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September 4, 2020

Tony Cecutti, P.Eng, FEC  
General Manager of Growth and Infrastructure  
City of Greater Sudbury  
200 Brady Street  
Sudbury, ON P3A 5P3

## RE: Greater Sudbury Community Energy & Emissions Plan

Dear Mr. Cecutti:

On behalf of Greater Sudbury Utilities (GSU), I am pleased to provide this letter in support of the Greater Sudbury Community Energy and Emissions Plan.

Climate change is one of the defining issues of our time. It is well understood and agreed that mitigating and adapting to a changing climate will require well-coordinated efforts by government, industry and citizens to successfully achieve the level of change required.

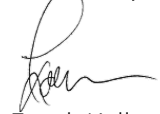
As an integrated group of companies that emphasizes and values the lifelong connections we build with our customers, GSU understands and appreciates the challenges and opportunities associated with climate change. Our deep understanding of both energy and telecommunications technology and the increasing intersection of the two enable some interesting possibilities for both GSU and the City of Greater Sudbury. Existing projects, like our ConverGen landfill gas facility which generates electricity from gasses that would otherwise be emitted into the environment, reduces greenhouse gas emissions and creates revenue for the City, add value for our community. We are always looking at other initiatives to find those that will have similar positive impacts.

As a pioneer in community energy planning, GSU was pleased to collaborate with other stakeholders and the City of Greater Sudbury on the Greater Sudbury Community Energy and Emissions Plan. The vision set out in the plan, to become a net zero community by 2050, is very ambitious and will require citizens, stakeholders, industry and all levels of government to come together to create the right policies, regulatory framework and financial incentives to ensure that all of the projects in the plan are successful and result in the changes required. There are some huge challenges of course. Provincial energy policy has changed significantly since the report was written, which underscores the reliance

of this plan on ever-changing political will. There is no market for electricity generation in Ontario at the present moment, regardless of the technology through which it is created. And the full economic and social impact of the COVID-19 pandemic is not yet truly understood and should not be ignored.

We look forward to continuing with all our partners to advance commercially viable projects that produce energy from environmentally sound sources, help to reduce energy use and mitigate greenhouse gas emissions or impacts as policy, regulatory and financial factors align and opportunities permit.

Yours truly,

A handwritten signature in black ink, appearing to read 'Frank', with a stylized flourish extending to the right.

Frank Kallonen  
CEO