \$ 115,000   638,729 \$ 47,992   913,232 \$ 551,736   3,973,223 \$ 874,728	215,107 \$ 140,000 \$   665,539 \$ 115,000 \$   638,729 \$ 47,992 \$   913,232 \$ 551,736 \$   3,973,223 \$ 874,728 \$	215,107\$140,000\$192,740665,539\$115,000\$151,726638,729\$47,992\$25,000913,232\$551,736\$85,0003,973,223\$874,728\$499,766	215,107 \$ 140,000 \$ 192,740 \$   665,539 \$ 115,000 \$ 151,726 \$   638,729 \$ 47,992 \$ 25,000 \$   913,232 \$ 551,736 \$ 85,000 \$   3,973,223 \$ 874,728 \$ 499,766 \$	215,107 \$ 140,000 \$ 192,740 \$ 175,639   665,539 \$ 115,000 \$ 151,726 \$ (118,581)   638,729 \$ 47,992 \$ 25,000 \$ 242,224   913,232 \$ 551,736 \$ 85,000 \$ 81,204 <b>3,973,223</b> \$ <b>874,728</b> \$ <b>499,766</b> \$ <b>717,644</b>	215,107\$140,000\$192,740\$175,639\$665,539\$115,000\$151,726\$(118,581)\$638,729\$47,992\$25,000\$242,224\$913,232\$551,736\$85,000\$81,204\$3,973,223\$874,728\$499,766\$717,644\$	215,107\$140,000\$192,740\$175,639\$723,486665,539\$115,000\$151,726\$(118,581)\$813,684638,729\$47,992\$25,000\$242,224\$953,945913,232\$551,736\$85,000\$81,204\$1,631,1723,973,223\$874,728\$499,766\$717,644\$6,065,359	215,107\$140,000\$192,740\$175,639\$723,486\$665,539\$115,000\$151,726\$(118,581)\$813,684\$638,729\$47,992\$25,000\$242,224\$953,945\$913,232\$551,736\$85,000\$81,204\$1,631,172\$3,973,223\$874,728\$499,766\$717,644\$6,065,359\$

Total Water and Waste Water	\$ 606,822
Total Parking	\$ 60,747
2016 Tax Levy impact (\$958,694 to be funded from reserves in 2016)	\$ 5,397,790
TOTAL	\$ 6,065,359

(1) 2015 Savings will reduce the total contribution from Tax Rate Stabilization Reserve

# Appendix A: Summary by Reporting Date

### P6M Tracking Achievements

		Reported	d Sav	vings			
	Se	ptember 22		October 27	N	ovember 17	
					(S	ee details on	
Achievement		(see details or	(see details on Appendix D) Appendix B & C)				Total
All Departments					\$	1,020,670	\$ 1,020,670
Executive and Legislative			\$	117,052			\$ 117,052
Administrative Services			\$	400,274	\$	45,300	\$ 445,574
Human Resources and OD	\$	111,436					\$ 111,436
Growth and Development	\$	248,343					\$ 248,343
Assets and Finance			\$	359,345	\$	364,141	\$ 723,486
Health Social and Emergency	\$	645,794			\$	167,887	\$ 813,681
Citizen and Leisure	\$	873,835			\$	80,110	\$ 953,945
Infrastructure			\$	1,631,172			\$ 1,631,172
TOTALS	\$	1,879,408	\$	2,507,843	\$	1,678,108	\$ 6,065,359

### Appendix B: Category 1: Within Management Authority Savings reported November 17, 2015 All Departments

					Annua	al Savi	ngs for 2016	Bud	get		
Achievement	Idea #	Implementation Date		ry / Benefits d Attrition	Purchased Services	ι	Jser Fees		Other		TOTAL
All Departments								-		-	
Attrition - changes related to identifiable											
individuals. Information to be provided											
in camera.			\$	920,670						\$	920,670
Vacation Purchase Policy	HR52	2016	\$	100,000						\$	100,000
Total All Departments			\$	1,020,670	\$-	\$	-	\$	-	\$	1,020,670
Assets & Finance											
Attrition											
Property Tax Analyst		2015	\$	68,992						\$	68,992
Savings as a result of re-tendering the											
banking contract		2016						\$	60,000	\$	60,000
Additional parking revenue as a result of											
fewer fleet vehicles at TDS Parking											
Garage		2015				\$	3,240			\$	3,240
Convert vacant coordinator to Union Position											
		2015	\$	42,409						\$	42,409
Total Assets & Finance			\$	111,401	\$-	\$	3,240	Ş	60,000	Ş	174,641
Health, Social & Emergency Services											
Emergency Services attendance at OHL											
games		2016				\$	11,723			\$	11,723
Inspection of buildings		2016	L			\$	40,000			\$	40,000
Fire reports		2016				\$	2,000			\$	2,000
False alarms		2016				\$	3,000			\$	3,000
Total Health, Social & Emergency Service	s		\$	•	\$-	\$	56,723	\$	-	\$	56,723
TOTAL CATEGORY 1			\$	1,132,071	\$ -	\$	59,963	\$	60,000	\$	1,252,034

#### Appendix C: Category 2: Minor Service Level Change Savings reported November 17, 2015 All Departments

				Annu	Annual Savings for 2016 Budget									
Achievement	ldea #	Implementation Date	Salary / Benefits and Attrition	Purchased Services	U	ser Fees	Other	·	TOTAL					
Administrative Services														
Parking fines increase	AF8	2016			\$	45,300		\$	45,300					
Total Administrative Services			\$-	\$-	\$	45,300	\$	- \$	45,300					
Assets & Finance														
Eliminate 2 hour free parking at Beech St	AF1	2016			\$	19,500		\$	19,500					
Increase the special event parking rate from \$3.00 to \$5.00	AF3	2016			\$	15,000		\$	15,000					
Change age of senior from 55 to 65 - Transit	AF5	2016			\$	130,000		\$	130,000					
Change age of senior from 55 to 65 - Parking	AF5	2016			\$	25,000		\$	25,000					
Total Assets & Finance			\$-	\$-	\$	189,500	\$	- \$	189,500					
Health, Social & Emergency Services														
Convert 2 PT Business Service Representatives to 1 FT position		2016	\$ 16,164					\$	16,164					
Recovery of costs for Fire Services attendance at special events		2016			\$	10,000		\$	10,000					
Revenue from open air burning permits Revenue from sale of fire and carbon		2016			\$	10,000		\$	10,000					
monoxide alarms		2016			\$	5,000		\$	5,000					
Revenue from Fire Marquee		2016			\$	70,000		\$	70,000					
Total Health, Social & Emergency Service	es	•	\$ 16,164	\$-	\$	95,000	\$	- \$	111,164					
Citizen & Leisure														
Change age ot senior trom 55 to 65 - Leisure	AF5	2016			\$	20,000		\$	20,000					
Repurpose Capreol Ski Hill as a sliding hill	CL70	2016					\$ 3	5,000 \$	35,000					
Closure of Whitefish Welcome Centre	CL66	2016	\$ 9,500	\$ 5,610				\$	15,110					
Discontinue printing the leisure guide in hard copy	CL52	2016					\$ 1	0,000 \$	10,000					
Total Citizen & Leisure			\$ 9,500	\$ 5,610	)\$	20,000	\$ 4	5,000 \$	80,110					
TOTAL CATEGORY 2			\$ 25,664	\$ 5,610	\$	349,800	\$ 4	5,000 \$	426,074					

Please see Managers Reports on this Agenda for more information on the ideas above

### Appendix D: P6M Achievements: September 2015 Human Resources & Organizational Development

Category 1: Within Management A	Category 1: Within Management Authority					Annual Savings for 2016 Budget											
		Implementation			Purchased												
Achievement	Idea #	Date	A	ttrition	Services	User Fees		Other		TOTAL							
Attrition - changes related to																	
identifiable individuals. Information to																	
be provided in camera.			\$	79,282					\$	79,282							
Reduce expenditures for Safety Awards	HR 6	2015					\$	10,000	\$	10,000							
Move safety training elements in house																	
and reorganize provision of first aid																	
training	HR 61	2015					\$	18,654	\$	18,654							
Revenue for Health & Safety contractor																	
training	HR 74	2015					\$	3,500	\$	3,500							
TOTAL CATEGORY 1		•	\$	79,282	\$ -	\$-	\$	32,154	\$	111,436							

### Appendix D: P6M Achievements: September 2015 Citizen & Leisure

Category 1: Within Management A	Authority				Annual Savings for 2016 Budget								
		Implementation		Pu	urchased								
Achievement	Idea #	Date	Attrition	S	Services	Us	er Fees	Other			TOTAL		
Attrition - changes related to													
identifiable individuals. Information to													
be provided in camera.			\$ 616,019							\$	616,019		
Custodial Use of Vehicle Policy - vehicle													
returned to Fleet	CL21	Jan-16						\$	7,216	\$	7,216		
Efficiencies in grass cutting operations	CL26	Jan-16		\$	25,000					\$	25,000		
Reduction of Leisure General					,								
Administration expenses	CL55	Jan-16		\$	10,000					\$	10,000		
Archives Building (Energy Savings)	CL79	May-15						\$	20,000	\$	20,000		
Mitigation Funding - Reduce interest	01/0							Ŷ	20,000	Ŷ	20,000		
earned to the bank rate and use the													
interest to fund Children Services													
expenditures	CL81	2015/2016						\$	115,000	\$	115,000		
Set up recovery from Children services													
to General Manager of Citizen & Leisure		2015						\$	33,000	\$	33,000		
Use of liquid chlorine for pools to save													
on operating costs		Jun-15						\$	2,600	\$	2,600		
Remarketing ice rentals due to													
cancellations		Jan-16				\$	5,000			\$	5,000		
TOTAL CATEGORY 1			\$ 616,019	\$	35,000	Ś	5,000	Ś	177,816	\$	833,835		

Category 2: Minor Service Level C	hange										
Details contained in routine managemen	nt reports		Annual Savings for 2016 Budget								
		Implementation				Purchased					
Achievement	Idea #	Date	4	Attrition		Services	User Fe	es	Other		TOTAL
Closure of Ben Moxam Centre	CL91		\$	13,210	\$	7,382			\$ 19,408	\$	40,000
TOTAL CATEGORY 2			\$	13,210	\$	7,382	\$	-	\$ 19,408	\$	40,000
GRAND TOTAL			\$	629,229	\$	42,382	\$5	,000	\$ 197,224	\$	873,835

## Appendix D: P6M Achievements: September 2015 Growth and Development

Category 1: Within Management	Authority		Annual Savings for 2016 Budget									
		Implementation			Pu	chased	User			20	16 Budget	
Achievement	Idea #	Date		Attrition	Se	ervices	Fees		Other		Impact	
Attrition			\$	131,288						\$	131,288	
Vertical Control Person												
Tourism / Cultural Development												
Assistant												
Attrition - changes related to												
identifiable individuals. Information to												
be provided in camera.			\$	63,342						\$	63,342	
Reduction in the Earthcare expense												
account	GD27	2015			\$	20,000				\$	20,000	
Reduction from sale of former Hwy 69												
Welcome Centre	GD33	2015						\$	24,000	\$	24,000	
Reduce cell phone budget	GD34	2015						\$	2,463	\$	2,463	
Reduce welcome sign maintenance												
budget	GD38	2015						\$	7,250	\$	7,250	
TOTAL CATEGORY 1			\$	194,630	\$	20,000	\$ -	\$	33,713	\$	248,343	

### Appendix D: P6M Achievements: September 2015 Health Social and Emergency

Category 1: Within Management	Authority		Annual Savings for 2016 Budget										
		Implementation			P	urchased							
Achievement	Idea #	Date		Attrition	9	Services	User Fees		Other		Other		TOTAL
Attrition - changes related to													
identifiable individuals. Information to													
be provided in camera.			\$	133,509						\$	133,509		
Attrition - Social Services - changes													
related to identifiable individuals.													
Information to be provided in camera.			\$	379,655				\$	(219,081)	\$	160,574		
Housing Services reduction in operating													
expenses adjusting budget to historical													
actuals		2016			\$	50,000				\$	50,000		
Reduce Purchased Services in GM's													
office		2016			\$	50,000				\$	50,000		
Termination of the automatic aid													
agreement with Estaire-Wanup													
Volunteer Fire Brigade		2016			\$	15,000				\$	15,000		
Increased revenue from realizing													
prosecution and conviction of fire code													
offences		2016						\$	20,000	\$	20,000		
Repurpose Public Safety Officer in Fire													
Services to funded position		2016	\$	136,211				-		\$	136,211		
Reductions in Social Services expenses		2015						\$	80,500	\$	80,500		
TOTAL CATEGORY 1		•	\$	649,375	\$	115,000	\$-	\$	(118,581)	\$	645,794		

### Appendix D: P6M Achievements: October 2015 Infrastructure Services

Category 1: Within Management Authority				Annua	al Savings for	2016 Budge	et	
		Implementation		Purchased				
Achievement	Idea #	Date	Attrition	Services	User Fees	Other		TOTAL
Attrition								
Engineering Technician/Inspector position Material Controller								
Convert 3 superintendents to planner positions			\$ 167,137				\$	167,137
Attrition - changes related to identifiable individuals.								
Information to be provided in camera.			\$ 746,095				\$	746,095
Annual Savings of Leaf & Yard material collected in								-
paper bags (approved 2015 budget option)		2015		\$ 60,000			\$	60,000
Eliminate Contribution to Reserve for Radios		2016				\$ 25,500	\$	25,500
Energy reduction initiatives at Sudbury WWTP	IS130	2016		\$ 50,000			\$	50,000
	IS181,							
Reduce 3 white fleet vehicles	IS165	2016				\$ 30,000	\$	30,000
Reduction of Sewer Inspection Costs		2016		\$ 38,000			\$	38,000
Elimination of permitting contingency		2016		\$ 8,736			\$	8,736
Elimination of Contribution to reserve for Scanner /								
plotter		2016				\$ 10,404	\$	10,404
Elimination of Contribution to reserve for Inspection								
Equipment		2016				\$ 15,300	\$	15,300
Savings as a result of new AVL Provider	IS49(?)	2016		\$ 45,000			\$	45,000
Reduction of streetlight maintenance		2016		\$ 50,000			\$	50,000
Reduction of Traffic Signal & Railroad Maintenance		2016		\$ 100,000			\$	100,000
New Revenue - Hauled liquid waste & sludge	IS171	2015			\$ 85,000		\$	85,000
TOTAL CATEGORY 1		·	\$ 913,232	\$ 351,736	\$ 85,000	\$ 81,204	\$	1,431,172

Details contained in routine management reports				Annua	I Savings for	2016 Budge	et	
		Implementation		Purchased				
Achievement	Idea #	Date	Attrition	Services	User Fees	Other		TOTAL
Reduce processing costs for leaf and Yard material								
and transport to Vale [Idea submitted 3 times - IS54,								
IS104, IS127]	IS54	2015		\$ 200,000			\$	200,000
TOTAL CATEGORY 2	-		Ś -	\$ 200,000	\$ -	\$ -	\$	200,000

### Appendix D: P6M Achievements: October 2015 Administrative Services

Category 1: Within Management	Annual Savings for 2016 Budget							
		Implementation						
Achievement	Idea #	Date	Attrition	Services	User Fees	Other		TOTAL
Attrition								
Legal Secretary								
Mail/Finishing Clerk			\$ 126,850				\$	126,850
Attrition - changes related to								
identifiable individuals. Information to								
be provided in camera.			\$ 11,633				\$	11,633
Reduce mail delivery vehicle		2016				\$ 7,240	\$	7,240
Reduce by-law fleet by 2 vehicles	AS40	2015				\$ 14,646	\$	14,646
Reduction in ERP Capital Envelope	AS22	2016				\$ 239,905	ć	239,905
TOTAL CATEGORY 1	7,722	2010	\$ 138,483	\$ -	\$-	\$ 239,903 \$ 261,791	-	<b>400,274</b>

#### Appendix D: P6M Achievements: October 2015 Assets & Finance

Category 1: Within Management A	Annual Savings for 2016 Budget										
		Implementation			P	urchased					
Achievement	Idea #	Date		Attrition	9	Services	User Fees		Other		TOTAL
Attrition											
Lead Crossing Guard											
Crossing Guards			\$	61,236						\$	61,236
Attrition - changes related to identifiable											
individuals. Information to be provided											
in camera.			\$	42,470						\$	42,470
Reduce annual contribution to Sick											
Leave Reserve and fund the Sick Leave											
Liability from the HR Management											
Reserve Fund		2015						\$	75,000	\$	75,000
Reduction in Insurance Premiums											
resulting from taking brokerage services											
in house, as well as adjusting deductable											
limits		2016			\$	140,000				\$	140,000
Software upgrade for fuel savings in											
transit busses	AF41	2016						\$	40,639	\$	40,639
TOTAL CATEGORY 1			\$	103,706	\$	140,000	\$-	\$	115,639	\$	359,345

### Appendix D: P6M Achievements: October 2015 CAO's Office and Corporate Wide

Category 1: Within Management Authority				Annual Savings for 2016 Budget					
		Implementation		Purchased					
Achievement	Idea #	Date	Attrition	Services	User Fees	Other		TOTAL	
Attrition									
Coordinator of Strategic Initiaitives and Policies			\$ 107,552				\$	107,552	
Reduce special events budget in Corporate									
Communications and French Language Services		2016				\$ 1,000	\$	1,000	
Reduce special events budget in Chief Administrative									
Office		2016				\$ 2,500	\$	2,500	
Reduce office expense budget in Corporate									
Communications and French Language Services		2016				\$ 1,000	\$	1,000	
Reduce office expense budget in Chief Administrative									
Office		2016				\$ 2,000	\$	2,000	
Reduce corporate marketing budget in Corporate									
Communications and French Language Services		2016				\$ 1,500	\$	1,500	
Reduce Community Development advertising budget									
in Corporate Communications and French Language									
Services		2016				\$ 1,500	\$	1,500	
TOTAL CATEGORY 1		•	\$ 107,552	\$ -	\$-	\$ 9,500	\$	117,052	

Idea	Idea #	Operating department Comment
Administrative Services		
Develop corporate asset disposal		Assets are currently disposed of in accordance with the Purchasing By-Law. Where
program	AS13	appropriate equipment may be donated or sold. Has minimal budget impact.
Order removal of yard sale and garage		
flyers from telephone posts, etc., within a		Extensive staff resources would be required to manage a program or mandatory
week or receive a fine	AS16	removals within one week which would likely not be offset by fine revenues.
		IT staff identified a saving in the amount of \$239,905 from the ERP capital fund based on
		a new model of system upgrades which will come into effect after the current HCMS and
Corporate ERP project contribution	AS37	FMIS upgrades.
		See also Idea 147 and AS42. Installation of Red Light cameras and new penalties for
Consider installing red light cameras at		traffic enforcement would require changes to provincial legislation and/or an order in
busy intersections [Idea submitted 3		Council in order to be implemented and some would require significant capital costs at
times - AS9, AS42, AS45]	AS45	the outset. Risk Management and Roads are investigating this idea.
		This item is being incorporated into the broader overview of how CGS provides support,
		either directly by way of grant, or indirectly by way of services in kind, to community
		groups and organizations. Since most bookings are for the courtyard and foyer which are
		planned for renewal in the next year, short-term opportunities for new revenues are very
Booking of space at TDS	AS49	limited at this time.

#### Citizen & Leisure Services

		Back in 2003 as part of a budget reduction option council approved an option that
		reduced the number of
		daytime weekday hours at a number of community arenas. The objective was to
		concentrate on block
		booking weekday ice times at a selected number of arenas. The re-classification provides
		for a more efficient operation related to scheduling ice booking(s) based on program
		demand. The option further provided an opportunity to re-classify the arena operation as
		per the following :
		- Class 1 arenas : schedule : Mondays through Fridays - 9:00 am to 1 am and Saturdays
		and Sundays - 7:00 am to 1 am . The class 1 arenas include : Centennial , Dr. Edgar Leclair ,
		Garson , Gerry McCrory Countryside sports complex and TM Davie Arenas.
		- Class 2 arenas : schedule : Mondays, Tuesdays and Wednesdays - 3:00 pm to 1:00 am ,
		Thursdays , Fridays , Saturdays and Sundays - 6:00 am to 1:00 am. The class 2 arenas
		include : Cambrian , Capreol , Carmichael , Chelmsford , McClelland , Raymond Plourde
		and Toe Blake arenas.
		- Class 3 arenas : schedule : Mondays to Fridays - 4:00 pm to midnight and Saturdays and
		Sundays schedule is based on program demands. The class 3 arena includes : IJ Coady
		arena.
		Based on the current program demands at community arenas, staff recommend that the
		current scheduling and operations are not expanded or changed. The current scheduling
	~ ~ ~	allows staff the flexibility to adjust certain facilities hours of operation to meet program
Re-classification of some of the arenas	CL41	demands. In addition, current arena classification was agreed by the local union as part of
		The City has an agreement with the Sudbury Horticultural Society for the maintenance of
		a passive park along Paris Street. This agreement pre-dates amalgamation; further
	<b></b>	expansion of a garden "adoption" program would need to be achieved by way of
Offer the opportunity to adopt gardens	CL94	collective bargaining agreement negotiations.

#### Assets & Finance

Assets & Finance Review Council-approved service levels		This has been reviewed, and associated savings were presented during the Finance and
for crossing guards	AF6	Administration October 27 meeting.
	AFO	
Increase parking ticket fines	AF8	See Manager's Report from Administrative Services recommending this change
Not for profit organizations that have		
space in City buildings should be charged		A review was conducted and agreements with not for profits at less than market value
rent	AF20	will be presented to Council as the leases expire and require renewal.
		A number of non-for profit groups and associations have exclusive use of City buildings
		or portions of City buildings. An analysis completed by Citizen and Leisure of these types
		of tenants showed a number of different scenarios, from charge backs for dedicated
		space, negotiated lease agreements and in some instances no charges for space used.
		Staff will be preparing a report to CS Standing Committee in 2016 regarding tenants of
Review lease agreements with tenants in		City of Greater Sudbury buildings including historic arrangements and charges for
City buildings	AF22	Council's review.
Close and/or sell to willing adjoining		
property owners the footpaths that run		Also Idea 298. Staff will continue to review opportunities to dispose of City owned land
through various neighbourhoods	AF25	in accordance with procedures and by-laws.
		Staff analysis indicates that the provincial process required to amalgamate the
		unorganized areas bordering the CGS is lengthy and far from certain as it requires
Annex Developed Areas in Abutting		support from affected residents. Staff will continue to assess the implications and
Unorganized Townships	AF27	opportunities in the future.
		Staff has reviewed the boarding counts where the City deploys two buses for a route.
		Based the review of the boarding counts, and capital costs, a compelling business case
Introduce articulated buses	AF34	can not be made at this time. Transit staff will continue to monitor.
Tax ore haulage trucking companies and		
the major area mining, milling and		
smelting companies more	AF39	Also AF78 response from October 27 Finance and Administration report.
		A number of larger retailers/malls have Private Property Parking Control Officers
Have retail mass/stores have security		(PPPCOs) who are appointed under CGS By-Laws for enforcement of parking related
staff hand out parking tickets	AF55	offences. No further action is required.
Eliminate / reduce seniors' rate for		Not recommended at this time, since staff are recommending a change in the definition
parking	AF79	of an older adult.
		Also Idea 298. Staff will continue to review opportunities to dispose of City owned land
Sell off unused laneways	AF81	in accordance with procedures and by-laws.
		Staff will continue to review opportunities to dispose of City owned land in accordance
Sell vacant land in residential areas	AF83	with procedures and by-laws.
Purchase and use high horsepower		
tractors as multi-use tools	AF88	Staff will review when tractors are replaced, if the business case is solid.
Stop purchase of what become "green		
door" houses	AF103	More information is required to fully respond to this suggestion.
		This idea is being reviewed and will be presented to Operations Committee in the coming
	45400	months. Savings are approx. \$10,000 to change from weekday to Saturday Service and
Reduce bus service on Easter Monday Change working hours for by-law	AF109	staff recommend reinvesting in Transit Services. Hours of work are established by way of the collective bargaining agreement. This
personnel similar to example in Kawartha		suggestion will be reviewed in the context of negotiations and within the framework of
Lakes	A E 1 2 2	enhanced customer service.
LANCO	AF132	בווומוונכע נעזנטוווכו זכו עונכ.
Add one permanent employee to		
purchasing to provide more guidance,		
support, and expertise to operating		Management has made some organizational and business process changes during 2014
departments when making decisions		and 2015. This suggestion will be reviewed again in 2016.
acparaments when making decisions		ana 2013, 1113 sakkestion mill be leviewed akalli 111 2010.

#### **Growth & Development**

Relocate 3 staff members to Building		
Services to work with Building Inspectors,		
Plan Examiners and Clerks to improve		
services related to lot grading issues	GD2	This will be reviewed as part of future reorganization discussions.
		Notice costs are recovered through a separate notice fee applied to planning
Stop Planning Act notices in French		applications. A review of application fees will be the subject of a report to Planning
newspaper	GD5	Committee in the first quarter of 2016.
Start a three-month pilot project where		
development costs are reduced to 10-		
20%	GD10	Development charges are approved by Council and reviewed on a regular basis.
		Cyanobacteria (blue-green algae) are native organisms occurring in freshwater systems
		that can form problematic 'blooms' due to complex interactions of factors that are still
		not clearly understood by science. It is known that increases in phosphorus levels, water
		temperatures and stillness of surface water can increase the risk of cyanobacterial
Keep water moving to avoid blue green		blooms. Movement of surface waters is a natural phenomenon that is not within the
algae	GD11	purview of City operations
		Notice costs are recovered through a separate notice fee applied to planning
Stop including tenants in development		applications. A review of application fees will be the subject of a report to Planning
approvals circulation	GD18	Committee in the first quarter of 2016.
		An ongoing reduction in EarthCare budget of \$20,000 starting in 2015 with out impacting
Review the budgets of EarthCare and		service levels can be achieved. These savings were presented at the September 22
Environmental Planning Initiatives	GD20	Finance and Administration meeting.
		This idea relates to decisions being made on land use designations in the City's Official
		Plan. The process for making such decisions is governed by the Planning Act and is
Allow exceptions from the Urban		appropriately dealt with through the Official Plan review process which is currently
Expansion Reserve Designation	GD37	underway.

#### Health, Social & Emergency Services

Charge people with rescue efforts made by emergency services for people who do not follow alerts and warnings	HSE3	Currently Paramedic Services are not permitted to directly invoice for services under the Ambulance Act. Fire has made amendments to the User Fees Bylaw to do this if approved.
Fire - restructure vehicles and equipment rather than purchase new	HSE4	This is ongoing as per the tactical plan.
		This recommendation was identified as a Priority E1 Integrated Dispatch in our Emergency Services Strategic Plan 2014-2020 as approved by Council. An integrated dispatch system specifically designed to meet our community's unique characteristics is critical to ensuring the most effective multi-agency response of emergency personnel (Police, Fire, and Paramedic). We will pursue the feasibility of integrating the Emergency
		Medical Services dispatch, which is currently managed by Ministry of Health and Long
Amalgamate 911 call centre with EMS call		Term Care, with the City's current dispatch system to achieve a fully integrated Emergency Communications Services system for the City. It should be noted that
centre	HSE6	although there are likely to be efficiencies, the fiscal outcomes are unknown at this time.

1

Eliminate the 24-hour shifts for Fire		This is a contractual obligation and operational consideration. Fiscal pressures are being
Services	HSE7	monitored.
		Paramedics while on-duty in their assigned coverage areas are permitted to stop to pick
		up meals. They are not permitted to "shop" This practice is covered by policy to ensure
Abolish the practice of using fire trucks		public safety. When a fire fighter is on duty, they are assigned to a vehicle. They do not
and emergency vehicles to run errands		leave the station unless they are all on the vehicle. The department supports healthy
(i.e. fire trucks at grocery store)	HSE8	eating and supporting local businesses when purchasing groceries.
Review budget for Fire Services		Fire education programs are mandatory as legislated by the Fire Protection and
educational programs/products	HSE11	Prevention Act, 1997.
		A fire optimization review is currently underway. A report will be brought forward to
Consolidate fire stations	HSE12	Council in 2016.
		This matter has been discussed in a labour relations format and has further been
		remedied by a new command structure. All training at volunteer stations is primarily
Utilize volunteer firefighters as associate		conducted by volunteer staff under the direction of the Training Division as delegated by
instructors for volunteers	HSE15	the Chief.
		Part of a larger integration strategy.
		* integration of operational support services such as logistics, inventory, warehousing,
		procurement, training etc.
		$^{st}$ need further studies related to gap analysis, cost / benefit analysis and impact study
		* potential methodologies
		DMAIC - define, measure, analyze, improve, control
		Scientific - observation, hypothesis, experiment, conclusion
		Ongoing effort that is approved by Council and is embedded in the department's
More integration between Fire and EMS	HSE17	strategic plan.
		Paramedics while on-duty in their assigned coverage areas are permitted to stop to pick
		up meals. They are not permitted to "shop." This practice is covered by policy to ensure
Don't allow City owned vehicles for		public safety. When a fire fighter is on duty, they are assigned to a vehicle. They do not
personal use, i.e, fire trucks at grocery		leave the station unless they are all on the vehicle. The department supports healthy
stores	HSE18	eating and supporting local businesses when purchasing groceries.
		Also see HSE16. All matters of hiring will be addressed in the fire service optimization
		review. CGS is obliged to meet hiring requirements as per fire service collective
		agreements. Reductions in full time staff will result in additional overtime costs based on
Do not hire more full-time firefighters	HSE24	minimum staffing levels in accordance with the CBA.
Review Fire policy regarding cancelled		Fire Services response procedures are constantly reviewed to ensure best practices.
dispatches	HSE28	Dispatch policies are being transformed to address over-staffing at some incidents.
Paramedic dispatch out of Lionel Lalonde	110500	Currently, the Ministry of Health and Long Term Care (MOHLTC) is responsible for
Centre	HSE29	dispatch of land-based ambulance services.
		The Emergency Management and Civil Protection Act provides the framework for all
		Emergency Management Programs in Ontario. Meeting compliance with this legislation
		requires the established CGS Emergency Management Program be adopted in bylaw,
		(CGS By-Law 2009-33). The Regulation sets the standard which includes the
		establishment of an EOC. "Every municipality shall establish an emergency operations
	110520	centre to be used by the municipal emergency control group in an emergency. O. Reg.
Close the Emergency Operations Centre	HSE30	380/04, s. 13 (1)."

T

Utilize Paramedic modified workers to deliver stock and supplies if available as on shift and or EVT worker already scheduled Eliminate interim tiered response		Injured Paramedics are assessed and assigned modified duties based upon limitation as determined by their health care provider. When able modified staff do conduct deliveries and assist in ferrying vehicles in support of Paramedic Service Logistics. It is important to recognize that modified work is not permanent and we are unable to sustain specific tasks through this process. This matter has been discussed in a labour relations format and at Council. The implementation of this interim plan addresses fire life safety issues for both firefighters and the public. This forms part of the optimization review currently under way as per Council approved Emergency Services Strategic/Tactical Plan. The interim response is in place as publicly explained address the Sudbury Fire Services efficiencies and effectiveness.
Eliminate all the non-emergency response vehicles assigned to Emergency Services and Water/Wastewater	HSE33	The fire service offers a full range of services to the city in addition to emergency response. All of these other services would be negatively impacted or eliminated without a vehicle to perform them. They include fire prevention, education, fire services training, etc. Non-emergency vehicles provide a required means of delivering essential emergency services throughout our 3,600 plus square kilometers.
Use electronic charting system at Pioneer Manor to its fullest capacity	HSE35	All progress notes are done electronically. In Therapeutic Services, there are some remaining assessment tools that still need to be developed in PointClickCare (PCC). In Activation Services, charting is done through the Resident Assessment Instrument in PCC. Resident Services are the largest consumer of paper. Items still on paper are: all physician orders/progress notes, all Health Care Aide progress notes, daily census, versus checks restraints and incident reports.
Remove the inflatable boat from the Van Horne Emergency Services Station during the winter months to allow parking of EMS vehicles indoors.	HSE37	Current Emergency Service Stations within the municipality are being co-habitated by Fire and Paramedic Services. These stations were never designed for this purpose. Currently Fire Services is undertaking a fleet optimization that may result in additional space being freed up for Paramedic Services.
Use certified traffic control personnel at accidents so emergency personnel can focus on the injured	HSE41	Police are responsible under the Highway Traffic Act for the directing traffic. Paramedics are not trained on directing traffic, they are focused on patient care. Police officers are the only persons under the HTA who can perform this activity. Fire crews do so only for short durations until Police arrive.
Review dispatch policy - too many emergency vehicles and personnel dispatched to fender benders	HSE43	Currently, the Ministry of Health and Long Term Care (MOHLTC) is responsible for dispatch of land-based ambulance services. Paramedics attend calls for confirmed or suspected injuries. Our response procedures are constantly reviewed to ensure best practices. It is far better to send more resources than not enough.
Stop sending four man crews of firefighters to medical calls	HSE46	When a fire fighter is on duty, they are assigned to a vehicle. They do not leave the station unless they are all on the vehicle. The current deployment model for Fire allows for system flexibility to respond to multiple call types as a team (structure fire, motor vehicle collision and medical calls) in a timely and nimble fashion. The Medical Tired Response Agreement is in place to add life saving interventions (early CPR and defibrillation) within our community by utilizing the strategic placement of their station, skills and proximity to the location of the call.
Base EMS Ambulances and personnel from the Emergency Services Stations in the community rather than having dozens of them commute from Azilda	HSE48	reporting stations and centralized deployment to services utilized a combination of both deployment is recognized as a best practice (Ottawa, Peel, Thunder Bay, Waterloo) in deploying and managing resources in an urban service. In addition, the municipality does not have sufficient stations or space to accommodate a non centralized model. A de- centralized deployment model also presents unique fiscal pressures and logistical challenges.

T

Increase productivity of full time		Staff are working to review workloads and activities within the framework of collective
firefighters (complete tasks such as fire		bargaining agreements. For example, Fire Services is currently reviewing and increasing
prevention, inspections, education)	HSE50	the involvement of Fire Suppression Services in proactive activities.

#### Human Resources & Organizational Development

Audit of eligibility of dependents on benefit plan	HR3	HR/OD staff initiated a Positive Re-enrolment process for all employees who have benefit coverage in April 2015 to validate their coverage and dependants. This has resulted in some amendments and cost savings to date. A follow-up mailing will occur in September for those individuals who have not yet responded. An audit of retiree benefit enrolments will occur in late 2015/early 2016.
		Already an established process for Non Union positions - a survey of Council-approved comparators is conducted to monitor the health of the pay line. Pay equity obligations must also be considered and met. Wages for unionized positions are governed by
Conduct organizational salary review		Collective Bargaining Agreements and any changes would require negotiations. Shared
including a cross-reference to similar		organizational charts with position data only is possible and would result in greater
municipalities/transparency of organizational chart	HR9	transparency of the organizational structure, however, there would be a cost associated with the administration of this process.
	1169	HR / OD has coordinated an approach to prospective retirees which includes a form of
		gliding retirement. The individual departments benefitting from these changes will
		forward forms and records of their budget reductions. The total quantum of these
Evaluate opportunities for alternate		savings is not yet known and will be presented in the form of attrition savings
employment relationships	HR18	throughout the fall of 2015.
Scrutinize number of FTE's in Human	11110	
Resources. Eliminate 1 FTE	HR24	Attrition identified with savings reported in September 2015.
Hire outside agency to review staffing		Human Resources and Organizational Development performs annual benchmarking of our payline for all non-union staff roles. The target is to pay at the 50th percentile of our Council approved comparators in order to attract and retain appropriate managerial talent to run the organization. There are several attrition recommendations being made to Council as a part of this process which have been arrived at by an analysis of our
requirements and job responsibilities of		structure and organization of managerial jobs. These changes will be reviewed by
all senior staff	HR25	Council in closed session and communicated when appropriate in a more public forum.
Offer an entional 1 week upnaid vasation	LD21	Vacation Purchase Program implemented. Savings to be known once submissions
Offer an optional 1 week unpaid vacation	HR31	approved (mid-Nov). See also Idea HR52. HR / OD has coordinated an approach to prospective retirees which includes a form of gliding retirement. The individual departments benefitting from these changes will forward forms and records of their budget reductions. The total quantum of these savings is not yet known and will be presented in the form of attrition savings
Graduated retirement	HR41	throughout the fall of 2015.
Develop a Green Team	HR50	Staff work alongside the Energy Initiatives section, as well as EarthCare, to implement energy efficiencies at the sectional, departmental, and corporate levels.

		Since Amalgamation (and with predecessor municipalities), Non Union employees have
		had the same benefit coverage as CUPE 4705 employees therefore this change would be
		a shift in compensation practice. However, a total cost savings of approximately \$7,000
		per year could be realized with this plan design change. The benefit plan currently has
		Generic Substitution Formulary 2 which allows the physician to indicate no substitution
		on the prescription. We can move to a mandatory generic substitution plan where
Move the non-union plan from the		employees must bear the cost difference between generic and brand name drug, unless
current generics to Enhanced Generic		the treating professional provides medical evidence that the generic drug is not effective
substitution.	HR53	or causes adverse effects.
		Process to obtain certifications held by all CGS staff part of Talent Development project.
Use internal resources with proper		One project within HR/OD implemented: Grass Cutting - see Budget Recommendation
certifications for additional work if		Form under Idea 763 (HR61). Savings of \$3000 estimated for 2016. No savings for 2015
required	HR54	budget. See also CW28.
		Although there are some administrative costs associated with this process CGS could
		implement a fee for positions that attract high volume applications and where there is
		little to no difficulty in attracting applicants such as Fire (e.g. last career recruitment
Add administration fee for submitting		resulted in 575 applications at a fee of \$250 as suggested in the idea proposal) would
resumes to the City	HR65	result in revenue to CGS.
Explore revenue opportunity for		
rehabilitation work in neighbouring		Idea is under review currently to determine need within partner organizations. Limited
municipalities	HR80	capacity to provide services due to impact on service levels to CGS staff.
		Already an established process for Non Union salaries - a survey of Council-approved
		comparators is conducted to monitor the health of the pay line. Review process of other
Examine all jobs, salaries, compensation,		items mentioned conducted prior to negotiations with our partner Unions, with Non
days off, etc.	HR84	Union historically matching.

#### Infrastructure Services

		Staff are modifying the business process to reduce costs and transfer responsibility for
Consider contracting out the survey		quality control to general contractors, resulting in modest savings. However, the survey
section	IS7	section continues to be an integral part of our programs and services.
		Staff are modifying the business process to reduce costs and transfer responsibility for
		quality control to general contractors, resulting in modest savings. However, the survey
Consider contracting out the soils lab	IS37	section continues to be an integral part of our programs and services.
Eliminate the culvert subsidy program		A business analysis will be conducted and a report will be brought to Operations
[Idea submitted 2 times - IS74, IS131]	IS74	Committee for review.
Convert the Azilda landfill site to a waste		Staff will review and will bring a report to Operations Committee should a viable
transfer station	IS134	business case be apparent.
		After amalgamation, a street naming committee was established by the transition board
		to manage this category of work. That Committee recommended that signs be prepared
		in a bilingual format. Staff do not believe that the bilingual translation is not a significant
		cost burden to the sign manufacture and installation process. Sign fabrication costs
		would not be substantially reduced, and the costs of the masts, poles, and installation
Eliminate the use of English and French		would not change at all. This would not be an appropriate approach in a community
bilingual road signs, and use only English		where bilingualism is such an important part of our character and heritage, for what
and/or symbols	IS186	would ultimately amount to insignificant savings.

#### CAO's Office & Corporate Wide

Cut back on management and their salarie		See also Idea 179. This is possible and in conjunction with a review of all employment costs and increases will be reviewed with Council along with preparation and discussion on negotiations with our partner unions in the usual fashion. In past, CGS has internal equity philosophy of non-union to follow union wage increases. CGS does ongoing salary review and market analysis.
Review food budget for	0	
department/committee meetings	CW31	See idea response AS4 in October 27 Finance and Administration Report.
Cut bottled water for staff and Council		Bottled water is not used at Council or Committee meetings and the purchase and use of bottled water for staff has been significantly reduced in recent years. This idea serves as a reminder for staff to further reduce the purchase of bottled water and to use tap water wherever feasible.
Reduce the amount of third party		
consultants/ advisors for city internal		
projects	CW55	See idea response CW97 in October 27 Finance and Administration Report.
Ensure core functions are properly		
funded while support functions are		
reviewed and trimmed	CW100	See idea response CW27 in October 27 Finance and Administration report.