

## For Information Only

### Contract Awards Exceeding \$50,000 November 1 - December 31, 2017

Presented To:	City Council
Presented:	Tuesday, Apr 10, 2018
Report Date	Friday, Mar 16, 2018
Type:	Correspondence for Information Only

#### Resolution

For Information Only

#### Relationship to the Strategic Plan / Health Impact Assessment

This report refers to operational matters

#### Report Summary

During the reporting period there were Fourteen (14) Contract Awards of over \$50,000, which includes one (1) Standing Offer and two (2) Cooperative Purchases.

Bid Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Bid based on Best Value defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-Law.

Please see attached summary.

#### Financial Implications

Sufficient funding exists within the previous approved budgets. Council approved policies for the Operating and Capital Budgets enable staff to reallocate budget dollars in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

#### Signed By

**Report Prepared By**

Valeria Kandiral  
Chief Procurement Officer  
*Digitally Signed Mar 16, 18*

**Division Review**

Ed Stankiewicz  
Executive Director of Finance, Assets and Fleet  
*Digitally Signed Mar 22, 18*

**Financial Implications**

Jim Lister  
Manager of Financial Planning and Budgeting  
*Digitally Signed Mar 20, 18*

**Recommended by the Department**

Kevin Fowke  
General Manager of Corporate Services  
*Digitally Signed Mar 22, 18*

**Recommended by the C.A.O.**

Ed Archer  
Chief Administrative Officer  
*Digitally Signed Mar 22, 18*

CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - November 1 - December 31, 2017												
Tenders and RFP's Awarded from November 1 - December 31, 2017												
	Contract Number and Description	Number of Bidders	Date Opened	Bidders	Budget	Tender/RFP Estimate	Bid Amount (Not incl. HST)	Award Amount	Date awarded	Contract Type One-Time / Multi-year Contract (Term)	Successful Bidder	RFP or Tender
1	ENG17-53, Elgin Street and Riverside Drive Pedestrian Underpass Rehabilitation	4	10/17/2017	Cecchetto & Sons Ltd.	\$1,040,000 *Note 1-1	\$485,000.00	\$488,178.00	\$443,908.00	11/1/2017	One Time	Teranorth Construction and Engineering Limited	Tender
				R.M. Belanger Limited			\$520,625.00					
				Teranorth Construction and Engineering Limited			\$443,908.00					
				Greater City Concrete Works Ltd.			\$596,810.45					
2	AIR17-186, Tender for a New Water Reservoir & Pumping Station	4	9/7/2017	Cecchetto & Sons Ltd.	\$4,269,000	\$3,000,000	\$3,642,562.00	\$3,439,500.49	11/14/2017	One Time	Matheson Group Inc.	Tender
				Patrick Mechanical Ltd.			\$3,501,200.44					
				Matheson Group Inc.			\$3,439,500.49					
				W.S. Morgan Construction Ltd.			\$3,520,066.00					
3	ISD17-154, RFP to Develop Intelligent Transportation System (ITS) Strategic Plan and ATM Implementation	1	11/1/2017	LEA Consulting Ltd.	\$55,000	\$55,000	Highest score of 75/100	\$62,778.00	11/28/2017	One Time	LEA Consulting Ltd.	RFP
4	ENG17-90, Tender for Chelmsford WPCP Improvements	4	11/23/2017	Cecchetto & Sons Ltd.	\$1,050,000 *Note 4-1	\$1,830,795	\$ 1,836,694.00	\$1,724,430.00	12/4/2017	One Time	ProPipe Construction Ltd.	Tender
				R.M. Belanger Limited			\$ 1,995,134.88					
				Baseline Construction Inc.			\$ 1,945,000.00					
				ProPipe Construction Inc.			\$ 1,724,430.00					

Note 1-1 for ENG17-53: The budget will be used for multiple tenders/works as part of Elgin Greenway project.

Note 4-1 for ENG17-90: Additional funds have been reallocated from energy savings initiatives and plant repairs projects in order to award tender as this type of work is included within this tender.

CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - November 1 - December 31, 2017												
Tenders and RFP's Awarded from November 1 - December 31, 2017												
	Contract Number and Description	Number of Bidders	Date Opened	Bidders	Budget	Tender/RFP Estimate	Bid Amount (Not incl. HST)	Award Amount	Date awarded	Contract Type One-Time / Multi-year Contract (Term)	Successful Bidder	RFP or Tender
5	CDD17-281, Tender for Howard Armstrong Recreation Centre Family Change Room Renovation	5	12/5/2017	Prosperi Co. Ltd.	\$0 *Note 5-1	\$150,000	\$ 397,500.00	\$262,000.00	12/8/2017	One Time	Durigon Brothers Construction Ltd.	Tender
				J.N. Construction Limited			\$ 303,500.00					
				Schutt Restoration Services (Thunder Bay) Ltd.			\$ 313,113.00					
				Durigon Brothers Construction Ltd.			\$ 274,190.00					
				Capital Construction (2007) Inc.			\$ 300,152.00					
6	CPS17-297, Standing Offer for PeopleSoft HCM System Support	3	11/28/2017	Spyre Solutions Inc.	\$206,040 *Note 6-1	\$50,000	Highest Score of 106 / 115	unit price contract on when and as required basis	12/27/2017	Multi-Year Initial term 1 year	Katalogic Inc.	RFP
				SRA Staffing Solutions Ltd.								
				Katalogic Inc.								
7	CPS17-111, RFP for Accidental Death and Dismemberment (AD&D) Coverage	4	11/21/2017	SSQ Life Insurance Inc.	\$109,062 *Note 7-2	\$560,000 5 years	Highest Score of 76 / 100	\$400,845.55 5 years *Note 7-1	12/7/2017	Multi-Year Initial term 5 years	SSQ Life Insurance Inc.	RFP
				Chubb Insurance Company of Canada								
				Industrial Alliance Insurance and Financial Services Inc.								
				Sutton Special Risk								
8	ISD17-11, RFP for Drainage Services for CGS	2	11/30/2017	K. Smart Associates Limited	\$83,232 annually	\$250,000 3 years	Highest Score of 86 / 100	\$229,075 3 years *Note 8-1	12/18/2017	Multi-Year Initial term 3 years with 2 optional 1 year extensions	K. Smart Associates Ltd.	RFP
				Tulloch Engineering Inc.								

Note 5-1 for CDD17-281: Budget to award this tender has been reallocated from related accounts (ie. HARC pool deck repairs, accessibility and Valley East Youth Centre)

Note 6-1 for CSP17-297: The budget amount includes 2016 and 2017 budgets and are to be used for various ERP Projects.

Note 7-1 for CPS17-111: The award amount represents the total cost of acquisition for 5 years based on the premium rate quoted per \$1000 of Benefits

Note 7-2 for CPS17-111: Annual Budget amount based on 2018 Employee Details for AD&D costs

Note 8-1 for ISD17-11: Award amount represents the cost of services for the initial term of 3 years.

CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - November 1 - December 31, 2017												
Tenders and RFP's Awarded from November 1 - December 31, 2017												
	Contract Number and Description	Number of Bidders	Date Opened	Bidders	Budget	Tender/RFP Estimate	Bid Amount (Not incl. HST)	Award Amount	Date awarded	Contract Type One-Time / Multi-year Contract (Term)	Successful Bidder	RFP or Tender
9	ISD17-216, Tender for Street and Road Sweeping for CGS (Part B)	2	12/7/2017	A&G The Road Cleaners Ltd.	\$727,380 *Note 9-1	\$276,000 annually	\$511,650.00	\$294,300 annually	12/22/2017	Multi-Year Initial term 3 years with 2 optional 1 year extensions	1786137 Ontario Inc. o/a Jara Sweeping	Tender
				1786137 Ontario Inc. o/a Jara Sweeping			\$294,300.00					
10	Contract AIR17-286, Tender for the Apron Floodlighting Replacement Construction Project at the Greater Sudbury Airport	6	12/20/2017	E.A. Shipman Electric Ltd.	\$345,000	\$312,570.00	\$301,875.00	\$261,821.00	12/22/2017	one time	Ontario Electrical Construction Company Limited	Tender
				Steel Control Services Ltd.			\$263,006.00					
				RAW Electric			\$955,676.81					
				Walden Electrical Ltd.			\$1,014,797.64					
				Ontario Electrical Construction Company Ltd.			\$261,821.00					
				Lopes			\$913,500.00					
11	PUR17-298, Toner Products	1	11/3/2017	Corporate Express Canada Inc. o/a Staples Business Advantage	\$0 *Note 11-2	\$45,000 annually	Unit price on a when and as required basis	Unit price Contract *Note 11-1	9/1/2017	Multi-Year Initial term 3 years with 2 optional 1 year extensions	Corporate Express Canada Inc. o/a Staples Business Advantage	Cooperative Purchase
12	PUR17-255, Print Services	1	11/8/2017	Ricoh Canada Inc.	\$180,754 annually	\$177,210 annually	Unit price on a when and as required basis	Unit Price Contract *Note 12-1	11/8/2017	Multi-Year Initial term 2 years with 1 optional 3 year extension	Ricoh Canada Inc.	Cooperative Purchase
13	CDD17-98, RFSO for Temporary Health Care Staffing Services	1	12/7/2017	Plan A Long Term Care Staffing & Recruitment	\$0 *Note 13-2	\$300,000 3 years	Unit price on a when and as required basis *Note 13-1	Unit Price Contract \$44,400 *Note 13-1	12/14/2017	Multi-Year Initial term 3 years with 2 optional 1 year extensions	Plan A Long Term Care Staffing & Recruitment	Standing Offer

Note 9-1 for ISD17-216: Approved budget funds several spring cleaning contract costs

Note 11-1 for PUR17-298: Cooperative purchase in accordance with the Purchasing By-Law, through the Provincial Vendor of Record Agreement VOR#OSS-00586437. Unit price contract on when and as required basis based on unit rates for various types of desktop toner products.

Note 11-2 for PUR17-298: Unit price contract, for use on a when and as required basis, Corporate wide through office expense accounts.

Note 12-1 for PUR17-255: Cooperative purchase in accordance with the Purchasing By-Law, through the Provincial Vendor of Record Agreement VOR#OSS-00457997. Unit price contract on when and as required basis based on unit rates for various print imaging devices and associated services.

Note 13-1 for CDD17-98: The award amount is based on a 3 year term for 1 Personal Support Worker at 300 hours and 30 short-notice shifts per year.

Note 13-2 for CDD17-98: Individuals employed via Plan A replace CGS employees who are able to attend work. The cost of these CGS employees is budgeted under salaries & benefits

CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - November 1 - December 31, 2017 Tenders and RFP's Awarded from November 1 - December 31, 2017																
	Contract Number and Description	Number of Bidders	Date Opened	Bidder	Budget	Tender/RFP Estimate	Bidder amount (Not incl. HST)					Award Amount	Date Awarded	Contract Type One Time/Multi-year Contract (Term)	Successful Bidder	RFP or Tender
14	Contract CPS17-265, Tender for the Purchase of Various Vehicles for the City of Greater Sudbury	4	10/31/2017		\$330,000	\$250,000	Part A One (1) New 1/2 Ton 4 x 4 Extended Cab Pickup Truck	Part B Two (2) New 1/2 Ton Pickup Trucks	Part C One (1) New Crew Cab Pickup Truck	Part D One (1) New Cargo Style Van	Part E Three (3) New All Wheel Drive SUV Vehicles - 2018 Model		11/17/2017	one time	Cambrian Ford Sales Inc.	Tender
				Blue Mountain Chrysler Ltd.			Purchase: \$32,863.00 Lease: \$33,461.40	Purchase: \$56,954.00 Lease: \$57,990.00	Purchase: \$42,432.00 Lease: \$43,204.20	Purchase: \$33,844.00 Lease: \$34,459.80	Purchase: \$114,039.00 Lease: \$116,114.40	Part A: \$32,510.00 Note 14-1				
				East Court Ford Lincoln			Purchase: \$34,372.00 Lease: NB	Purchase: \$56,998.00 Lease: NB	Purchase: \$41,971.00 Lease: NB	Purchase: \$33,979.40 Lease: NB	Purchase: \$85,638 Lease: NB	Part B: \$54,204.00				
				Performance Chrysler			Purchase: \$31,503.00 Lease: NB	Purchase: \$57,002.00 Lease: NB	Purchase: \$40,958.00 Lease NB	Purchase: NB Lease NB	Purchase: NB Lease NB	Part C: \$40,413.00				
				Cambrian Ford Sales Inc.			Purchase: \$32,510.00 Lease: NB	Purchase: \$54,204.00 Lease: NB	Purchase; \$40,413.00 Lease NB	Purchase: \$32,135.00 Lease NB	Purchase: \$79,407.00 Lease NB	Part D: \$32,135.00				
												Part E: \$79,402.00				

Note 14-1 for CPS17-265: The bid from Performance Chrysler for Part A was non-compliant in accordance with schedule B of the Purchasing By-Law.