

## For Information Only

### Contract Awards Exceeding \$100,000 July 1 - September 30, 2020

Presented To: Finance and  
Administration  
Committee

Presented: Tuesday, Dec 08, 2020

Report Date Tuesday, Nov 17, 2020

Type: Correspondence for  
Information Only

### Resolution

For Information Only

### Relationship to the Strategic Plan / Health Impact Assessment

This report supports Council's Strategic Initiative to Demonstrate Innovation and Cost-Effective Service Delivery. It specifically continues the evolution of business planning, financial and accountability reporting systems to support effective communication with taxpayers about the City's service efforts and accomplishments.

### Report Summary

The Purchasing By-Law (By-Law 2014-01) requires regular information to the Council on Bid Solicitations, Cooperative Purchases, Emergency Purchases and Revenue Generated Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.

During the reporting period there were 30 Contract Awards valued at \$100,000 or greater as a result of a competitive procurement process, three Contract Awards valued at \$100,000 or greater as a result of Cooperative Purchasing, two non-competitive procurement Contract Awards valued at \$100,000 or greater and four Contract Awards valued at \$100,000 or greater as a result of Standing Offers. The report also includes two Contract Awards valued at \$100,000 or greater as a result of a competitive procurement process from previous reporting periods.

Bid Solicitations are advertised electronically on bids&tenders in the form of either Request for Tender or

#### Signed By

**Report Prepared By**

Kari Bertrand  
Chief Procurement Officer  
*Digitally Signed Nov 17, 20*

**Manager Review**

Jim Lister  
Manager of Accounting/Deputy  
Treasurer  
*Digitally Signed Nov 17, 20*

**Division Review**

Ed Stankiewicz  
Executive Director of Finance, Assets  
and Fleet  
*Digitally Signed Nov 23, 20*

**Financial Implications**

Steve Facey  
Manager of Financial Planning &  
Budgeting  
*Digitally Signed Nov 23, 20*

**Recommended by the Department**

Kevin Fowke  
General Manager of Corporate  
Services  
*Digitally Signed Nov 23, 20*

**Recommended by the C.A.O.**

Ed Archer  
Chief Administrative Officer  
*Digitally Signed Nov 23, 20*

Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Proposal based on Best Value, which is defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-law.

### **Financial Implications**

Sufficient funding exists within the previous approved budgets in accordance with the Operating and Capital Budget Policies at that time. Council approved policies for the Operating and Capital Budgets enable staff to reallocate operating budget dollars or obtain funding from the respective Holding Account Reserve (for Capital only) in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

## BACKGROUND

This report provides a summary of procurements \$100,000 or greater for the period of July 1, 2020 to September 30, 2020.

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. Other emergencies may be reported separately.

## BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations, please visit the City's bids&tenders webpage: <https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>

## APPENDICIES:

- APPENDIX A - Competitive Procurement Contract Awards  $\geq$  \$100,000
- APPENDIX B - Cooperative Contract Awards  $\geq$  \$100,000
- APPENDIX C - Non-Competitive Procurement Contract Awards (Including Emergency Purchases)  $\geq$  \$100,000
- APPENDIX D - Contract Awards  $\geq$  \$100,000 Resulting from Standing Offers
- APPENDIX E - Amendments to Previous Reporting Periods

### Explanations and Legend for Appendices:

- All Bid Amounts and Contract Award Values exclude applicable taxes.
- **Budget** amount:
  - Operating budgets are presented on an annual basis and are identified as **(O)**.
  - Capital budgets are presented on a project basis and are identified as **(C)**.
  - Housing budgets are identified as **(H)**.
- **Estimate for Contract Term** is the amount that identifies the Total Acquisition Cost (potential value of the entire agreement, including option years) and is used to:
  - determine applicable By-Law and trade agreement requirements for open-competitive procurements
  - provide a basis for a value comparison when multiple procurements are funded from the same budget
  - allows for the procurement to account for current market conditions at the time of posting
- **Contract Award Value** is the value of the initial term of the contract that the City has committed to and does not include option years.

## APPENDIX A – Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Request for Proposal CPS19-199 Telephone System Modernization</b>	9	<u>\$260,000(O-2021) and \$553,301(C)</u> \$1,065,000  Note: Implementation costs and first year of annual fees are covered under the Capital Budget.	Greater Sudbury Telecommunications Inc.	91	\$1,034,894	Greater Sudbury Telecommunications Inc. o/a Agilis Networks  7/03/2020	Multi-Year (2020-2025)
			Telecom Metric	88			
			Nickel City Communications Limited	86			
			Pathway Communications	67			
			Disqualified Proponents:				
			- Bell Canada - LCM Security Inc. - SE Telecom - Smart IP Inc. - Softchoice Canada Inc.				
<b>Tender CPS20-11 Seven (7) ¾ Ton Pickup Trucks</b>	3	<u>\$920,000(C)</u> Note: This budget will be used for multiple contracts/purchases. \$266,000	Cambrian Ford Sales Inc.	\$277,590	\$277,590	Cambrian Ford Sales Inc.  7/07/2020	One Time
			Finch Auto Group	\$284,250			
			Blue Mountain Chrysler Limited	\$319,034			
<b>Tender CPS20-11 Three (3) ½ Ton Pickup Trucks</b>	3	<u>\$460,000(C)</u> Note: This budget will be used for multiple contracts/purchases. \$103,000	Finch Auto Group	\$101,487	\$101,487	Finch Auto Group  7/07/2020	One Time
			Cambrian Ford Sales Inc.	\$113,441			
			Blue Mountain Chrysler Ltd.	\$115,454			

## APPENDIX A – Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender ENG20-27 Crack Sealing, Various Locations</b>	4	<u>\$230,000(O)</u> \$125,000	Neptune Security Services Inc.	\$144,510	\$144,510	Neptune Security Services Inc.  7/08/2020	One Time
			Northern Contracting & Maintenance (Sault) Ltd.	\$183,614			
			Pavetech Ottawa Ltd.	\$186,600			
			Total Street Maintenance Inc.	\$192,473			
<b>Tender CPS20-123 HVAC Supply Fan #7 Replacement at the Provincial Tower, 199 Larch St.</b>	1	N/A Note: This was an emergency purchase and funded from the 199 Larch <u>Street Reserve Fund.</u> \$480,000	Mike Witherell Mechanical Ltd.	\$601,770	\$601,770	Mike Witherell Mechanical Ltd.  7/13/2020	One Time
<b>Tender ENG20-34 Culvert Replacement, Various Locations</b>	6	\$4,000,000(C) Note: This budget will be used for multiple <u>contracts/purchases.</u> \$1,600,000	Bélanger Construction (1981) Inc.	\$1,563,353	\$1,563,353	Bélanger Construction (1981) Inc.  7/16/2020	One Time
			Dominion Construction	\$1,571,636			
			Garson Pipe Contractors	\$1,657,571			
			Denis Gratton Construction Ltd.	\$1,756,199			
			Hollaway Equipment Rental Ltd.	\$1,861,064			
			Teranorth Construction & Engineering Ltd.	\$1,920,347			

(O) = Operating budgets and are presented on an annual basis  
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets

## APPENDIX A – Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender CPS20-15 Seven (7) Light Duty Pickup Trucks</b>	2	\$460,000(C) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$240,000	Finch Auto Group	\$30,080/unit	\$240,640 for 8 units  <small>Note: An additional unit was purchased after Tender close, as permissible by the terms and conditions contained within the Tender</small>	Finch Auto Group  7/29/2020	One Time
			Cambrian Ford Sales Inc.	\$34,508/unit			
<b>Tender ENG19-84 Montrose Booster Station Upgrades</b>	4	\$875,000(C) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$850,800	Cast Construction Inc.	\$684,294	\$684,294	Cast Construction Inc.  7/30/2020	One Time
			Bélanger Construction (1981) Inc.	\$795,430			
			MCA Contracting Ltd.	\$1,089,332			
			Cecchetto & Sons Ltd.	\$1,124,569			
<b>Tender CDD20-116 Supply &amp; Installation of Eco Pocket Park at Whitewater Park</b>	2	\$119,597(C) \$115,000	New World Park Solutions Inc.	\$114,708	\$114,708	New World Park Solutions Inc.  7/30/2020	One Time
			Yard Weasels Inc.	\$125,856			
<b>Tender ENG20-24 Road Widening and Watermain Improvements, Municipal Road 35, Highway 144 (Chelmsford) to 0.3 km E. of Notre Dame W. (Azilda)</b>	7	\$39,976,480(C) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$14,738,572	Teranorth Construction & Engineering Ltd.	\$13,299,348	\$13,299,348	Teranorth Construction & Engineering Ltd.  7/30/2020	One Time
			Dominion Construction	\$13,866,216			
			Bélanger Construction (1981) Inc.	\$13,895,370			
			Denis Gratton Construction Ltd.	\$14,302,624			
			Pioneer Construction Inc.	\$15,195,757			
			Interpaving Limited	\$15,374,161			
			Garson Pipe Contractors	\$17,731,967			

(O) = Operating budgets and are presented on an annual basis  
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets

## APPENDIX A – Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender</b> <b>ISD20-72</b> <b>Supply and Delivery of Various Water and Wastewater Chemicals</b>	9	<u>\$1,684,454(O)</u> \$8,500,000	Bidders: Brenntag Canada Inc., Sodrox Chemicals Ltd., Kemira Water Solutions Canada Inc., SNF Canada Ltd., Reliable Industrial Supply Ltd., ERCO Worldwide, Inc. a division of Superior Plus, LP., Shannon Chemical Corporation., Sulco Chemicals Ltd., Environor Canada Inc.	Various Rates per Chemical	Approx. \$1,700,000/yr	Brenntag Canada Inc.  Sodrox Chemicals Ltd.  Kemira Water Solutions Canada Inc.  SNF Canada Ltd.  7/31/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
<b>Tender</b> <b>CPS20-122</b> <b>Dowling Leisure Center Roof Replacement &amp; Facade and Various Interior Upgrades</b>	5	\$1,250,000(C) Note: This budget will be used for multiple contracts/purchases. \$980,000	Damisona Roofing Ltd.  Magnum Constructors Inc.  Alkon Ltd.  Matheson Constructors Ltd.  DC United Roofing	\$618,000  \$670,000  \$765,215  \$830,380  \$849,700	\$618,000	Damisona Roofing Ltd.  8/10/2020	One Time
<b>Tender</b> <b>ENG20-35</b> <b>Countryside Drainage Course Phase 2</b>	3	<u>\$1,275,000(C)</u> \$1,579,430	Teranorth Construction & Engineering Ltd.  Denis Gratton Construction Ltd.  MCA Contracting Ltd.	\$1,092,768  \$1,234,400  \$1,268,992	\$1,092,768	Teranorth Construction & Engineering Ltd.  8/11/2020	One Time

(O) = Operating budgets and are presented on an annual basis  
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets

## APPENDIX A –Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender SHO20-132 Elevator Modernization - 720 Bruce Avenue &amp; 1960B Paris Street, Sudbury</b>	2	<u>\$360,000(C)(H)</u> Note: GSHC Capital Reserve was used to cover additional costs. \$860,000	Bay Elevator	\$557,859	\$688,787	Bay Elevator	One Time
			Elevator One Inc.	\$738,000	Note: Contract Award Value includes add-on pricing for upgrades given with base Bid.	8/17/2020	
<b>Request for Proposal ISD20-29 Infrastructure Improvements - Barry Downe-Kingsway</b>	3	<u>\$8,870,000(C)</u> Note: This budget will be used for multiple contracts/purchases. \$1,250,000	AECOM Canada Ltd.	81	\$1,089,409	AECOM Canada Ltd.	One Time
			R.V. Anderson Associates Ltd.	78			
			WSP Canada Group Ltd.	70		8/21/2020	
<b>Tender SHO20-89 Pest Control Services for Greater Sudbury Housing Authority</b>	2	<u>\$199,010(O)(H)</u> \$585,000	E-Safe Pest Control Inc.	\$327,047	\$327,047	E-Safe Pest Control Inc.	Multi-Year (2020-2023 Option Years: 2024-2025)
			Orkin Canada	\$449,035		8/24/2020	
<b>Tender GSP20-92 Office Furniture for Greater Sudbury Police Services (GSPS) – 128 Larch Street, Sudbury</b>	2	<u>\$3,661,029(C)</u> Note: This budget will be used for multiple contracts/purchases. \$200,000	Corporate Express Canada Inc. o/a Staples Advantage Canada	\$207,517	\$207,517	Corporate Express Canada Inc. o/a Staples Advantage Canada	One Time
			1814623 Ontario Ltd.	\$224,025		8/25/2020	

(O) = Operating budgets and are presented on an annual basis  
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets



## APPENDIX A –Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender CPM20-77</b> <b>Janitorial Services for Libraries, Transit &amp; Falconbridge Archives</b>	5	<u>\$3,621(O)</u> \$18,000	Edcore Enterprises (1987) Ltd. T/A Bee-Clean	\$19,146	Falconbridge Archives  \$19,146	Edcore Enterprises (1987) Ltd. T/A Bee-Clean  9/01/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
			Titan Building Services	\$19,400			
			Dexterra Integrated Facilities Management	\$19,409			
			Reliable Cleaning Services	\$20,236			
			SQM Janitorial Services Inc.	\$20,245			
<b>Tender CPM20-77</b> <b>Janitorial Services for Libraries, Transit &amp; Falconbridge Archives</b>	6	<u>\$108,584(O)</u> \$413,160	Titan Building Services	\$307,024	Libraries  \$307,024	Titan Building Services  9/01/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
			Edcore Enterprises (1987) Limited T/A Bee-Clean	\$333,553			
			SQM Janitorial Services Inc.	\$346,444			
			Dexterra Integrated Facilities Management	\$351,289			
			GDI Services (Canada) LP	\$351,559			
<b>Tender CPM20-77</b> <b>Janitorial Services for Libraries, Transit &amp; Falconbridge Archives</b>	5	<u>\$265,000(O)</u> \$975,000	Reliable Cleaning Services	\$351,765			
			Titan Building Services	\$791,108	Transit  \$791,108	Titan Building Services  9/01/2020	Multi-Year (2020-2023 Option Years: 2024-2025)
			GDI Services (Canada) LP	\$878,525			
			Edcore Enterprises (1987) Limited T/A Bee-Clean	\$902,476			
			SQM Janitorial Services Inc.	\$927,789			
			Dexterra Integrated Facilities Management	\$944,607			

## APPENDIX A –Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender CPS20-61 Cafeteria Exhaust Upgrades at 199 Larch St.	2	\$125,050(O) \$150,000	Alkon Ltd.	\$122,860	\$122,860	Alkon Ltd.	One Time
			Mike Witherell Mechanical Ltd.	\$249,700		9/7/2020	
Tender SHO20-42 Interior Move Out Cleaning Services	3	\$181,350(O)(H) \$500,000	iRestify	\$238,546	\$342,745	Masterpiece Maintenance	Multi-Year (2020-2023 Option Years: 2024-2025)
			Masterpiece Maintenance	\$342,745	Note: iRestify did not honour their Bid and withdrew from procurement process.	9/8/2020	
			Disqualified Bidder: - Mary’s Amazing Cleaning Service				
Tender CPS20-161 One (1) Medium Duty Truck Hoist and One (1) Heavy Duty Truck Hoist	3	\$300,000(C) Note: This budget will be used for multiple contracts/purchases. \$200,000	Garage Supply Contracting Inc.	\$145,187	\$145,187	Garage Supply Contracting Inc.	One Time
			Novaquip Lifting Systems Inc.	\$232,285		9/10/2020	
			ISN Canada Group Inc.	\$249,270			
Tender ENG20-20 Concrete Curb and Sidewalk, Various Locations	4	\$236,150(O) \$1,250,000(C) Note: This budget will be used for multiple contracts/purchases. \$1,130,000	Interpaving Ltd.	\$793,845	\$793,845	Interpaving Ltd.	One Time
			Comet Contracting Ltd.	\$895,885		9/11/2020	
			Bélanger Construction (1981) Inc.	\$978,855			
			Teranorth Construction & Engineering Ltd.	\$1,040,347			

(O) = Operating budgets and are presented on an annual basis  
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets

## APPENDIX A –Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender ENG20-23 Junction Creek Reconstruction Garson Spruce Street and Birch Lane</b>	5	<u>\$475,000(C)</u> Note: This budget will be used for multiple contracts/purchases. \$305,530	Dominion Construction	\$195,488	\$195,488	Dominion Construction  9/18/2020	One Time
			Hollaway Equipment Rental Ltd.	\$279,225			
			Bélanger Construction (1981) Inc.	\$338,300			
			CSL Group Ltd.	\$405,200			
			Denis Gratton Construction Ltd.	\$630,650			
<b>Tender ENG20-15 Asphalt Rehabilitation &amp; Infrastructure Improvements Auger Avenue From Falconbridge Road to Hawthorne Drive &amp; Westmount Avenue From Hawthorne Drive to Fielding Street</b>	4	<u>\$1,630,000(C)</u> \$1,615,000	Interpaving Ltd.	\$1,341,943	\$1,341,943	Interpaving Ltd.  9/18/2020	One Time
			Teranorth Construction & Engineering Ltd.	\$1,364,851			
			Bélanger Construction (1981) Inc.	\$1,448,335			
			Beamish Construction Inc.	\$1,722,904			
<b>Request for Tender CPS20-168 TDS Fire Alarm Upgrade</b>	2	<u>\$1,750,000(C)</u> \$1,750,000	Alkon Ltd.	\$1,551,411	\$1,654,011	Alkon Ltd.  9/18/2020	One Time
			Wood Canada Ltd.	\$2,057,717			
					Note: Contract Award Value includes cost of extended warranty.		

(O) = Operating budgets and are presented on an annual basis  
(C) = Capital budgets and are presented on a project basis

(H) = Housing budgets

## APPENDIX A –Competitive Procurement Contract Awards ≥ \$100,000

Report period: July to September 2020

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Tender ISD20-102 Geotechnical Investigation Wanapitei	2	\$900,000(C) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$470,000	Peto MacCallum Ltd.	\$317,152	\$317,152	Peto MacCallum Ltd.	One Time
			Wood Canada Ltd.	\$472,808		9/23/2020	
Tender ISD20-171 Dechlorination Systems at Six (6) Wastewater Treatment Facilities	3	\$7,455,000(C) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$600,000	Metcon Sales & Engineering Ltd.	\$416,988	\$416,988	Metcon Sales & Engineering Ltd.	One Time
			BI Pure Water Inc.	\$615,000			
			Napier-Reid Ltd.	\$846,763			
Tender CPS20-8 Supply and Delivery of Various Types of Automotive and Equipment Filters	4	\$3,300,000(O) <small>Note: This budget will be used for multiple contracts/purchases.</small> \$200,000	Rush Truck Centres	\$27,880/yr	\$83,649  <small>Note: Contract Award Value based on estimated quantities for the initial Contract Term.</small>	Rush Truck Centres	Multi-Year (2020-2023 Option Years: 2024-2025)
			Source Atlantic Ltd.	\$31,065/yr		9/29/20	
			Napa Auto Parts	\$39,000/yr			
			Disqualified Bidder: - Wajax				

## APPENDIX B – Cooperative Contract Awards ≥ \$100,000

Report period: July to September 2020

Description	Budget (\$)	Cooperative Procurement Buying Group	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>PUR20-170 Ten (10) 12m/18m Conventional Diesel Transit Buses</b>	\$6,540,000(C)	Metrolinx, an agency of the Government of Ontario under the Metrolinx Act, 2006, as permitted and in compliance with: - Section 23 of the Purchasing By-Law - CFTA Article 504: Buying Groups  City Council Resolution CC2020-42 from February 18, 2020 and By-Law 2020-46	\$6,307,658	Nova Bus Corporation, A Division of Volvo Group Canada Inc.  7/21/2020	One Time
<b>PUR20-157 LED Streetlighting Conversion- Cobraheads</b>	\$6,709,937(C) Note: This budget will be used for multiple contracts/purchases.	Local Authority Services (LAS) – Owned by the Association of Municipalities of Ontario (AMO), as permitted and in compliance with: - Section 23 of the Purchasing By-Law - CFTA Article 504: Buying Groups	\$5,492,105	Realterm Energy Corp  7/02/2020	One Time
<b>PUR20-163 LED Streetlighting Conversion - Decorative type</b>	\$6,709,937(C) Note: This budget will be used for multiple contracts/purchases.	Local Authority Services (LAS) – Owned by the Association of Municipalities of Ontario (AMO), as permitted and in compliance with: - Section 23 of the Purchasing By-Law - CFTA Article 504: Buying Groups	\$595,125	Realterm Energy Corp  7/02/2020	One Time

## APPENDIX C - Non-Competitive Procurement Contract Awards (Including Emergency Purchases) ≥ \$100,000

Report period: July to September 2020

Description	Budget (\$)	Trade Agreement / By-Law Exemption / Council Resolution	Contract Award Value (\$)	Contractor	Contract Term
				Contract Award Date	
<b>PUR20-52</b> <b>Mining Suppliers Trade Association (MSTA)</b> <b>MINExpo</b>	\$333,000(O)	CFTA Article 513: Limited Tendering (1.(b)(ii)): Services can only be offered by supplier due to exclusive rights.  Purchasing By-Law - Schedule A: - Special Event (5.(5))	\$229,921	Mining Suppliers Trade Association  7/14/2020	One Time
<b>PUR20-160</b> <b>Coordination &amp; Administration of a Housing First System &amp; Homelessness Prevention</b>	\$785,000(O)	City Council Resolution CC2020-149 from June 23, 2020	\$1,019,425	Centre de Santé Communautaire du Grand Sudbury  9/25/2020	One Time (14 months)

## APPENDIX D – Contract Awards > \$100,000 Resulting from Standing Offers

Report period: July to September 2020

Standing Offer Number/Title & Project Description	Contractor	Contract Award Value (\$)	Contract Award Date
<b>ISD19-19 Engineering &amp; Architectural Services</b> <b>Dechlorination system for six Waste Water Treatment Plants</b>	RV Anderson Associated Ltd.	\$168,822	7/24/2020
<b>ISD19-19 Engineering &amp; Architectural Services</b> <b>Greater Sudbury Complete Streets Design Guidelines Proposal</b>	WSP Canada Group Ltd.	\$282,447	7/29/2020
<b>ISD19-19 Engineering &amp; Architectural Services</b> <b>Inspection - Paris, Notre Dame Bikeway</b>	WSP Canada Group Ltd.	\$223,272	9/14/2020
<b>ISD19-19 Engineering &amp; Architectural Services</b> <b>Additional Geotechnical Investigation Services (90% Design Finalization) added to Contract ISD18-116 using the Standing Offer.</b>	RV Anderson Associated Ltd.	\$139,391	9/16/2020

## APPENDIX E - Amendments to Previous Reporting Periods Competitive Procurement Contract Awards ≥ \$100,000

### AMENDMENTS TO: Q2 (April to June 2020) APPENDIX A - Competitive Procurement Contract Awards ≥ \$100,000:

Add:

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
Request for Proposal CPS19-181 Consultation, Study and Report of Building Condition, Designated Substance	7	\$775,000(C) Note: This is the total budget, but only Building Condition Assessments ended up being Awarded \$525,000	FCAPX Ltd.	68	\$437,665	FCAPX Ltd.	Multi-Year (2020-2023 Option Years: 2024-2025)
			BOLD Engineering Inc.	65		5/21/2020	
			Accent Building Sciences Inc.	64			
			Read Jones Christoffersen Ltd.	63			
			Pinchin Ltd.	51			
			Green PI Inc.	49			
			Disqualified Proponent: - McIntosh Perry Consulting Engineers Ltd.				



## APPENDIX E - Amendments to Previous Reporting Periods Competitive Procurement Contract Awards ≥ \$100,000

### AMENDMENTS TO: Q2 (April to June 2020) APPENDIX A - Competitive Procurement Contract Awards ≥ \$100,000:

Add:

Procurement Method Contract Number Description	No. of Bids	Budget Estimate for Contract Term (\$)	Bidder(s)	Bid Amount (\$) or Score		Contract Award Value (\$)	Contractor Contract Award Date	Contract Term
<b>Tender ISD20-30 Operation of Transfer, Disposal and Waste Diversion Sites</b>  Note: Bid 1 – Walden Bid 2 – Azilda/Hanmer Bid 3 – Sudbury Bid 4 – All	5	<u>\$5,695,708(O)</u> \$22,374,777	Future Waste Systems (Niagara) Inc.	Bid 1:	\$991,396	\$18,930,538  Note: Bidders could Bid in whole or in part. Bid 4 was selected, which indicates that all sites were included in the Bid price.	Future Waste Systems (Niagara) Inc.  6/01/2020	Multi-Year (2021-2026)
				Bid 2:	\$8,221,614			
				Bid 3:	\$9,722,941			
				Bid 4:	\$18,930,538			
			Pioneer Construction Inc.	Bid 1:	\$2,171,064			
				Bid 2:	\$10,833,435			
				Bid 3:	\$13,553,467			
				Bid 4:	\$26,171,864			
			William Day Construction Ltd.	Bid 1:	\$1,755,348			
				Bid 2:	\$12,569,340			
				Bid 3:	\$13,659,499			
				Bid 4:	\$28,934,078			
			Environmental 360 Solutions	Bid 1:	\$1,202,739			
				Bid 2:	\$8,960,498			
				Bid 3:	No Bid			
				Bid 4:	No Bid			
			BM Metals Services Inc.	Bid 1:	\$1,043,060			
				Bid 2:	\$9,330,846			
				Bid 3:	No Bid			
				Bid 4:	No Bid			

(O) = Operating budgets and are presented on an annual basis  
 (C) = Capital budgets and are presented on a project basis

(H) = Housing budgets