

For Information Only

Contract Awards Exceeding \$100,000 April 1 - June 30, 2019

Presented To: Finance and Administration Committee

Presented: Tuesday, Sep 17, 2019

Report Date Thursday, Aug 22, 2019

Type: Correspondence for Information Only

Resolution

For Information Only

Relationship to the Strategic Plan / Health Impact Assessment

This report refers to Responsive, Fiscally Prudent, Open Governance: Focus on openness, transparency and accountability in everything we do.

Report Summary

Bid Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Compliant Bid based on Best Value. Best Value is defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-Law.

During the reporting period there were thirty-two (32) Contract Awards and two (2) non-competitive Contract Awards exceeding \$100,000. There is also one (1) Contract Award from the previous reporting period.

Financial Implications

Sufficient funding exists within the previous approved budgets in accordance with the Operating and Capital Budget Policies at that time. Council approved policies for the Operating and Capital Budgets enable staff to reallocate operating budget dollars or obtain funding from the respective Holding Account Reserve (for

Signed By

Report Prepared By

Kari Bertrand
Chief Procurement Officer
Digitally Signed Aug 22, 19

Manager Review

Lorraine Laplante
Manager of Accounting
Digitally Signed Aug 22, 19

Division Review

Ed Stankiewicz
Executive Director of Finance, Assets and Fleet
Digitally Signed Aug 22, 19

Financial Implications

Jim Lister
Manager of Financial Planning and Budgeting
Digitally Signed Aug 22, 19

Recommended by the Department

Kevin Fowke
General Manager of Corporate Services
Digitally Signed Aug 26, 19

Recommended by the C.A.O.

Ed Archer
Chief Administrative Officer
Digitally Signed Sep 4, 19

Capital only) in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

BACKGROUND

This report provides a summary of procurements \$100,000 or greater for the period of April 1, 2019 to June 30, 2019.

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. All other emergencies will be reported separately.

BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations posted on or after March 29th, please visit the City's bids&tenders webpage: <https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>
- For additional information regarding Bid Solicitations posted before March 29th, please visit the City's tenders & Results webpage: <https://www.greatersudbury.ca/do-business/bidding-opportunities/tenders/>

APPENDICIES:

- **APPENDIX A - Current Reporting Period Competitive Procurement Contract Awards \geq \$100,000:** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX B – Amendments to Previous Reporting Periods Competitive Procurement Contract Awards \geq \$100,000 (if any):** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX C – Non-Competitive Procurement Contract Awards (Including Emergency Purchases) \geq \$100,000:** All non-competitive contracts that were executed during the reporting period.

NOTE:

- Prices exclude applicable taxes.
- All prices rounded to the nearest dollar.
- All scores rounded to the nearest point.
- Operating budgets are presented on an annual basis and are identified as (O).
- Capital budgets are presented on a project basis and are identified as (C).

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal AIR19-11 Janitorial Services Greater Sudbury Airport	4	\$150,000(O) <u>Annum</u> \$750,000	Reliable Cleaning Services	90	\$470,336 for initial three-year term	Reliable Cleaning Services 04/01/19	Multi-Year (2019-2022 Option Years: 2023 and 2024)
			SMS Kleen, o/a Servicemaster	79			
			SQM Janitorial Services Inc.	78			
			Bee-Clean	58			
Request for Proposal CPS19-35 Supply and Installation of Pay-by-Mobile Parking Application	5	N/A	Hotspot parking Inc.	97	Approx. \$216,000 in revenue for initial term based on current volumes	Hotspot Parking Inc. 04/02/2019	Multi-Year (2019-2022 Option Years: 2023 and 2024)
			Precise Parklink Inc.	83			
			Honk Mobile Inc.	77			
			Passport Inc.	70			
			Cale Systems Inc.	51			

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender CPS19-42 Tender for the Supply, Delivery and Installation of Carpet on the 7th & 9th Floor in the Provincial Tower at 199 Larch Street, Sudbury, ON	3	\$210,000(C)	Alkon Ltd.	\$299,964	\$299,964	Alkon Ltd. 04/17/2019	One Time
		\$310,965(O)					
		Note: This budget is used for multiple procurements. \$340,000	Schutt Restoration Services (Thunder Bay) Ltd.	\$315,917			
			Nu-Style Construction Co. (1988) Limited	\$357,000			
Tender ENG19-9 Insulated Water Service Replacements Various Locations	6	\$317,798(C)	Comet Contracting Ltd.	\$341,794	\$341,794	Comet Contracting Ltd. 04/15/19	One Time
		\$390,224					
			Garson Pipe Contractors Limited	\$395,697			
			1650939 Ontario Ltd. o/a Dominion Construction Ltd.	\$397,779			
			MCA Contracting Ltd.	\$469,811			
			Denis Gratton Construction Ltd.	\$565,900			
		R.M. Belanger Limited	\$653,453				

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal ISD19-18 Supply and Delivery of Water Meters and Parts(Automated Meter Infrastructure ("AMI") System and Installation)	3	\$203,996(O) <u>\$200,000(C)</u> \$350,000	Neptune Technology Group	74	\$379,619	Neptune Technology Group 04/12/19	Multi-Year (2019-2022 Option Years: 2023 and 2024)
			Corix Water Products	73			
			KTI Limited	71			
Request for Proposal CDD19-22 Design, Supply & Installation of Playground Equipment at Various Locations within the City of Greater Sudbury	7	\$2,300,000(C) <small>Note: This budget is used for multiple procurements.</small> \$1,325,290	Henderson Recreation	Category 1/2 90/95	Contracts to be awarded on a rotational basis Est Spend \$1,325,290	All Bidders 05/08/2019	Multi-Year (2019-2022)
			Pioneer Construction	90/89			
			New World Park Solutions Inc.	89/91			
			OpenSpace Solutions Inc.	86/93			
			ParkNPlay Design Co Ltd.	81/90			

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal CPS19-10 General Insurance Coverage Services	2	<u>\$3,334,723(O)</u> \$3,350,000	Frank Cowan Company MIS Municipal Insurance Services	98 83	\$3,115,608	Frank Cowan Company 05/06/2019	Multi-Year (2019-2020) Option Years: 2021 and 2024)
Request for Proposal CPS19-44 Supply, Delivery and Installation of Pay-by-Plate Parking Machines	3	<u>\$311,305(C)</u> \$275,000	Cale Canada Inc. Non-Compliant/Disqualified Proponents: - Precise ParkLink Inc. - Imperial Parking Canada	99	\$281,675	Cale Canada Inc. 05/10/2019	One Time
Request for Proposal GSP19-27 Supply, Installation and Maintenance of Network Infrastructure for the Greater Sudbury Police Services	4	<u>\$463,613(C)</u> \$500,000	Combat Networks Inc. Bell Canada Synnapex Inc. Long View Systems Corporation Long View Systems Corporation	93 92 88 75	\$455,595	Combat Networks Inc. 05/23/2019	One Time

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ISD19-5 Waste Collection	3	<u>\$10,313,705(O)</u> \$9,900,000	A - Sudbury North West and Sudbury Central, Downtown Waste Management of Canada Corporation GFL Environmental Inc.	\$ 7,766,935	\$8,717,800 per annum, inflated annually based on CPI	Waste Management of Canada Corporation 05/27/2019	Multi- Year (2021- 2028 Option Year: 2029)
			B - Sudbury North East and Sudbury South Waste Management of Canada Corporation	\$ 1,009,779			
			C – A & B Combined Waste Management of Canada Corporation GFL Environmental Inc.	\$ 15,203,345			
			Environmental 360 Solutions Inc.	\$ 17,452,828			
				\$ 8,717,800			

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ISD19-56 Security and Enforcement Services for Environmental Services Facilities and Programs	2	<u>\$577,615(O)</u> \$600,000	Neptune Security Services Inc. G4S Secure Solutions (Canada) Ltd	\$481,744 \$602,461	\$481,744	Neptune Security Services Inc. 05/22/2019	Multi-Year (2019-2024)
Tender ENG19-04 Tudor Court Reconstruction & Infrastructure Improvements- Windsor Crescent to the Cul-De-Sac	4	<u>\$1,050,000(C)</u> \$895,597	1650939 Ontario Ltd. o/a Dominion Construction Ltd Belanger Construction (1981) Inc. Denis Gratton Construction Ltd Garson Pipe Contractors	\$1,000,150 \$1,143,270 \$1,170,545 \$1,870,219	\$999,450 Note: Bidder had a calculation error that lowered price.	1650939 Ontario Ltd. o/a Dominion Construction Ltd 05/14/2019	One Time
Tender ENG19-16 Pavement Rehabilitation & Infrastructure Improvements, Dominion Drive, MR80-Elmview Drive	4	<u>\$12,738,101(C)</u> Note: This budget is used for multiple procurements. \$4,706,259	Belanger Construction (1981) Inc. Garson Pipe Contractors Limited Beamish Construction Inc. Teranorth Construction & Engineering Ltd.	\$5,985,671 \$5,988,202 \$6,383,427 \$6,455,502	\$5,985,671	Belanger Construction (1981) Inc. 05/09/2019	One Time

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-21 Large Spreader Laid Asphalt Patches Various Locations	2	\$629,827(O)	Garson Pipe		\$4,889,558	Garson Pipe Contractors 05/09/2019	One Time
		<u>\$4,550,000(C)</u>	Contractors	\$4,889,558			
		\$5,139,219	Pioneer Construction Inc.	\$5,016,404			
Tender ENG19-24 Road Widening – Municipal Road 25 Notre Dame Street West (Azilda) to Nortre Dame Street East (Azilda) – Contract 1	5	\$38,689,447(C)	Bélanger		\$12,970,000	Bélanger Construction (1981) Inc. 05/04/2019	One Time
		Note: This budget is used for multiple <u>procurements.</u>	Construction (1981) Inc.	\$12,970,000			
		\$12,300,000	Pioneer Construction Inc.	\$13,322,818			
			Aecon Construction and Materials Limited	\$13,235,687			
			Teranorth Construction and Engineering	\$14,867,889			
Tender ENG19-26 Surface Treatment, Various Locations	4	\$7,881,894(C)	Denis Gratton		\$5,503,291	Denis Gratton Construction Ltd. 05/21/2019	One Time
		Note: This budget is used for multiple <u>procurements.</u>	Construction Ltd.	\$5,503,291			
		\$5,517,035	Garson Pipe Contractors Limited	\$5,796,635			
			Belanger Construction (1981) Inc.	\$5,806,809			
		Pioneer Construction Inc.	\$6,318,860				

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-27 Crack Sealing Various Locations	2	\$230,000(O) \$300,000(C) Note: This budget is used for multiple procurements. \$228,960	Roadlast Asphalt & Sealing Maintenance Inc. Pavetech Ottawa Ltd	\$185,925 \$236,030	\$185,925	Roadlast Asphalt & Sealing Maintenance Inc. 05/08/19	One Time
Tender ENG19-32 Pavement Rehabilitation Various Locations	4	\$2,790,000(C) Note: This budget is used for multiple procurements. \$1,745,075	Beamish Construction Inc. MCA Contracting Ltd. Garson Pipe Contractors Limited Belanger Construction (1981) Inc.	\$2,149,131 \$2,164,454 \$2,203,200 \$2,204,000	\$2,149,131	Beamish Construction Inc. 05/17/19	One Time
Tender ENG19-83 Sudbury Wastewater Treatment Plant Sedimentation Tanks Basement Concrete Repairs – Sudbury	3	\$800,000(C) Note: This budget is used for multiple procurements. \$160,000	Cecchetto & Sons Limited RM Belanger Limited 1650939 Ontario Ltd O/A Dominion Construction	\$251,231 \$328,490 \$422,435	\$251,231	Cecchetto & Sons Limited 05/28/19	One Time

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal CPS19-32 Standing Offer to Supply, Delivery and Maintenance of Fleet and Transit Tires	3	<u>\$418,000(O)</u> \$400,000	GCR Tires & Service	94	Contracts to be awarded on as required basis Est. Spend \$418,000	All Bidders 06/21/2019	Multi-Year (2020-2022 Option Years: 2023, 2024
			Fountain Tire (Sudbury Elisabella) Ltd.	92			
			KAL Tire	85			
Tender CPS19-41 Roof Replacement at Lively Citizen Centre	3	<u>\$457,991(C)</u> \$350,000	Semple-Gooder Northern Limited	\$370,000	\$370,000	Semple-Gooder Northern Limited 06/11/2019	One Time
			Douro Roofing & Sheet Metal Contractors Ltd.	\$379,700			
			Flynn Canada Ltd.	\$380,100			
Tender ENG19-1 St. Brendan St. Road Reconstruction & Infrastructure Improvements, Homewood Ave to Marion St.	3	<u>\$2,740,000(C)</u> \$3,184,000	Bélanger Construction (1981) Inc.	\$2,799,428	\$2,799,428	Bélanger Construction (1981) Inc. 06/10/2019	One Time
			Denis Gratton Construction Ltd.	\$2,971,733			
			Garson Pipe Contractors	\$4,714,594			

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-11 MR8 New Meter Chamber and MR80 Valve Replacement	5	\$629,611(C) <small>Note: This budget is used for multiple procurements.</small> \$393,050	MCA Contracting Ltd.	\$237,340	\$237,340	MCA Contracting Ltd. 06/11/2019	One Time
			R.M. Belanger Limited	\$286,860			
			Denis Gratton Construction Ltd.	\$320,450			
			Garson Pipe Contractors	\$381,327			
			Cecchetto & Sons Ltd	\$448,925			
Tender ENG19-17 Pavement Rehabilitation, Beatty Street (MR46), Elm Street to Froad Road & Elm Street (M35), Big Nickel Road to Beatty Street	3	\$4,831,364(C) \$3,800,000	Garson Pipe Contractors Limited	\$4,914,309	\$4,914,309	Garson Pipe Contractors Limited 06/18/19	One Time
			RM Belanger Limited	\$5,021,734			
			Pioneer Construction Inc.	\$5,097,204			

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-18 Pavement Rehabilitation Attlee Street, Gemmell Street to Lasalle Boulevard, York Street, Regent Street to Paris Street	2	<u>\$4,400,000(C)</u> \$3,705,935	Garson Pipe Contractors Beamish Construction Inc.	 \$3,856,608 \$3,950,584	\$3,856,608	Garson Pipe Contractors 06/18/19	One Time
Tender ENG19-31 Pavement Rehabilitation, Various Locations	4	\$3,787,496(C) Note: This budget is used for multiple procurements. \$2,550,835	Pioneer Construction Inc. MCA Contracting Ltd Belanger Construction (1981) Inc. Garson Pipe Contractors Limited	 \$2,962,204 \$3,032,984 \$3,288,657 \$3,310,814	\$2,962,204	Pioneer Construction Inc. 06/14/2019	One Time
Tender ENG19-81 Walford East Lift Station Upgrades	2	\$7,561,390(C) Note: This budget is used for multiple procurements. \$1,036,600	R.M. Belanger Limited Cecchetto & Sons Ltd	 \$1,265,150 \$2,048,622	\$1,265,150	R.M. Belanger Limited 06/17/19	One Time

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-87 Sudbury WWTP Blower and VRD Replacement	2	\$1,298,497(C) Note: This budget is used for multiple procurements. \$636,000	Patrick Mechanical Ltd Cecchetto & Sons Ltd	\$628,000 \$702,137	\$628,000	Patrick Mechanical Ltd. 06/28/19	One Time
Tender FES19-57 Purchase of Protective Jackets and Pants for Structural Fire Fighting	2	\$796,718(C) Note: This budget is used for multiple procurements. \$500,000	Source Atlantic Ltd Non-Compliant/Disqualified Proponents: - PPE Solutions Inc.	\$2,885/per set	Contracts to be awarded on an as required basis Est. Spend \$500,000	Source Atlantic Ltd 06/25/2019	Multi Year (2019-2022 Option Years: 2023 and 2024)
Tender FES19-82 Three (3) Paramedic Response	2	\$709,243(C) Note: This budget is used for multiple procurements. \$160,000	Finch Auto Group Georgian Commercial Fleet Centre	\$169,464 \$170,400	\$169,464	Finch Auto Group 06/26/2019	One Time
Tender ISD19-28 Traffic Cabinets	2	\$579,583(C) Note: This budget is used for multiple procurements. \$204,000	Tacel Ltd. Fortran Traffic Systems Ltd.	\$63,009/year \$76,194/year	\$189,027	Tacel Ltd. 06/24/2019	Multi Year (2019-2022 Option Years: 2023 and 2024)

APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender GSHC19-09 Insulation and Siding Upgrade	3	<u>\$225,000 (C)</u> \$240,000	Valley Painting and Construction Maki Construction SRS Contracting Ltd.	\$188,444 \$303,000 \$409,700	\$188,444	Valley Painting and Construction 02/04/2019	One Time

APPENDIX B - Amendments of Previous Report - Competitive Procurement Contract Awards \geq \$100,000

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender GSHC19-08 Insulation and Siding Upgrade	3	\$500,000 (C) \$785,000	Dominion Construction	\$365,739	\$365,739	Dominion Construction 03/13/2019	One Time
			Valley Painting and Construction	\$438,860			
			J & S Construction	\$547,241			

APPENDIX C - Non-Competitive Procurement Contract Awards (Including. Emergency) ≥ \$100,000

Report period: April to June 2019

Description	Budget (\$)	Trade Agreement / By-Law Exemption	Award (\$)	Contractor Awarded Date	Contract Type (Term)
PUR19-154SS 911 Call Handling Solution	\$350,000(C) Note: This budget is used for multiple procurements.	Greater Sudbury Police Service, as per Board Motion # 2018-141 on October 23, 2018.	\$107,140	Komutel Communication Solutions 05/06/19	One Time
PeopleSoft License Migration	\$454,625 (O)	Purchasing By-Law Schedule "A" Exemption 5. (11) Ongoing costs for software systems previously acquired. Trade Agreement Exemption: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons. CETA – Article 19.12 1. (b)(iii) due to absence of competition for technical reasons.	\$336,673	Oracle Canada ULC 05/22/2019	One Time