

## BACKGROUND

This report provides a summary of procurements \$100,000 or greater for the period of April 1, 2019 to June 30, 2019.

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. All other emergencies will be reported separately.

## BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations posted on or after March 29th, please visit the City's bids&tenders webpage:  
<https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>
- For additional information regarding Bid Solicitations posted before March 29th, please visit the City's tenders & Results webpage: <https://www.greatersudbury.ca/do-business/bidding-opportunities/tenders/>

## APPENDICIES:

- **APPENDIX A - Current Reporting Period Competitive Procurement Contract Awards  $\geq$  \$100,000:** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX B – Amendments to Previous Reporting Periods Competitive Procurement Contract Awards  $\geq$  \$100,000 (if any):** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX C – Non-Competitive Procurement Contract Awards (Including Emergency Purchases)  $\geq$  \$100,000:** All non-competitive contracts that were executed during the reporting period.

## NOTE:

- Prices exclude applicable taxes.
- All prices rounded to the nearest dollar.
- All scores rounded to the nearest point.
- Operating budgets are presented on an annual basis and are identified as (O).
- Capital budgets are presented on a project basis and are identified as (C).

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal AIR19-11 Janitorial Services Greater Sudbury Airport	4	\$150,000(O) <u>Annum</u> \$750,000	Reliable Cleaning Services	90	\$470,336 for initial three-year term	Reliable Cleaning Services 04/01/19	Multi-Year (2019-2022 Option Years: 2023 and 2024)
			SMS Kleen, o/a Servicemaster	79			
			SQM Janitorial Services Inc.	78			
			Bee-Clean	58			
Request for Proposal CPS19-35 Supply and Installation of Pay-by-Mobile Parking Application	5	N/A	Hotspot parking Inc.	97	Approx. \$216,000 in revenue for initial term based on current volumes	Hotspot Parking Inc. 04/02/2019	Multi-Year (2019-2022 Option Years: 2023 and 2024)
			Precise Parklink Inc.	83			
			Honk Mobile Inc.	77			
			Passport Inc.	70			
			Cale Systems Inc.	51			

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender CPS19-42 Tender for the Supply, Delivery and Installation of Carpet on the 7th & 9th Floor in the Provincial Tower at 199 Larch Street, Sudbury, ON	3	\$210,000(C)	Alkon Ltd.	\$299,964	\$299,964	Alkon Ltd.  04/17/2019	One Time
		\$310,965(O)					
		Note: This budget is used for multiple procurements. \$340,000	Schutt Restoration Services (Thunder Bay) Ltd.	\$315,917			
			Nu-Style Construction Co. (1988) Limited	\$357,000			
Tender ENG19-9 Insulated Water Service Replacements Various Locations	6	\$317,798(C)	Comet Contracting Ltd.	\$341,794	\$341,794	Comet Contracting Ltd.  04/15/19	One Time
		\$390,224					
			Garson Pipe Contractors Limited	\$395,697			
			1650939 Ontario Ltd. o/a Dominion Construction Ltd.	\$397,779			
			MCA Contracting Ltd.	\$469,811			
			Denis Gratton Construction Ltd.	\$565,900			
		R.M. Belanger Limited	\$653,453				

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal ISD19-18 Supply and Delivery of Water Meters and Parts(Automated Meter Infrastructure ("AMI") System and Installation)	3	\$203,996(O) <u>\$200,000(C)</u> \$350,000	Neptune Technology Group	74	\$379,619	Neptune Technology Group 04/12/19	Multi-Year (2019-2022 Option Years: 2023 and 2024)
			Corix Water Products	73			
			KTI Limited	71			
Request for Proposal CDD19-22 Design, Supply & Installation of Playground Equipment at Various Locations within the City of Greater Sudbury	7	\$2,300,000(C) Note: This budget is used for multiple procurements. \$1,325,290	Henderson Recreation	Category 1/2 90/95	Contracts to be awarded on a rotational basis  Est Spend \$1,325,290	All Bidders 05/08/2019	Multi-Year (2019-2022)
			Pioneer Construction	90/89			
			New World Park Solutions Inc.	89/91			
			OpenSpace Solutions Inc.	86/93			
			ParkNPlay Design Co Ltd.	81/90			

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal CPS19-10 General Insurance Coverage Services	2	<u>\$3,334,723(O)</u> \$3,350,000	Frank Cowan Company MIS Municipal Insurance Services	98 83	\$3,115,608	Frank Cowan Company 05/06/2019	Multi-Year (2019-2020) Option Years: 2021 and 2024)
Request for Proposal CPS19-44 Supply, Delivery and Installation of Pay-by-Plate Parking Machines	3	<u>\$311,305(C)</u> \$275,000	Cale Canada Inc. Non-Compliant/Disqualified Proponents: - Precise ParkLink Inc. - Imperial Parking Canada	99	\$281,675	Cale Canada Inc. 05/10/2019	One Time
Request for Proposal GSP19-27 Supply, Installation and Maintenance of Network Infrastructure for the Greater Sudbury Police Services	4	<u>\$463,613(C)</u> \$500,000	Combat Networks Inc. Bell Canada Synnapex Inc. Long View Systems Corporation Long View Systems Corporation	93 92 88 75	\$455,595	Combat Networks Inc. 05/23/2019	One Time

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ISD19-5 Waste Collection	3	<u>\$10,313,705(O)</u> \$9,900,000	A - Sudbury North West and Sudbury Central, Downtown Waste Management of Canada Corporation GFL Environmental Inc.	\$ 7,766,935	\$8,717,800 per annum, inflated annually based on CPI	Waste Management of Canada Corporation  05/27/2019	Multi- Year (2021- 2028 Option Year: 2029)
			B - Sudbury North East and Sudbury South Waste Management of Canada Corporation	\$ 1,009,779			
			C – A & B Combined Waste Management of Canada Corporation GFL Environmental Inc.	\$ 15,203,345			
			Environmental 360 Solutions Inc.	\$ 17,452,828			
				<b>\$ 8,717,800</b>			

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ISD19-56 Security and Enforcement Services for Environmental Services Facilities and Programs	2	<u>\$577,615(O)</u> \$600,000	Neptune Security Services Inc. G4S Secure Solutions (Canada) Ltd	\$481,744 \$602,461	\$481,744	Neptune Security Services Inc. 05/22/2019	Multi-Year (2019-2024)
Tender ENG19-04 Tudor Court Reconstruction & Infrastructure Improvements- Windsor Crescent to the Cul-De-Sac	4	<u>\$1,050,000(C)</u> \$895,597	1650939 Ontario Ltd. o/a Dominion Construction Ltd Belanger Construction (1981) Inc. Denis Gratton Construction Ltd Garson Pipe Contractors	\$1,000,150 \$1,143,270 \$1,170,545 \$1,870,219	\$999,450 Note: Bidder had a calculation error that lowered price.	1650939 Ontario Ltd. o/a Dominion Construction Ltd 05/14/2019	One Time
Tender ENG19-16 Pavement Rehabilitation & Infrastructure Improvements, Dominion Drive, MR80-Elmview Drive	4	<u>\$12,738,101(C)</u> Note: This budget is used for multiple procurements. \$4,706,259	Belanger Construction (1981) Inc. Garson Pipe Contractors Limited Beamish Construction Inc. Teranorth Construction & Engineering Ltd.	\$5,985,671 \$5,988,202 \$6,383,427 \$6,455,502	\$5,985,671	Belanger Construction (1981) Inc. 05/09/2019	One Time

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-21 Large Spreader Laid Asphalt Patches Various Locations	2	\$629,827(O)	Garson Pipe		\$4,889,558	Garson Pipe Contractors  05/09/2019	One Time
		<u>\$4,550,000(C)</u>	Contractors	\$4,889,558			
		\$5,139,219	Pioneer Construction Inc.	\$5,016,404			
Tender ENG19-24 Road Widening – Municipal Road 25 Notre Dame Street West (Azilda) to Nortre Dame Street East (Azilda) – Contract 1	5	\$38,689,447(C)	Bélanger		\$12,970,000	Bélanger Construction (1981) Inc.  05/04/2019	One Time
		Note: This budget is used for multiple <u>procurements.</u>	Construction (1981) Inc.	\$12,970,000			
		\$12,300,000	Pioneer Construction Inc.	\$13,322,818			
			Aecon Construction and Materials Limited	\$13,235,687			
			Teranorth Construction and Engineering	\$14,867,889			
Tender ENG19-26 Surface Treatment, Various Locations	4	\$7,881,894(C)	Denis Gratton		\$5,503,291	Denis Gratton Construction Ltd.  05/21/2019	One Time
		Note: This budget is used for multiple <u>procurements.</u>	Construction Ltd.	\$5,503,291			
		\$5,517,035	Garson Pipe Contractors Limited	\$5,796,635			
			Belanger Construction (1981) Inc.	\$5,806,809			
		Pioneer Construction Inc.	\$6,318,860				



**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-27 Crack Sealing Various Locations	2	\$230,000(O) \$300,000(C) Note: This budget is used for multiple procurements. \$228,960	Roadlast Asphalt & Sealing Maintenance Inc. Pavetech Ottawa Ltd	\$185,925 \$236,030	\$185,925	Roadlast Asphalt & Sealing Maintenance Inc. 05/08/19	One Time
Tender ENG19-32 Pavement Rehabilitation Various Locations	4	\$2,790,000(C) Note: This budget is used for multiple procurements. \$1,745,075	Beamish Construction Inc. MCA Contracting Ltd. Garson Pipe Contractors Limited Belanger Construction (1981) Inc.	\$2,149,131 \$2,164,454 \$2,203,200 \$2,204,000	\$2,149,131	Beamish Construction Inc. 05/17/19	One Time
Tender ENG19-83 Sudbury Wastewater Treatment Plant Sedimentation Tanks Basement Concrete Repairs – Sudbury	3	\$800,000(C) Note: This budget is used for multiple procurements. \$160,000	Cecchetto & Sons Limited RM Belanger Limited 1650939 Ontario Ltd O/A Dominion Construction	\$251,231 \$328,490 \$422,435	\$251,231	Cecchetto & Sons Limited 05/28/19	One Time

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Proposal CPS19-32 Standing Offer to Supply, Delivery and Maintenance of Fleet and Transit Tires	3	<u>\$418,000(O)</u> \$400,000	GCR Tires & Service	94	Contracts to be awarded on as required basis  Est. Spend \$418,000	All Bidders  06/21/2019	Multi-Year  (2020-2022 Option Years: 2023, 2024
			Fountain Tire (Sudbury Elisabella) Ltd.	92			
			KAL Tire	85			
Tender CPS19-41 Roof Replacement at Lively Citizen Centre	3	<u>\$457,991(C)</u> \$350,000	Semple-Gooder Northern Limited	\$370,000	\$370,000	Semple-Gooder Northern Limited  06/11/2019	One Time
			Douro Roofing & Sheet Metal Contractors Ltd.	\$379,700			
			Flynn Canada Ltd.	\$380,100			
Tender ENG19-1 St. Brendan St. Road Reconstruction & Infrastructure Improvements, Homewood Ave to Marion St.	3	<u>\$2,740,000(C)</u> \$3,184,000	Bélanger Construction (1981) Inc.	\$2,799,428	\$2,799,428	Bélanger Construction (1981) Inc.  06/10/2019	One Time
			Denis Gratton Construction Ltd.	\$2,971,733			
			Garson Pipe Contractors	\$4,714,594			

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-11 MR8 New Meter Chamber and MR80 Valve Replacement	5	\$629,611(C) <small>Note: This budget is used for multiple procurements.</small> \$393,050	MCA Contracting Ltd.	\$237,340	\$237,340	MCA Contracting Ltd.  06/11/2019	One Time
			R.M. Belanger Limited	\$286,860			
			Denis Gratton Construction Ltd.	\$320,450			
			Garson Pipe Contractors	\$381,327			
			Cecchetto & Sons Ltd	\$448,925			
Tender ENG19-17 Pavement Rehabilitation, Beatty Street (MR46), Elm Street to Froad Road & Elm Street (M35), Big Nickel Road to Beatty Street	3	\$4,831,364(C) \$3,800,000	Garson Pipe Contractors Limited	\$4,914,309	\$4,914,309	Garson Pipe Contractors Limited  06/18/19	One Time
			RM Belanger Limited	\$5,021,734			
			Pioneer Construction Inc.	\$5,097,204			

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-18 Pavement Rehabilitation Attlee Street, Gemmell Street to Lasalle Boulevard, York Street, Regent Street to Paris Street	2	<u>\$4,400,000(C)</u> \$3,705,935	Garson Pipe Contractors  Beamish Construction Inc.	 \$3,856,608  \$3,950,584	\$3,856,608	Garson Pipe Contractors  06/18/19	One Time
Tender ENG19-31 Pavement Rehabilitation, Various Locations	4	\$3,787,496(C) Note: This budget is used for multiple procurements. \$2,550,835	Pioneer Construction Inc. MCA Contracting Ltd Belanger Construction (1981) Inc. Garson Pipe Contractors Limited	 \$2,962,204 \$3,032,984 \$3,288,657 \$3,310,814	\$2,962,204	Pioneer Construction Inc.  06/14/2019	One Time
Tender ENG19-81 Walford East Lift Station Upgrades	2	\$7,561,390(C) Note: This budget is used for multiple procurements. \$1,036,600	R.M. Belanger Limited Cecchetto & Sons Ltd	 \$1,265,150 \$2,048,622	\$1,265,150	R.M. Belanger Limited  06/17/19	One Time

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-87 Sudbury WWTP Blower and VRD Replacement	2	\$1,298,497(C) <small>Note: This budget is used for multiple procurements.</small> \$636,000	Patrick Mechanical Ltd <hr/> Cecchetto & Sons Ltd	\$628,000 <hr/> \$702,137	\$628,000	Patrick Mechanical Ltd.  06/28/19	One Time
Tender FES19-57 Purchase of Protective Jackets and Pants for Structural Fire Fighting	2	\$796,718(C) <small>Note: This budget is used for multiple procurements.</small> \$500,000	Source Atlantic Ltd <hr/> Non-Compliant/Disqualified Proponents: - PPE Solutions Inc.	\$2,885/per set	Contracts to be awarded on an as required basis  Est. Spend \$500,000	Source Atlantic Ltd  06/25/2019	Multi Year (2019-2022 Option Years: 2023 and 2024)
Tender FES19-82 Three (3) Paramedic Response	2	\$709,243(C) <small>Note: This budget is used for multiple procurements.</small> \$160,000	Finch Auto Group <hr/> Georgian Commercial Fleet Centre	\$169,464 <hr/> \$170,400	\$169,464	Finch Auto Group  06/26/2019	One Time
Tender ISD19-28 Traffic Cabinets	2	\$579,583(C) <small>Note: This budget is used for multiple procurements.</small> \$204,000	Tacel Ltd. <hr/> Fortran Traffic Systems Ltd.	\$63,009/year  \$76,194/year	\$189,027	Tacel Ltd.  06/24/2019	Multi Year (2019-2022 Option Years: 2023 and 2024)

**APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender GSHC19-09 Insulation and Siding Upgrade	3	<u>\$225,000 (C)</u> \$240,000	Valley Painting and Construction Maki Construction SRS Contracting Ltd.	\$188,444 \$303,000 \$409,700	\$188,444	Valley Painting and Construction  02/04/2019	One Time

**APPENDIX B - Amendments of Previous Report - Competitive Procurement Contract Awards  $\geq$ \$100,000**

Report period: April to June 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender GSHC19-08 Insulation and Siding Upgrade	3	<del>\$500,000 (C)</del> \$785,000	Dominion Construction	\$365,739	\$365,739	Dominion Construction  03/13/2019	One Time
			Valley Painting and Construction	\$438,860			
			J & S Construction	\$547,241			

**APPENDIX C - Non-Competitive Procurement Contract Awards (Including. Emergency) ≥ \$100,000**

Report period: April to June 2019

Description	Budget (\$)	Trade Agreement / By-Law Exemption	Award (\$)	Contractor Awarded Date	Contract Type (Term)
PUR19-154SS 911 Call Handling Solution	\$350,000(C) Note: This budget is used for multiple procurements.	Greater Sudbury Police Service, as per Board Motion # 2018-141 on October 23, 2018.	\$107,140	Komutel Communication Solutions  05/06/19	One Time
PeopleSoft License Migration	\$454,625 (O)	Purchasing By-Law Schedule "A" Exemption 5. (11) Ongoing costs for software systems previously acquired.  Trade Agreement Exemption: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons. CETA – Article 19.12 1. (b)(iii) due to absence of competition for technical reasons.	\$336,673	Oracle Canada ULC  05/22/2019	One Time