

BACKGROUND

This report provides a summary of procurements \$100,000 or greater for the period of July 1, 2019 to September 30, 2019.

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. All other emergencies will be reported separately.

BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations posted on or after March 29th, please visit the City's bids&tenders webpage:
<https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>
- For additional information regarding Bid Solicitations posted before March 29th, please visit the City's tenders & Results webpage: <https://www.greatersudbury.ca/do-business/bidding-opportunities/tenders/>

APPENDICIES:

- **APPENDIX A - Current Reporting Period Competitive Procurement Contract Awards \geq \$100,000:** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX B – Amendments to Previous Reporting Periods Competitive Procurement Contract Awards \geq \$100,000 (if any):** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX C – Non-Competitive Procurement Contract Awards (Including Emergency Purchases) \geq \$100,000:** All non-competitive contracts that were executed during the reporting period.

NOTE:

- Prices exclude applicable taxes.
- All prices rounded to the nearest dollar.
- All scores rounded to the nearest point.
- Operating budgets are presented on an annual basis and are identified as (O).
- Capital budgets are presented on a project basis and are identified as (C).
- Housing budgets are identified as (H).

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender AIR19-141 Field Bed Replacement - Greater Sudbury Airport	1	<u>\$750,000(C)</u> \$750,000	Marc Lafreniere Construction Inc.	\$844,315	\$844,315	Marc Lafreniere Construction Inc. 07/23/2019	One Time
Request for Proposal CDD19-63 Eligibility Assessments for Specialized Transit Services	1	<u>\$27,000/yr (O)</u> \$135,000	Lifemark	Approx. \$25,000/yr	Contracts to be awarded on an as required basis Est. Spend \$75,000/3 yrs	Lifemark 07/17/2019	Multi-Year (2019-2022 Option Years: 2023 and 2024)
Request for Proposal CPS19-25 Temporary Employment Services	1	<u>Various</u> Approx. \$250,000/yr	Workforce Inc.	Various testing and hourly rates	Contracts to be awarded on an as required basis Est. Spend \$750,000/3 yrs	Workforce Inc. 07/22/19	Multi-Year (2019-2022 Option Years: 2023 and 2024)

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Report period: July to September 2019

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Request for Proposal ISD19-3 Advanced Metering Infrastructure (AMI): Project Management and Contract Administration Services	1	<u>\$1,176,222(C)</u> \$1,160,000 Note: The budget amount (inclusive of non-refundable HST), reflects the Council approval to award the Tender as per resolution CC-2019-207	Diameter Services Inc.	86/100	\$1,155,539	Diameter Services Inc. 07/11/19	One Time
Request for Proposal ISD19-18 (2a & b*) Advanced Metering Infrastructure (AMI): Supply of Water Meters for AMI Project *Group 2a - Water meters for replacement purposes Group 2b - Optional high-resolution encoder registers for upgrading existing water meters. NOTE: 1a & b reported in April's report	2	2a - \$4,125,039(C) 2b – <u>\$364,774(C)</u> \$3,500,000 Note: The budget amount (inclusive of non-refundable HST), reflects the Council approval to award the Tender as per resolution CC-2019-207	Neptune Technology Group – Required Neptune Technology Group - Alternate	80/100 79/100	2a - \$4,053,694 2b – \$358,465	Neptune Technology Group 07/11/19	One Time

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Tender ENG19-10 Infrastructure Improvements - O'Neil Drive East – Falconbridge Hwy (MR86) to Margaret Street	6	<u>\$1,275,500(C)</u> \$1,369,140	Hollaway Equipment Rental Ltd. Denis Gratton Construction Ltd. Garson Pipe Contractors Bélanger Construction (1981) Inc. Dominion Construction MCA Contracting Ltd.	\$1,190,282 \$1,231,591 \$1,274,949 \$1,404,094 \$1,607,386 \$1,658,368	\$1,190,282	Hollaway Equipment Rental Ltd. 07/22/2019	One Time
Tender ENG19-20 Concrete Curb and Sidewalk - Various Locations	3	\$225,650(O) \$770,000(C) Note: The capital budget is used for multiple procurements. \$592,879	Bélanger Construction (1981) Inc. Comet Contracting Ltd. Bruce Tait Construction Ltd.	\$679,270 \$738,805 \$807,253	\$679,270	Bélanger Construction (1981) Inc. 07/17/19	One Time
Tender ENG19-30 Active Transportation Improvements - Various Locations	2	\$1,422,500(C) Note: This budget is used for multiple procurements. \$878,000	Bélanger Construction (1981) Inc. Dominion Construction	\$855,274 \$978,818	\$855,274	Bélanger Construction (1981) Inc. 07/26/2019	One Time

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Tender ENG19-35 Paquette-Whitson Municipal Drain and Stormwater Management Pond	3	\$12,750,537(C) Note: This budget is used for multiple procurements. \$6,527,100	Garson Pipe Contractors	\$8,972,687	\$8,972,687	Garson Pipe Contractors	One Time
			Denis Gratton Construction Ltd.	\$12,000,982		07/11/2019	
			Bélanger Construction (1981) Inc.	\$12,856,417			
Tender ENG19-37 Pavement Rehabilitation - Various Locations	2	\$7,500,000(C) Note: This budget is used for multiple procurements. \$3,200,000	Beamish Construction Inc.	\$2,888,536	\$2,888,536	Beamish Construction Inc.	One Time
			Garson Pipe Contractors	\$3,275,901		07/08/19	
Tender ENG19-38 Pavement Rehabilitation - Various Locations	2	\$2,100,000(C) \$2,200,000	Garson Pipe Contractors	\$2,138,250	\$2,138,250	Garson Pipe Contractors	One Time
			Beamish Construction Inc.	\$2,226,454		07/08/2019	
Tender ENG19-82 Flour Mill Museum Relocations	1	\$8,000,000(C) Note: This budget is used for multiple procurements. \$878,000	Greater City Concrete Works Ltd.	\$949,724	\$949,724	Greater City Concrete Works Ltd.	One Time
						07/26/2019	

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Tender ISD19-48 Tank Clean-Out and Dewatering Services for the City's Wastewater Treatment Plants	2	<u>\$403,060(O)</u> \$1,300,000	Entec Water Management Inc. Wessuc Inc.	Various rates Various rates	Est. Spend \$780,000/3 yrs	Entec Water Management Inc. 07/10/2019	Multi-Year (2019-2022 Option Years: 2023 and 2024)
Request for Proposal ISD19-80 Data Collection for Pavement Management	3	<u>\$200,000(C)</u> \$140,000	Englobe Corp. MDS Technologies Inc. GIE	77 61 54	\$125,257	Englobe Corp. 07/02/2019	One Time
Tender SHO19-182 Boiler Upgrades at 715 Burton Ave, Sudbury	2	<u>\$231,953(H)</u> \$200,000	Mike Witherell Mechanical Ltd. Patrick Mechanical Ltd.	\$198,000 \$223,500	\$198,000	Mike Witherell Mechanical Ltd. 07/24/2019	One Time
Tender SHO19-183 Boiler Upgrades at 1960 Paris Street, Sudbury	2	<u>\$707,000(H)</u> \$650,000	Mike Witherell Mechanical Ltd. Patrick Mechanical Ltd.	\$676,800 \$687,000	\$676,800	Mike Witherell Mechanical Ltd. 07/25/2019	One Time

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Tender AIR19-14 Supply & Installation of Boilers at the Greater Sudbury Airport	1	<u>\$200,000(C)</u> \$200,000	Patrick Mechanical Ltd.	\$237,498	\$237,498	Patrick Mechanical Ltd. 08/07/2019	One Time
Tender AIR19-150 Roof Rehabilitation Project at the Greater Sudbury Airport	3	<u>\$250,000(C)</u> \$250,000	Fynn Canada Ltd.	\$118,700	\$118,700	Fynn Canada Ltd. 08/09/2019	One Time
			Semple-Gooder Northern Ltd.	\$156,250			
			Douro Roofing & Sheet Metal Contractors Ltd.	\$171,500			
Tender AIR19-197 Supply & Delivery of Winter Sand - Greater Sudbury Airport	1	<u>\$220,000(O)</u> \$150,000	OCL Custom Crushing & Quarrying Ltd.	Various unit prices	Est. Spend \$138,600/3 yrs	OCL Custom Crushing & Quarrying Ltd. 08/14/2019	Multi Year (2019-2022 Option Years: 2023 and 2024)

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Request for Proposal CDD19-59 Interior Advertising Services at Municipal Arenas	4	N/A	2601202 Ontario Ltd.	90	Est. Revenue \$275,000/ 3 yrs	2601202 Ontario Ltd. 08/1/2019	Multi Year (2020-2022 Option Years: 2023 and 2024)
			Nustadia Recreation Inc.	60			
			Sudbury Wolves Hockey Club Ltd	74			
			Wemet Media	46			
Tender CDD19-89 Ammonia Audits at Municipal Arenas	1	<u>\$115,000(C)</u> \$115,000	Barantas Inc.	\$119,000	\$119,000	Barantas Inc 08/14/2019	One Time
Tender ENG19-2 Road Reconstruction Infrastructure Improvements Dean Avenue, Lorne Street, Landsend Logan Street	4	<u>\$3,850,000(C)</u> \$3,595,145	Garson Pipe Contractors Ltd.	\$3,085,368	\$3,085,368	Garson Pipe Contractors Ltd. 08/20/2019	One Time
			Teranorth Construction & Engineering Ltd.	\$3,210,666			
			Denis Gratton Construction Ltd.	\$3,338,837			
			Bélanger Construction (1981) Inc.	\$3,717,160			

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Tender ENG19-54 Frappier Road Bridge #3004 Rehabilitation – Frappier Road – Val Caron, ON	4	<u>\$1,250,000(C)</u> \$1,230,000	National Structures Inc. Bélanger Construction (1981) Inc. 1468792 Ontario Inc./ o/a GDB Constructeurs MCA Contracting Ltd.	\$1,221,668 \$1,648,156 \$1,776,475 \$3,358,946	\$1,221,668	National Structures Inc. 08/02/2019	One Time
Tender ENG19-63 Allan Street Bridge Replacement – Coniston, ON (Horace Avenue to North Avenue)	4	<u>\$2,075,000(C)</u> \$1,769,600	Dominion Construction Denis Gratton Construction Ltd. Bélanger Construction (1981) Inc. Garson Pipe Contractos	\$1,493,045 \$1,831,016 \$1,945,430 \$2,445,541	\$1,493,045	Dominion Construction 08/15/2019	One Time
Tender ISD19-83 Grass Cutting at Various Water and Waste Water Sites	1	\$261,086(O) Note: This budget is used for multiple procurements \$125,000	Vallee Verte Green Valley	\$101,442/yr (first yr of contract)	Est. Spend \$310,000/ 3 yrs	Vallee Verte Green Valley 08/19/19	Multi Year (2019-2022 Option Years: 2023 and 2024)

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Report period: July to September 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ISD19-103 Winter Plowing and Summer Grading Operations (Standing Offer)	5	Various(O) Note: This budget is used for multiple procurements \$1,400,000	1558649 Ontario Inc. (M. Nadeau) 1650990 Ontario Inc. (Tate) J&S Arbour Contracting Inc. Bélanger Construction (1981) Inc. Denis Gratton Contructions Ltd.	Various unit prices Various unit prices Various unit prices Various unit prices Various unit prices	Contracts to be awarded on an as required basis Est. Spend \$1,400,000/3 yrs	All Bidders 08/20/2019	Multi Year (2019-2022 Option Years: 2023 and 2024)
Tender ISD19-104 Various Culverts (Standing Offer)	2	Various \$150,000/yr	Wamco Waterworks Northern (div of Emco Corp) Armtec LP	Various unit prices Various unit prices	Contracts to be awarded on an as required basis Est. Spend \$300,000/3 yrs	All Bidders 08/29/2019	Multi Year (2019 Option Years: 2020, 2021, 2023 and 2024)
Tender ISD19-191 Hanmer Landfill Compost Pad	4	<u>\$564,000(C)</u> \$425,580	Denis Gratton Construction Inc. William Day Construction Ltd. Dominion Construction Garson Pipe Contractors	\$245,530 \$256,003 \$347,243 \$518,388	\$245,530	Denis Gratton Construction Inc. 08/29/2019	One Time

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Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender AIR19-193 Pavement Rehabilitation and Main Entrance Improvements	4	<u>\$400,000(C)</u> \$300,000	Garson Pipe Contractors MCA Contracting Ltd. Pioneer Construction Inc. Bélanger Construction (1981) Inc.	\$308,710 \$339,312 \$340,009 \$346,302	\$308,710	Garson Pipe Contractors 09/09/2019	One Time
Tender AIR19-200 Supply and Delivery of a Multi-Purpose, Multi-Season Tractor	2	<u>\$250,000(C)</u> \$250,000	Team Eagle Ltd. Non-Compliant/Disqualified Proponent: - Cubex Ltd.	\$198,320	\$198,320	Team Eagle Ltd. 09/09/2019	One Time
Request for Proposal CDD19-111 Culinary and Carpentry Training Programs	1	\$200,000(O) Note: This budget is used for multiple procurements \$185,000	Collège Boréal	\$200,000	\$200,000	Collège Boréal 09/18/2019	Multi Year (2020 Option Years: 2021,2022, 2023 and 2024)

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Report period: July to September 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal CPS19-33 Supply and Delivery of Automotive Lubricants (Standing Offer)	7	<u>\$190,000(O)</u> Approx. \$70,000/year	Petro-Canada Lubricants Inc. Safety-Kleen Canada Boss Lubricants McDougall Energy Inc. Masklack Supply Pepco Corp. Non-Compliant/Disqualified Proponents: - Parkland Fuel Corporation o/a Ultramar	92 88 87 79 66 52	Contracts to be awarded on an as required basis Est. Spend \$210,000	Petro Canada Lubricants 09/04/2019	Multi Year (2019-2022 Option Years: 2023 and 2024)
Tender CPS19-119 Supply and Delivery of Two (2) Backhoes	3	<u>\$350,000(C)</u> \$350,000	Nortrax Canada Inc. Non-Compliant/Disqualified Bidders: - Toromont Cat - Tracks and Wheels	\$340,522	\$340,522	Nortrax Canada Inc. 09/04/2019	One Time
Tender CPS19-156 Roof Replacement at the Howard Armstrong Recreation Centre	5	<u>\$2,250,000(C)</u> Note: This budget is used for multiple procurements. \$350,000	Flynn Canada Ltd T Hamilton & Son Roofing Inc Douro Roofing & Sheet Metal Contractors Ltd Damisona Roofing Ltd Semple-Gooder Northern Limited	\$352,000 \$433,880 \$438,700 \$465,000 \$489,200	\$352,000	Flynn Canada Ltd 09/19/2019	One Time

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Report period: July to September 2019

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Tender ENG19-5 Pavement Rehabilitation & Infrastructure Improvements, Elm Street – Pine Street to Elgin Street	5	<u>\$1,511,707(C)</u> \$1,050,000	Denis Gratton Construction Ltd MCA Contracting Ltd Dominion Construction Teranorth Construction & Engineering Limited Bélanger Construction (1981) Inc	\$1,140,291 \$1,396,396 \$1,510,651 \$1,599,245 \$1,760,361	\$1,140,291	Denis Gratton Construction Ltd 09/10/2019	One Time
Tender ENG19-33 Guide Rail Systems Various Locations	1	<u>\$295,730(O)</u> \$219,600	M & G Fencing Inc.	\$242,460	\$242,460	M & G Fencing Inc. 09/10/2019	One Time
Tender ISD19-107 Azilda Landfill Capping Stage 1	4	<u>\$1,000,000(C)</u> \$1,000,000	William Day Construction Ltd. Denis Gratton Construction Ltd. Garson Pipe Contractors Bélanger Construction (1981) Inc.	\$1,095,492 \$1,494,883 \$2,053,485 \$2,477,410	\$1,113,626 Note: Additional items added using unit prices bid by Bidder	William Day Construction Ltd. 09/04/2019	One Time

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Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ISD19-134 Supply and Delivery of Winter Sand	4	<u>\$2,627,160(O)</u> \$2,500,000	Ethier Sand and Gravel Limited Denis Gratton Construction Ltd OCL Custom Crushing & Quarrying Ltd William Day Construction Limited	\$1,339,000 \$1,374,170 \$1,430,200 \$1,494,710	\$1,178,700/ 3 yrs & \$140,520/ 3 yrs	Ethier Sand and Gravel Limited (All areas except Rayside) & William Day Construction Limited (Rayside) 09/04/2019	Multi-Year (2019-2022) Option Years: 2023 and 2024)
Tender ISD19-192 Leachate Treatment System Modifications at the Sudbury Landfill Site	2	<u>\$2,239,000(C)</u> \$1,730,695	QM LP Non-Compliant/Disqualified Bidder: - Bélanger Construction (1981) Inc.	\$2,195,429	\$2,195,429	QM LP 09/11/2019	Multi-Year (2019-2021)
Request for Proposal CPS19-194 Core Services Review	4	<u>\$300,000</u> \$300,000	KPMG LLP Strategy Corp. MNP Optimus	83 77 74 70	\$250,000	KPMG LLP 09/30/2019	One Time

APPENDIX B - Amendments of Previous Report - Competitive Procurement Contract Awards ≥\$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender CPS19-43 Supply & Delivery of Automotive Batteries (Standing Offer)	3	\$3,070,000(O) Note: This budget is used for multiple procurements. \$40,000/yr	Maslack Supply Ltd.	\$31,770/yr based on current volumes	Contracts to be awarded on an as required basis Est. Spend \$100,000/3 yrs	Maslack Supply Ltd 05/16/2019	Multi-Year (2019-2022 Option Years: 2023 and 2024)
			Reyco Automotive Supply Ltd.	\$41,045			
			Battery Battery Sudbury	\$56,771			
Tender CPS19-51 Supply and Delivery of Fleet Pickup Trucks	2	\$630,000(C) Note: This budget is used for multiple procurements. \$285,000	Cambrian Ford Sales Inc.	\$283,856	\$283,856	Cambrian Ford Sales Inc. 06/25/2019	One Time
			Blue Mountain Chrysler Ltd	\$314,783			

APPENDIX C - Non-Competitive Procurement Contract Awards (Including. Emergency) ≥ \$100,000

Report period: July to September 2019

None.