

## For Information Only

### Contract Awards Exceeding \$50,000 April 1 - June 30, 2018

Presented To:	City Council
Presented:	Tuesday, Sep 25, 2018
Report Date	Monday, Sep 10, 2018
Type:	Correspondence for Information Only

#### Resolution

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#### Relationship to the Strategic Plan / Health Impact Assessment

This report refers to operational matters

#### Report Summary

The Purchasing By-Law (By-Law 2014-01) requires regular information reports to the Council on the Bid Solicitations, Cooperative Purchases, Emergency Purchases and Revenue Generated Contracts Awarded with a Total Acquisition Cost or revenue of \$50,000 or more.

Contracts Awarded from April 1 – June 30, 2018 During the reporting period there were Twenty Nine (29) Contract Awards of over \$50,000, which includes three (3) Standing Offers.

Bid Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Bid based on Best Value defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-Law.

Please see attached summary.

#### Financial Implications

Sufficient funding exists within the previous approved budgets. Council approved policies for the Operating and Capital Budgets enable staff to reallocate budget dollars in order to award tenders when the tendered

#### Signed By

**Report Prepared By**

Agnes Beck  
Acting Chief Procurement Officer  
*Digitally Signed Sep 10, 18*

**Division Review**

Ed Stankiewicz  
Executive Director of Finance, Assets and Fleet  
*Digitally Signed Sep 10, 18*

**Financial Implications**

Jim Lister  
Manager of Financial Planning and Budgeting  
*Digitally Signed Sep 10, 18*

**Recommended by the Department**

Kevin Fowke  
General Manager of Corporate Services  
*Digitally Signed Sep 11, 18*

**Recommended by the C.A.O.**

Ed Archer  
Chief Administrative Officer  
*Digitally Signed Sep 11, 18*

amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

**CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - April 1 - June 30, 2018**

**Tenders and RFP Awarded April 1 - June 30, 2018**

Contract Number and Description		Number of Bidders	Date Opened	Bidders	Budget	Tender/RFP Estimate	Bid Amount (Not incl. HST)	Award Amount	Date awarded	Contract Type One-Time / Multi-year Contract (Term)	Successful Bidder	RFP or Tender
1	Contract CDD17-233, Request for Proposal for Transit Fixed Route Scheduling Software	4	11/21/2018	CSched	\$200,000.00	\$ 200,000.00	highest score of 83/100	\$ 193,732.00	4/3/2018	one time	TripSpark Technologies	RFP
				Enghouse Transportation Limited								
				Remix Software Inc.								
				TripSpark Technologies								
2	ENG18-21, Tender for Spreader Laid Patches - Various Locations	3	3/22/2018	Comet Contracting Ltd.	\$648,527	\$672,853	\$565,246.22	\$547,202.33	4/16/2018	one time	Pioneer Construction Inc.	Tender
				Garson Pipe Contractors Limited			\$655,445.26					
				Pioneer Construction Inc.			\$547,202.33					
3	CPS18-17, Request for Standing Offer for Supply and Delivery of Fertilizer	5	3/29/2018	Target Specialty Products	\$0	\$72,500	Unit Price Contract for use on a when and as required basis	\$72,500 .00 *Note 3-1	4/6/2018	Multi-year 3 years with 2 optional 1 year extensions	Target Specialty Products	Standing Offer
				Alliance Agri-Turf							Alliance Agri-Turf	
				Plant Products							Plant Products	
				Holmes Agro							Holmes Agro	
				Graham Turf Seed Limited							Graham Turf Seed Limited	
4	ENG18-20, Tender for Concrete Curb and Sidewalk- Various Locations	3	3/27/2018	Comet Contracting Ltd.	Operating \$221,230 Capital \$400,000	\$524,250	\$347,331.80	\$347,331.50	4/10/2018	one time	Comet Contracting Ltd.	Tender
				R.M. Belanger Limited			\$393,180.00					
				Dominion Construction Ltd.			\$359,936.65					
5	AIR18-18, RFP for Airport Master Plan	4	2/21/2018	Stantec Consulting Ltd.	\$200,000.00	\$200,000	highest score of 95/100	\$175,780.00	4/11/2018	one time	Stantec Consulting Ltd.	RFP
				SNC – Lavalin Inc.								
				WSP Canada Inc.								
				Tetra Tech Canada Inc.								
6	CAO18-52 Request for Proposal for an Integrated Site Design for the Library Art Gallery and the Greater Sudbury Convention and Performance Centre	1	3/29/2018	Centreline Design & Cumulus Architects Inc.	\$655,000 *Note 6-1	\$110,000	score of 58/100	\$161,485.00	4/12/2018	one time	Centreline Design Inc.	RFP

\*Note3-1 for CPS18-17 Unit price contract as on an as and when required basis

\*Note 4-1 for ENG18-20: Total budget of \$621,230 consists of \$221,230 from Operating budget and \$400,000 from Capital budget which are used for multiple tenders/works

\*Note 6-1: Budget will be used for several tenders relating to this project.

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7	ISD17-214, Standing Offer for Infrastructure Repairs	2	3/29/2018	Bruce Tait Construction R.M. Belanger Limited	\$0	\$120,000	Unit Price Contract for use on a when and as required basis	Unit Price Contract *Note 7-1	4/17/2018	Multi-year 1 year with 4 optional 1 year extensions	Bruce Tait Construction R.M. Belanger Limited	Standing Offer
8	GSP18-26, Request for Proposal for Gym Equipment for the Supply and Installation for Police Services	2	2/21/2018	AKFIT Consultants Inc. Advantage Fitness Sales Inc.	\$128,801.00	\$100,000	highest score of 87/100	\$126,572.96	4/19/2018	one time	Advantage Fitness Sales Inc.	RFP
9	CPS18-109, RFP for Food Service Operation in the Tom Davies Square Complex (Cafeteria)	2	4/5/2018	9970380 CAN Ltd. O/A Two Pizza & Wings VIP Catering Services	\$0	\$60,000	highest score 77/100	\$55,800 *Note 9-1 (Revenue Contract)	4/25/2018	Multi-year 3 years with 2 optional 1 year extensions	VIP Catering Services	RFP
10	CPS18-35, RFP for the Supply and Delivery of Two (2) New Cab and Chassis with Two-Stream Rear Loading Refuse Packers	1	4/18/2018	Tru-Nor Truck Centres	\$ 660,000	\$630,000	highest score 85/100	\$626,738.66	4/23/2018	one time	Tru-Nor Truck Centres	RFP
11	ISD18-20, RFP for Detailed Design & Contract Administration for Road Widening and Watermain Improvements on MR35	3	3/28/2018	RV Anderson Associates Limited AECOM Canada Ltd. EXP Services	\$39,976,480 *Note 11-1	\$4,250,000	highest score of 70/100	\$2,299,690.00	4/27/2018	3 years	AECOM Canada Ltd.	RFP
12	CPS18-23, Request for Standing Offer for Supply, Delivery and Cleaning of Rental Floor Mats	3	4/10/2018	Northern Uniform Service Corp. Cintas Canada Ltd. Northstar Mat & Uniform Rentals Ltd.	\$0	\$108,900	Unit Price Contract for use on a when and as required basis	Unit Price Contract *Note 12-1	4/30/2018	Standing offer for use on a when and as required basis	Northern Uniform Service Corp. Cintas Canada Ltd. Northstar Mat & Uniform Rentals Ltd.	Standing Offer
13	CDD18-87, Tender for TransCab Services for Area A4 in the City of Greater Sudbury	1	4/12/2018	Lockerby Taxi	\$74,000 *Note 13-1	\$74,000	\$105,087.00	\$105,087.00	5/3/2018	1 year with 2 optional 1 year extensions	Lockerby Taxi	Tender

\*Note 7-1 for CPS17-214 Unit price contract on an as and when required basis

\*Note 9-1 for CPS18-109 Revenue contract, funds will offset operating costs in 2018 and will be reflected in the 2019 budget

\*Note 11-1 for ISD18-20, This budget will be used for multiple Tenders

\*Note 12-1 for CPS18-23 Unit price contract on an as and when required basis

\*Note 13-1 for CDD18-87 Surpluses in other Trans Cab accounts will fund overages in a year

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**Tenders and RFP Awarded April 1 - June 30, 2018**

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14 Contract ENG18-26, Tender for Granular 'A' Overbuilding and Surface Treatment, Various Locations	3	5/1/2018	Denis Gratton Construction Ltd.	\$1,745,000	\$1,613,710	\$1,627,284.10	\$1,532,132.30	5/7/2018	one time	Garson Pipe Contractors Limited	Tender
			Pioneer Construction Inc.			\$1,724,426.75					
			Garson Pipe Contractors Limited			\$1,532,132.30					
15 Contract CDD18-47, Request for Proposal for Architectural Services for Schematic Design at Pioneer Manor	4	4/25/2018	L260 Architecture	\$240,000	\$240,000	highest score of 90/100	\$272,000.00	5/10/2018	one time	Yallowega Belanger Salach Architecture	RFP
			Perry & Perry Architects								
			Architecture49 Inc.								
			Yallowega Belanger Salach Architecture								
16 Contract ENG18-8, Tender for Watermain Lining – Various Locations	1	5/2/2018	Fer-Pal Construction Ltd.	\$5,299,376 *Note16-1	\$5,023,950	\$4,438,355.00	\$4,438,355.00	5/24/2018	Multi-year 1 year with 2 optional 1 year extensions	Fer-Pal Construction Ltd.	Tender
17 Contract CDD18-34, RFP for the Operation of Municipal Concession Booths at Various Parks and Athletic Fields	4	4/11/2018	Two Pizza & Wings	\$0	\$63,000 Revenue	highest score of 99/100, Bell Park	\$94,527.24 Revenue *Note 17-1	5/16/2018	Multi-year 1 year with 2 optional 1 year extensions	Two Pizza & Wings; Bell Park and JJ Sports Complex	RFP
			Andrea's Canteen			highest score of 89/100, JJ Sports Complex				Andrea's Canteen; Moonlight Beach and Terry Fox Complex	
			Rivette's Canteen			highest score of 100/100, Moonlight Beach					
			Sudbury Wolves Hockey Club Ltd.			highest score of 100/100, Terry Fox					
18 Contract CDD18-2, Tender for Bus Transportation Services for Various Leisure Programs	3	5/15/2018	STC – Leuschen Transportation	\$244,034 *Note 18-2	\$503,790	\$83,097.52	\$79,355 Annual	5/25/2018	Multi-year 3 years with 2 optional 1 year extensions	Northway Bus Lines	Tender
			Lockerby Taxi			\$169,440.00					
			Northway Bus Lines			\$76,855.00 Note 18-1					

\*Note16-1 for ENG18-8: This budget has been and will be used for multiple tenders

\*Note 17-1 for CDD18-34 Revenue contract, funds will offset operating costs in 2018 and will be reflected in the 2019 budget

\*Note 18-1 for CDD18-2: The Contract awarded amount is higher than the Bid amount because an optional price was also awarded for the Master of Disaster Program for \$2,500

\*Note 18-2 for CDD18-2 Budget is used for other operations

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19	ISD18-90, Tender for Traffic Signal Maintenance and Related Devices	1	5/17/2018	Steel Control Ltd.	\$385,650 *Note 19-1	\$443,465	\$405,810.96	\$405,810.96	5/30/2018	Multi-year 3 years with 2 optional 1 year extensions	Steel Control Services Ltd.	Tender
20	Contract CPS18-121, Request for Proposal for Employee Survey	6	5/1/2018	Evaluation Personnel Selection International (EPSI)	\$165,254 *Note 20-1	\$45,000	highest score of 89/100	\$50,580.00	5/17/2018	one time	Napa Networks Inc. (Talent Map)	RFP
				Questback Inc.								
				Napa Networks Inc. (Talent Map)								
				Forum Research Inc.								
				Metrics @ Work Inc.								
				Ipsos Canada								
21	Contract FES18-43, Request for Proposal for the Supply of Clothing and Accessories for Fire Services	7	3/7/2018	Talbot Marketing & Uniforms	\$171,661 *Note 21-1	\$50,000 annually	highest score of 90/100	\$43,321 annually	6/7/2018	Multi-year 3 years with 2 optional 1 year extensions	Skaters Edge Source for Sports	RFP
				Hang Ups Sportswear								
				On Duty Equipment Ltd.								
				Fundy Tactical & Uniforms Ltd.								
				King Sportswear								
				Skaters Edge Source for Sports								
				HMR Branding Company								
22	Contract ENG18-31, Tender for Pavement Rehabilitation S, SW & NW Sections, Various Locations	2	5/24/2018	Beamish Construction Inc	\$3,835,000 *Note 22-1	\$1,882,695	\$1,942,882.00	\$1,942,882.00	6/1/2018	one time	Beamish Construction Inc.	Tender
				Garson Pipe Contracting Limited			\$2,102,475.00					
23	Contract ENG18-32, Tender for Pavement Rehabilitation SE & NE Sections, Various Locations	2	6/1/2018	Pioneer Construction Inc	\$4,480,250 *Note 23-1	\$1,882,695	\$1,732,402.24	\$1,648,903.50	6/1/2018	one time	Garson Pipe Contracting Limited	Tender
				Garson Pipe Contracting Limited			\$1,648,903.50					

\*Note 19-1 for ISD18-90 Contract ISD18-90 will only be in effect for half of the year, therefore the 2018 budget is sufficient

\*Note 20-1 for CPS18-121 The annual budget is used for other operational costs

\*Note 21-1 for FES18-43 The budget is used for additional uniform costs

\*Note 22-1 for ENG18-31: This budget will be used for multiple tenders

\*Note 23-1 for ENG18-32: This budget will be used for multiple tenders

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24	Contract ISD18-3, Tender for the Operation & Maintenance of the Household Hazardous Waste Program, Facility and Site	1	3/29/2018	EnviroSystems Inc.	\$452,736 *Note 24-1	\$452,736	\$876,109.75	\$876,109.75	6/14/2018	Multi-year 3 years with 2 optional 1 year extensions	EnviroSystems Inc.	Tender
25	Contract ENG18-34, Tender for Culvert Replacement Various Locations	5	6/12/2018	Garson Pipe Contracting Limited	\$5,000,000 *Note 25-1	\$2,919,593	\$3,353,398.05	\$2,599,338.50	6/19/2018	one time	R.M. Belanger Limited	Tender
				Dominion Construction			\$2,956,656.51					
				Lacroix Construction Co.2014 Ltd.			\$3,183,566.35					
				Hollaway Equipment Rental Ltd.			\$3,826,943.00					
				R.M. Belanger Limited			\$2,599,338.50					
26	Contract ENG18-38, Tender for Countryside Drainage Course Phase 1	4	6/7/2018	Garson Pipe Contracting Limited	\$1,763,600	\$2,200,000	\$2,697,429.19	\$2,141,487.30	6/19/2018	one time	Teranorth Construction & Engineering Ltd.	Tender
				RM Belanger Limited			\$2,659,198.00					
				Teranorth Construction & Engineering Ltd.			\$2,141,487.30					
				Dominion Construction Ltd.			\$2,517,660.43					
27	Contract CPS18-120, RFP for Four (4) New Diesel Tandem Multi-Function Trucks	3	5/15/2018	Freightliner North Bay	\$1,070,000	\$1,070,000	highest score of 90/100	\$1,078,079.92	6/13/2018	one time	Tru-Nor Truck Centres	RFP
				Tru-Nor Truck Centres								
				Cambrian Truck Centre								
28	Contract CPS18-93, Tender for the Supply and Delivery of Various Vehicles	1	6/12/2018	Cambrian Ford Sales Inc.	\$235,000	\$307,000.00	Part A \$142,584.00	\$287,672.00	6/20/2018	one time	Cambrian Ford Sales Inc.	Tender
							Part B \$60,077.00					
							Part C \$49,179.00					
							Part D \$35,832.00					
29	Contract AIR18-138, RFP for the Design, Supply and Installation of a Diesel Generator at the Sudbury Airport Field Electrical Centre for the Garage Firehall Complex	1	6/20/2018	Ontario Electrical Construction Co. Ltd.	\$375,000	\$340,000	highest score of 92/100	\$275,998.00	6/27/2018	one time	Ontario Electrical Construction Co. Ltd.	RFP

\*Note 24-1 for ISD18-3: Per Resolution FA-2018-20, the overage in 2018 is to be funded from reserve. The 2019 budget will be adjusted.

\*Note 25-1 for ENG18-34: This budget will be used for several tenders.