

Vision

Our vision is to be recognized as a leading provider of long-term care in the Province of Ontario.



57 Years of Experience

- 402 residents
- 450 employees and service providers
- 1000+ families of residents
- 100+ volunteers
- Average age of 86



Governance

1953

District home for the Aged per legislative requirement of 121 beds. Managed by board of directors. 1973

Transfer of ownership to Regional Municipality of Sudbury, Growth to 342 beds Managed by Regional Council. 1993

Legislative mandate changed from Home for the Aged to Long Term Care. Managed by Regional Municipality of Sudbury - Reporting to the (MOHLTC).

2001

Amalgamation - change in owner to City of Greater Sudbury.

- •Management Committee:
 - Councilor Ron Dupuis (Chair)
 - Councilor Jacques Barbeau
 - Councilor Ted Callaghan

Achievements 2002-2009

- 3 national health care accreditations
- Infection outbreaks
- I resident fractures
- 70% of all resident rooms exceed 'A' standard LTC guidelines
- 40 million capital investment
- 80 interim long-term care beds
- NE specialized geriatric services
- Recruitment of Dr. Joanne Clarke

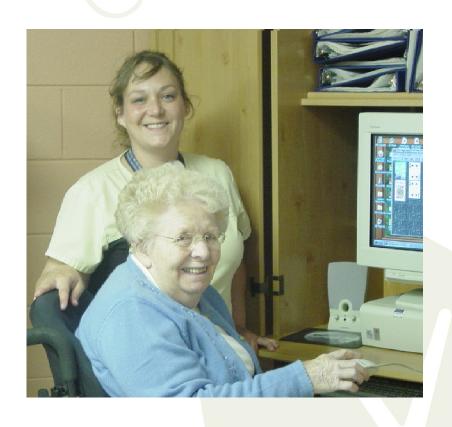
Achievements 2002-2009



- Family health team
- Expanded Alzheimer Day services
- Reduced emergency room visits due to increased post incident management

The Strategic Plan

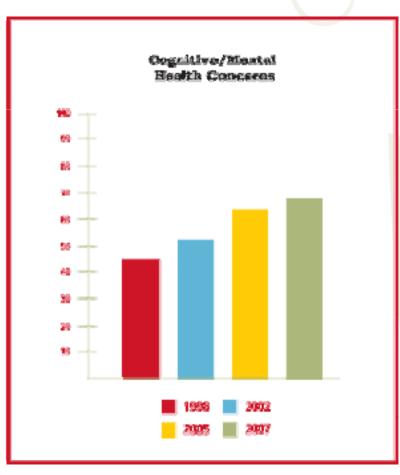
- Link excellence in resident care mandate to conditions of environment and market
- Provides direction for next 4 years
- Requires approval of City Council



Community Pressures

- Ongoing crisis in alternative level of care beds places additional stress on long-term care providers.
- Premature admission to long-term care is therefore increasing
- 400+ waiting list
- System unsustainable and requires other community solutions i.e. supportive housing

Resident Service Requirements



Strategic Position

High Environmental Stability

Barriers to entry

High Financial Strength

- Capital and operating
- Leverage capacity

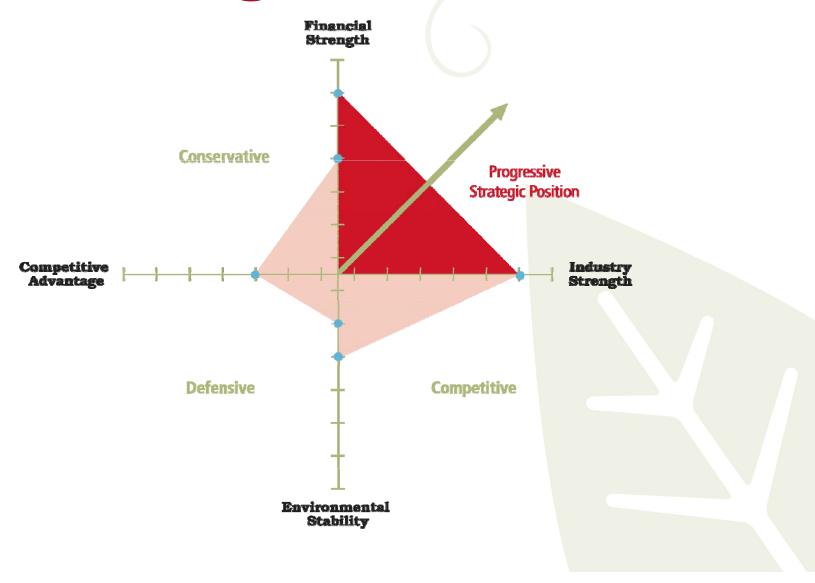
High Industry Strength

- Financial stability
- Capital intensity

High Competitive Advantage

- Market share large
- Quality services
- Customer loyalty

Strategic Position



Directional Policy

High

Market Diversification Semgementation

Market Leadership

Capabilities of Pioneer Manor

Merger **Expansion** Maintenance Withdrawal

Differentiation

Divestment

Withdrawal

Cash Generation

Low

Unattractive

Attractive

Market] Potential |

Goal #1

Develop specialty areas of clinical care.

Plan of action

- Pain management
- Palliative care
- 3 pods within Home
- Dementia
- Wounds
- Fall prevention

City of Greater Sudbury

