

## For Information Only

### Contract Awards Exceeding \$100,000 January 1 - March 31, 2019

Presented To: Finance and  
Administration  
Committee

Presented: Tuesday, Aug 13, 2019

Report Date Tuesday, Jul 16, 2019

Type: Correspondence for  
Information Only

### Resolution

For Information Only

### Relationship to the Strategic Plan / Health Impact Assessment

This report refers to Responsive, Fiscally Prudent, Open Governance: Focus on openness, transparency and accountability in everything we do.

### Report Summary

Bid Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Bid based on Best Value defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-Law.

During the reporting period there were eleven (11) Contract Awards and three (3) non-competitive Contract Awards exceeding \$100,000. In addition this report includes five (5) Contract Awards exceeding \$100,000 for prior reporting periods.

### Financial Implications

Sufficient funding exists within the previous approved budgets in accordance with the Operating and Capital Budget Policies at that time. Council approved policies for the Operating and Capital Budgets enable staff to reallocate budget dollars or obtain funding from the respective Holding Account Reserve (for Capital only) in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an

#### Signed By

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##### Financial Implications

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estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

## BACKGROUND

This report provides a summary of procurements \$100,000 or greater for the period of January 1, 2019 to March 31, 2019 and includes omitted procurements from previous reports. In addition, starting this quarter, this report will include reporting as required per section 26(2) Emergency Purchases of the Purchasing By-Law.

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. All other emergencies will be reported separately.

## BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations posted on or after March 29th, please visit the City's bids&tenders webpage:  
<https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>
- For additional information regarding Bid Solicitations posted before March 29th, please visit the City's tenders & Results webpage: <https://www.greatersudbury.ca/do-business/bidding-opportunities/tenders/>

## APPENDICIES:

- **APPENDIX A - Current Reporting Period Competitive Procurement Contract Awards  $\geq$  \$100,000:** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX B – Amendments to Previous Reporting Periods Competitive Procurement Contract Awards  $\geq$  \$100,000:** All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX C – Non-Competitive Procurement Contract Awards (Including Emergency Purchases)  $\geq$  \$100,000:** All non-competitive contracts that were executed during the reporting period.

## NOTE:

- Prices exclude applicable taxes.
- All prices rounded to the nearest dollar.
- All scores rounded to the nearest point.
- Operating budgets are presented on an annual basis.
- Capital budgets are presented on a project basis.

## APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor  Award Authorization Date	Contract Type (Term)
Request for Proposal CPS18-149 Dry Cleaning and Laundry Services for Greater Sudbury Police, Fire, Paramedic and Water/Wastewater Services	1	<u>224,420</u> 500,000	Sudbury Cleaners Inc.	100/100	Estimated Contract Value 500,000 <b>Note 1</b>	Sudbury Cleaners Inc.  1/4/2019	MULTI-YEAR 2019-2022 Option to Extend: 2023 & 2024
Tender ENG18-37 Kingsway Entertainment District Site Grading	7	100,000,000 <b>Note 2</b> 18,336,535	BOT Engineering & Construction Ltd. Teranorth Construction & Engineering Limited Pioneer Construction Inc. William Day Construction Limited Denis Gratton Construction LTD Garson Pipe Contractors Limited R.M. Belanger Limited	8,498,000 9,479,820 9,542,174 9,904,036 10,432,191 10,864,652 12,436,230	8,498,000	BOT Engineering & Construction Ltd. 1/7/2019	ONE-TIME

Note 1: The estimated contract value reflects dry cleaning services for all departments on an as and when required basis.

Note 2: This budget funds multiple tenders/purchases relating to this project.

## APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor  Award Authorization Date	Contract Type (Term)
Tender ISD18-241 Three (3) Operated, Hydro Excavators	7	2,458,915 <a href="#">Note 3</a> 1,000,000	Herby Enterprises Ltd.	10,443	Weekly Rate/ Excavator: 10,443 Estimated Contract Value 790,400	Herby Enterprises Ltd.  1/8/2019	ONE-TIME
			Tait Excavation Inc.	10,550			
			BM Metals Services Inc.	10,572			
			Revolution Environmental Solution	12,110			
			Bruce Tait Construction Inc.	13,185			
			Dufour Waste Disposal Inc.	13,825			
			Infratech Sewer & Water Services Inc.	14,580			
Tender ENG18-29 Asphalt/Concrete Reinstatement Southeast & Northeast	5	<del>679,040</del> 1,071,623	Garson Pipe Contractors Limited	667,295	667,295	Garson Pipe Contractors Limited  1/14/2019	ONE-TIME
			Comet Contracting Ltd.	899,215			
			Beamish Construction Inc.	1,147,625			
			R.M Belanger Limited	1,276,550			
			Bruce Tait Construction Ltd.	1,306,525			

Note 3: This budget funds other operating costs.

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Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor  Award Authorization Date	Contract Type (Term)
Tender ENG18-28 Asphalt/Concrete Reinstatement South, Southwest & Northwest Sections	4	<u>947,559</u> 1,417,991	Garson Pipe Contractors Limited  Pioneer Construction Inc.  R.M. Belanger Limited  Bruce Tait Construction Ltd.	931,170  1,537,311  1,620,200  1,662,900	931,170	Garson Pipe Contractors Limited  1/14/2019	ONE-TIME
Request for Proposal CPS18-168 Human Capital Management (HCM) and Finance Supply Chain Management (FSCM) PeopleSoft Support	4	Capital: 312,161 Operating: 67,155 <u>Note 4</u> 217,000	Spyre Solutions Inc.  Katalogic Inc.  ERP Analyst Inc.  Other Bidders: BuzzClan Canada Inc.	HCM 118/130 FSCM 113/130  HCM 111/130  FSCM 93/130	224,907	HCM- Spyre and Katalogic  FSCM - Spyre and ERP Analysts  1/17/2019	MULTI-YEAR (2019 Option to Extend 2020 & 2021)
Request for Proposal CPS18-128 Benefits Consultant Services to Support CGS in Matters related to our Group Benefits	6	<u>Note 5</u> 450,000	Mercer  Other Bidders: Benefit Partners Inc.; Cowan Insurance Group Ltd.; DiBrina Group; Matheis Financial Group; Schuster Boyd McDonald	107/150	406,000	Mercer  1/21/2019	MULTI-YEAR (2019-2023)

Note 4: The capital budget funds multiple ERP/PeopleSoft related projects.

Note 5: Consultant paid from commissions collected and included in benefit premiums paid to Great West Life.

## APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Request for Standing Offer FES18-238 Structural Fire Fighting Boots	6	504,201 <a href="#">Note 6</a> 150,000	M & L Supply, Fire & Safety Darch Fire Inc. SPI Health and Safety AJ Stone Company Ltd Soucie Salo Safety Inc. PPE Solutions Inc.	550/495/ per pair 370/402/443 450 493/528 490 469	Unit Price Contract Estimated Contract Value \$150,000	All Bidders 1/23/2019	MULTI-YEAR (2019-2024)
Tender CDD18-245 Supply and Delivery of Ride Cards for the Greater Sudbury Transit Services	1	45,000 <a href="#">Note 7</a> 225,000	Magnetic Ticket & Label Corp.	69,511 per year based on current volumes	Unit Price Contract Estimated Contract Value \$350,000	Magnetic Ticket & Label Corp. 2/11/2019	MULTI-YEAR (2019-2021 Option to Extend 2022 & 2023)

Note 6: This budget funds several tenders/purchases of personal protective equipment.

Note 7: Sufficient inventory for Ride Cards exists for the remainder of 2019. The 2020 budget will be adjusted accordingly.

## APPENDIX A – Current Reporting Period Competitive Procurement Contract Awards ≥ \$100,000

Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor Award Authorization Date	Contract Type (Term)
Tender ENG19-36 Paquette Whitson Drain-Site Preparation	8	8,580,537 <a href="#">Note 8</a> 185,915	1650939 Ontario Ltd. o/a Dominion Construction Premier Construction Inc. Garson Pipe Contractors Limited Denis Gratton Construction Limited R.M. Belanger Limited Teranorth Construction & Engineering Pioneer Construction Inc. Trent Jobson	177,871   256,775 308,708 330,620 428,180 434,865 692,543 771,235	177,871	1650939 Ontario Ltd. o/a Dominion Construction  3/22/19	ONE-TIME
Tender FES18-187 Fire Helmets	3	<u>138,760</u> 100,000	A.J. Stone Company SPI Health and Safety Levitt Safety Ltd.	88,550 99,750 125,486	Unit Price Contract Estimated Contract Value 88,550 (First Year)	A.J. Stone Company  3/26/2019	MULTI- YEAR (2019- 2021 Option to Extend 2022 & 2023)

Note 8: This budget funds several tenders/purchases relating to this project.



## APPENDIX B - Amendments of Previous Report - Competitive Procurement Contract Awards ≥\$100,000

Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$ or Score)	Award (\$)	Contractor  Award Authorization Date	Contract Type (Term)
<b>Tender ENG18-27 Crack Sealing – Various Locations</b>	2	<u>300,000</u> 300,000	Pavetech Ottawa Ltd.	248,290	248,290	Pavetech Ottawa Ltd.	ONE-TIME
			Roadlast Asphalt & Sealing Maintenance Inc.	275,500		5/24/2018	
<b>Tender ENG18-35 Maley Drive Extension and Widening Project Barry Downe Road to Falconbridge Road</b>	7	80,100,000 <a href="#">Note 9</a> 11,500,000	Teranorth Construction & Engineering Limited	9,519,596	9,519,596	Teranorth Construction & Engineering Limited	ONE-TIME
			Garson Pipe Contractors Ltd.	9,793,914		9/19/2018	
			R.M. Belanger Limited	10,571,942			
			Pioneer Construction Inc.	11,120,309			
			Aecon Construction and Materials Limited	11,391,978			
			John Bravakis Enterprises Ltd.	14,065,942			
			BOT Engineering & Construction Ltd.	14,425,000			

Note 9: The total budget for Maley Drive Phase 1 is \$80.1 million. Multiple tenders issued for this project.

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Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$ or Score)	Award (\$)	Contractor  Award Authorization Date	Contract Type (Term)
<b>Tender</b> <b>ENG18-60</b> <b>William Avenue</b> <b>Bridge Replacement</b> <b>Coniston, ON Nickel</b> <b>Street to Walter Street</b>	5	<u>1,640,000</u> 1,300,000	R.M. Belanger Limited	1,186,115	1,186,115	R.M. Belanger Limited	ONE-TIME
			1650939 Ontario Ltd. o/a Dominion Construction	1,412,961		10/19/2018	
			MCA Contracting Ltd	1,591,486			
			Denis Gratton Construction Ltd	1,595,081			
			PC: Constructors Canada Inc.	1,891,279			
<b>Request for Proposal</b> <b>CPS18-91</b> <b>Provide Building</b> <b>Condition</b> <b>Assessments and</b> <b>Designated Substance</b> <b>Surveys for Various</b> <b>Facilities</b>	13	<u>260,000</u> 260,000	ECOH Management Inc.	86/100 (25,350)	186,419	ECOH Management Inc.	ONE-TIME
			Accent Building Services Inc.	80/100 (87,200)		Accent Building Services Inc.	
			McIntosh Perry Limited	79/100 (58,700)		McIntosh Perry Limited	
			Riskcheck Environmental Ltd.	78/100 (15,169)		Riskcheck Environmental Ltd.	
			Other Bidders: DST Consulting Engineering Inc.; Englobe Corp.; EXP Services Inc.; GHD Limited; IRC Building Sciences Group; Nadine International Inc.; Ontario Environmental & Safety Network; Pinchin Ltd.; Wood Environment & Infrastructure Solutions.			6/28/2018	

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Report period: January to March 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidder(s)	Bid Amount (\$) or Score	Award (\$)	Contractor  Award Authorization Date	Contract Type (Term)
<b>Tender</b> <b>FES18-176</b> <b>Supply of Panasonic</b> <b>Ruggedized Laptops</b>	1	<u>240,000</u> 205,000	Interdev Technologies Inc.	211,955	224,050 <b>Note 10</b>	Interdev Technologies Inc.  12/6/2018	ONE-TIME

Note 10: Price includes an upgrade to the storage drive, increasing the award by \$12,095.

## APPENDIX C - Non-Competitive Procurement Contract Awards (Including. Emergency) ≥ \$100,000

Report period: January to March 2019

Description	Budget (\$)	Trade Agreement / By-Law Exemption	Award (\$)	Contractor Awarded Date	Contract Type (Term)
<b>Emergency Procurement Snow Removal – Fire Hydrants (February/March)</b>	<b>Note 11</b>	Emergency Procurement – Fire hydrants covered in snow created a potential health and safety threat.	117,260	Bruce Tait Construction 02/04/2019	ONE-TIME
<b>Emergency Procurement Snow Removal – Bus stops, downtown centres, sightlines/lane widths</b>	<b>Note 12</b>	Emergency Procurement – accumulation of snow at Bus stops, downtown centres, sightlines/lane widths created a potential health and safety threat.	\$142,690	Pioneer Contruction 1022901 Ontario Inc. Comet Contracting Various dates (February-March)	ONE-TIME
<b>Single Source Procurement PUR19-118 Three (3) Ambulances</b>	510,000	Limited Tendering (Single Source) as approved by Emergency Services Committee resolution ES2018-05 from the meeting of May 16, 2018.	456,581	Demers Ambulances Manufacturer Inc. 3/11/2019	ONE-TIME

Note 11: Emergency procurements are not budgeted for; operating funds were allocated to cover this procurement.

Note 12: Emergency procurements are not budgeted for; additional information was presented at:

- Operations Committee on June 3, 2019  
<http://agendasonline.greatersudbury.ca/index.cfm?pg=feed&action=file&attachment=26727.pdf>
- Operations Committee on May 3, 2019  
<http://agendasonline.greatersudbury.ca/index.cfm?pg=feed&action=file&attachment=26413.pdf>
- Operations Committee on April 15, 2019  
<http://agendasonline.greatersudbury.ca/index.cfm?pg=feed&action=file&attachment=26159.pdf>
- Finance and Administration on June 4, 2019  
<http://agendasonline.greatersudbury.ca/index.cfm?pg=feed&action=file&agenda=report&itemid=9&id=1368>