

For Information Only

Contract Awards Exceeding \$50,000.00 - June and July, 2017

Presented To:	City Council
Presented:	Wednesday, Nov 22, 2017
Report Date	Wednesday, Oct 25, 2017
Type:	Correspondence for Information Only

Resolution

For Information Only

Relationship to the Strategic Plan / Health Impact Assessment

This report refers to operational matters

Report Summary

During the reporting period there were Thirty-three (33) Contract Awards of \$50,000 or more.

Bid Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Bid based on Best Value defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-Law.

Please see attached summary.

Financial Implications

Sufficient funding exists within the previous approved budgets. Council approved policies for the Operating and Capital Budgets enable staff to reallocate budget dollars in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

Signed By

Report Prepared By

Valeria Kandiral
Chief Procurement Officer
Digitally Signed Oct 25, 17

Division Review

Ed Stankiewicz
Executive Director of Finance, Assets and Fleet
Digitally Signed Nov 1, 17

Financial Implications

Apryl Lukezic
Co-ordinator of Budgets
Digitally Signed Nov 1, 17

Recommended by the Department

Kevin Fowke
General Manager of Corporate Services
Digitally Signed Nov 7, 17

Recommended by the C.A.O.

Ed Archer
Chief Administrative Officer
Digitally Signed Nov 8, 17

CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - June 1 - July 31, 2017												
Tenders and RFP Awarded June 1 - July 31, 2017												
Contract Number and Description		Number of Bidders	Date Opened	Bidders	Budget	Tender/RFP Estimate	Bid Amount (Not incl. HST)	Award Amount	Date awarded	Contract Type One-Time / Multi-year Contract (Term)	Successful Bidder	RFP or Tender
1	ISD17-58, Tender for Arborists Services for the City of Greater Sudbury	3	5/24/2017	Ontario Line Clearing & Tree Experts	\$97,556	\$75,000	\$44,788.00	\$44,780.00	6/1/2017	multi-year 3 years with 2 - 1 year options	Ontario Line Clearing & Tree Experts	Tender
				Davey Tree Export Co. of Canada Limited			\$70,008.69					
				Dominion Construction Ltd.			\$572,895.00					
2	CPS17-126, Tender for Supply and Installation of Sports Flooring at Cambrian and McClelland Arena	2	5/18/2017	Gym-Con Ltd.	\$78,000	\$77,140	\$100,640.00	\$100,640 *Note 2-1	6/6/2017	one time	Gym-Con Ltd.	Tender
				House of Broadloom Ltd.			\$96,800.00					
3	ENG17-3, Tender for Watermain Upgrades & Road Reconstruction/ Rehabilitation - First Avenue (Coniston)	4	5/17/2017	Garson Pipe Contractors Limited	\$3,870,000	\$3,550,000	\$3,215,569.08	\$3,215,569.00	6/6/2017	one time	Garson Pipe Contractors Limited	Tender
				R.M. Belanger Limited			\$3,535,288.00					
				Denis Gratton Construction Ltd.			\$3,677,258.00					
				Hollaway Equipment Rental Ltd.			\$3,345,370.00					
4	ENG17-13, Tender for Algonquin Road East, Sanitary Forcemain Upgrades, Countryside Drive to Pebblehill Place	4	5/31/2017	Teranorth Construction & Engineering Limited	\$1,000,000	\$1,000,000	\$970,539.35	\$970,539.35	6/6/2017	one time	Teranorth Construction & Engineering Limited	Tender
				Hollaway Equipment Rental Ltd.			\$1,165,553.00					
				Denis Gratton Construction Ltd.			\$1,563,141.00					
				R.M. Belanger Limited			\$1,141,170.00					

Note 2-1: for CPS17-126: The bid from House of Broadloom Ltd. was non-compliant, in accordance with Schedule B of the Purchasing By-Law

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5	ENG17-2, Tender for Spruce Street Reconstruction - Regent Street (MR38) to Travers Street	5	5/16/2017	Hollaway Equipment Rental Ltd.	\$4,657,000	\$5,060,000	\$7,232,904.60	\$5,449,260.00	6/7/2017	one time	Teranorth Construction & Engineering Limited	Tender
				Garson Pipe Contractors Limited			\$7,140,756.90					
				R.M. Belanger Limited			\$5,477,144.00					
				Teranorth Construction & Engineering Limited			\$5,449,260.00					
				Denis Gratton Construction Ltd.			\$7,479,693.25					
6	CPS17-118, Tender for Purchase of One (1) New Rubber Wheeled Loader	6	6/7/2017	McDowell Brothers Industries Inc.	\$200,000	\$200,000	\$230,454 Purchase	\$234,432.00	6/7/2017	one time	Nortrax Canada Inc.	Tender
							\$255,487.80 Lease					
				Strongco Corporation			\$248,300 Purchase					
							\$241,300 Purchase					
				Toromont (Envelope 1)			\$278,634.40 Lease					
							\$292,150 Purchase					
				Toromont (Envelope 2)			\$325,773.40 Lease					
							\$280,340 Purchase					
				Tracks & Wheels Equipment Brokers Inc.			\$279,737.89 Purchase					
7	ISD17-100, Request for Proposal for Lasalle Boulevard Corridor Study	5	4/18/2017	The Planning Partnership	\$200,000	\$200,000	highest score 89/100	\$197,677.00	6/7/2017	one time	WSP/MMM Group Limited	RFP
				BT Engineering Inc.								
				DIALOG Ontario Inc.								
				WSP/MMM Group Limited								
				Alta Planning & Design Canada Inc.								

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8	ENG17-34, Tender for Culvert Replacement - Various Locations	5	6/1/2017	R.M. Belanger Limited	\$1,840,000 Note 8-1	\$1,486,133	\$1,339,966.65	\$1,339,966.65	6/12/2017	one time	R.M. Belanger Ltd.	Tender
				Denis Gratton Construction Ltd.			\$1,669,199.63					
				Hollaway Equipment Rental Ltd.			\$1,751,892.68					
				Lacroix Construction (2014) Ltd.			\$1,422,401.07					
				Dominion Construction			\$1,901,776.09					
9	CPS17-12, Request for Standing Offer for the Maintenance and Repair of Overhead Doors	4	4/19/2017	Norddoors Sudbury	\$ 1,089,354	\$0	Unit prices to be used on when and as required basis	Unit prices to be used on when and as required basis	6/15/2017	multi-year 3 years with 2 - 1 year options	Norddoors Sudbury	Standing Offer
				ETC Inc.							ETC Inc.	
				Overhead Door Co. of Sudbury Limited							Overhead Door Co. of Sudbury Limited	
				Provincial Doors Inc.							Provincial Doors Inc.	
10	ISD17-189, Tender for Supply and Delivery of Concrete Precast Culverts - Various Locations	6	5/18/2017	DECAST Ltd.	\$420,000 Note 10-1	\$250,000	\$144,659.70	\$117,057.67	6/13/2017	one time	Mcon Pipe and Products Inc.	Tender
				MCON Pipe and Products Inc.			\$117,057.67					
				Con Cast Pipe			\$166,867.20					
				Forterra Pipe & Precast Ltd.			\$163,951.74					
				Anchor Concrete Products Ltd.			\$121,725.04					
				Rainbow Concrete			\$131,716.20					
11	CPS17-5, Tender for Collection & Disposal of Hazardous Waste from Various Municipal Locations	2	5/9/2017	Keith R. Thompson Inc. (KRT)	\$2,476,493 Note11-2	\$0	\$12,164.35	\$12,164.35 Unit Prices to be used on when and as required basis	6/15/2017	multi-year 3 years with 2 - 1 year options	Keith R. Thompson Inc. (KRT)	Tender
				Accuworx Inc.			\$24,196.04 Note 11-1					

Note 8-1 for ENG17-34: This budget will be used for multiple tenders (purchase and installation of culverts)

Note 10-1 for ISD17-189: This budget will be used for multiple tenders (purchase and installation of culverts)

Note 11-1 for CPS17-5: Bid amount is based on the sum of unit rates in the quantity of one.

Note 11-2: This Budget is used for various accounts and departments

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12	ISD17-84, RFP for St. Charles Lift Station Upgrade and Forcemail Detail Design & Contract Administration	7	3/28/2017	Cole Engineering Group Ltd.	\$ 900,000	\$700,000	highest score of 135/200	\$789,856.50	6/15/5017	one time	RV Anderson Associates Limited	RFP
				Associated Engineering (Ont.)								
				WSP Canada Inc.								
				AECOM Canada Ltd.								
				Exp Services Inc.								
				R.V. Anderson Associates Limited								
				J.L. Richards & Associates Limited								
13	ENG17-88, Tender for Nickel Lift Station Upgrades	3	5/31/2017	Cecchetto & Sons Ltd.	\$10,000,000 Note 13-1	\$3,542,500	\$3,457,000.00	\$2,812,154.00	6/15/2017	one time	RM Belanger Limited	Tender
				Patrick Mechanical Ltd.			\$4,206,000.00					
				R.M. Belanger Limited			\$2,824,154.00					
14	ENG17-8, Tender for Watermain Lining - Various Locations	2	6/8/2017	Fer-Pal Construction Ltd.	\$3,385,000 Note 14-1	\$2,107,260	\$2,678,455.00	\$2,678,455.00	6/16/2017	multi-year 1 year with 2 optional 1 year extensions	Fer-Pal Construction Ltd.	Tender
				Aquarehab (Canada) Inc.			\$2,954,660.00					
15	ENG17-18, Tender for Pavement Rehabilitation Capreol Road (MR84) Suez Drive to Capreol Lake Road, Old Hwy 17 (MR55) Vermillion River Bridge to McCharles Lake Road	3	5/25/2017	Garson Pipe Contractors Limited	\$6,495,000	\$6,302,890	\$5,699,705.35	\$5,699,705.35	6/16/2017	one time	Garson Pipe Contractors Limited	Tender
				Pioneer Construction Inc.			\$5,727,107.09					
				K.J. Beamish Construction Co. Ltd.			\$6,366,299.00					

Note 13-1 for ENG17-88: This budget will be used for several tenders (ie. Design/contract admin and construction)

Note 14-1 for ENG17-8: This budget includes additional \$1 million as approved in resolution FA2017-21

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16	CDD17-153, RFP for the Removal, Design, Supply and Installation of Accessible Play Structures and Equipment at Ryan Heights Playground	1	6/6/2017	CRCS Recreation	\$ 87,500	\$87,000	highest score 88/100	\$85,299.00	6/21/2017	one time	CRCS Recreation	RFP
17	CPS17-81, Tender for the Repair and Supply of Reconditioned Engines and Transmissions for the City of Greater Sudbury Transit Services	1	6/27/2017	Mississauga Bus, Coach and Truck Repairs Inc.	\$1,350,000 Note 17-1	\$1,200,000	\$382,534.31 Note 17-1	\$382,534.31	6/30/2017	one time	Mississauga Bus, Coach and Truck Repairs Inc.	Tender
18	ISD17-51, RFP for the Supply of Safety Clothing and Uniforms for Water/Wastewater and Roads & Transportation Services	3	5/16/2017	Cintas	\$0 Note 18-2	\$120,000	highest score of 93/100	\$1,605.05 Unit prices to be used on when and as required basis Note 18-1	6/28/2017	multi-year 3 years with 2 - 1 year options	Soucie Salo Safety Inc.	RFP
				Levitt Safety Limited								
				Soucie Salo Safety Inc.								
19	Contract CDD17-2, Tender for Arena Refrigeration Maintenance Services	2	5/18/2017	Cimco Refrigeration	\$253,010	\$255,000	\$645.75 Note 19-1	\$1,080.00 Unit prices to be used on when and as required basis	6/28/2017	multi-year 3 years with 2 - 1 year options	Metal-Air Mechanical Systems Ltd.	Tender
				Metal-Air Mechanical Systems Ltd.			\$1,080.00					
20	CPS17-188, RFP for Nine (9) New Diesel Tandem Multi-Function Trucks	2	6/14/2017	Freightliner North Bay	\$2,256,428 Note 20-1	\$2,200,000	highest score of 95/100	\$2,344,832	7/5/2017	one time	Freightliner North Bay	RFP
				Cambrian Truck Centre								
21	ENG17-41, Tender for Kingsway-Bancroft Storm Water Quality Control	2	5/18/2017	Teranorth Construction & Engineering Limited	\$ 2,250,000	\$2,105,845	\$3,336,325.00	\$3,262,758	7/5/2017	one time	R.M. Belanger Limited	Tender
				R.M. Belanger Limited			\$3,262,758.00					

Note 17-1 for CPS17-81: The award amount is based on the sum of unit prices for the repair of different types of engines and transmissions in the quantity of one.

Note 18-1 for ISD17-51: The bid amount represents the sum of unit prices for various uniform items.

Note 18-2 for ISD17-51: Budgeted in labour, but charged to purchased services \$6,034,010 with Both Roads & W/WW

Note 19-1 for CDD17-2: The bid from CIMCO Refrigeration contained mathematical errors correct in accordance with schedule B of the Purchasing By-Law rendering their bid not the lowest. The correct Bid amount was \$1,876.47. The bid amount is based on the sum of various unit rates for refrigeration and electrical maintenance services.

Note 20-1 for CPS17-188: Budget includes insurance proceeds of \$256,428 to replace one unit loss due to a fire.

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22	CPS17-200, Tender for Elm St. Transit Station Exterior & Interior Renovations	3	6/27/2017	Prosperi Co. Ltd.	\$ 1,025,000	\$1,025,000	\$2,750,000.00	\$937,669.00 Note 22-1	7/7/2017	one time	Capital Construction (2007) Inc.	Tender
				Capital Construction (2007) Inc.			\$1,359,699.00					
				Dominion Construction Ltd.			\$1,510,000.00					
23	ENG17-19, Tender for Pavement Rehabilitation - Main Street (MR15) 1.8 km West of Martin Road to Whitson River Bridge 3003	3	6/20/2017	Teranorth Construction & Engineering Ltd.	\$ 4,350,000	\$4,250,000	\$3,215,859.25	\$3,054,104.05	7/10/2017	one time	Pioneer Construction Inc.	Tender
				Garson Pipe Constructors Limited			\$3,218,596.26					
				Pioneer Construction Inc.			\$3,054,104.05					
24	CPS17-178, Tender for Roof Replacement at the Main Branch Public Library	2	6/29/2017	Semple Gooder Northern Limited	\$ 250,000	\$225,000	\$424,000.00	\$203,350.00 Note 24-1	7/13/2017	one time	Flynn Canada Ltd.	Tender
				Flynn Canada Ltd.			\$411,100.00					
25	ISD17-90, Tender for the Demolition, Removal and Site Restoration of Structures at Various Locations	8	7/5/2017	JMX Contracting Inc.	\$0 Note 25-1	\$100,000	\$226,600.00	\$96,250.00	7/14/2017	one time	Lacroix Construction (2014) Ltd.	Tender
				Colin's Haulage Inc.			\$145,000.00					
				Dominion Construction Ltd.			\$168,380.00					
				Lacroix Construction (2014) Ltd.			\$96,250.00					
				R.M. Belanger Limited			\$239,330.00					
				1594686 Ontario Inc.			\$226,445.82					
				o/a Nadeau Bros			\$151,830.00					
				William Day Construction			\$220,566.00					
26	ENG17-21, Tender for Spreader laid Patches & Rail Crossing Improvements - Various Locations	1	7/11/2017	Pioneer Construction Inc.	\$2,898,170 Note 26-1	\$2,459,195	\$2,297,220.10	\$ 2,297,220.10	7/14/2017	one time	Pioneer Construction Inc.	Tender
27	ENG17-16, Tender for Kingsway Active Transportation Improvements	3	7/6/2017	R.M. Belanger Limited	\$2,700,000	\$2,475,900	\$2,815,079.50	\$1,919,720.00	7/14/2017		Hollaway Equipment Rental Ltd.	Tender
				Hollaway Equipment Rental Ltd.			\$1,919,720.00					
				Pioneer Construction Inc.			\$2,912,022.05					

Note 22-1 for CPS17-200: The award amount represents the lowest bid less separate prices as specifically requested in the tender document. The total value of separate prices deducted from the base bid was \$422,000.00

Note 24-1 for CPS17-178: Only Phase 1 was awarded to the lowest bidder (for Roof and Ladder replacement for area #1), in accordance with the Tender document.

Note 25-1 for ISD17-90: This tender will be funded from respective accounts based on council approvals relating to purchase of land (and related demolitions) of various properties

Note 26-1 for ENG17-21: Same account used with different portions identified in Tender award.

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28	CPS17-8, Tender for 200 Brady Street Emergency Power Generator	2	4/18/2017	Metal-Air Mechanical Systems Ltd.	\$ 1,200,000	\$ 1,200,000	\$989,423.00	\$1,121,644.00 Note 28-1	7/19/2017	one time	Magnum Constructors	Tender
				Madden Electric Incorporated			\$1,038,889.00					
29	CPS17-20, Request for Proposal for City Employee Group Benefits Plan	4	5/5/2017	Great-West Life Assurance Company	\$18,910,720 Note 29-2	\$18,350,000	highest score of 93/100	\$18,350,000 (annually) Note 29-1	7/20/2017	multi-year, 5 years January 1, 2018 - December 31, 2023, with 5 optional 1 year extensions	Great-West Life Assurance Company	RFP
				SSQ, Life Insurance Company Inc.								
				Manulife								
				Sun Life Financial								
30	CPS17-202, Tender for 1160 Lorne Street Operations Maintenance & Storage Facility	2	7/19/2017	Dominion Construction Ltd.	\$3,700,000 Note 30-2	\$3,142,000	\$2,014,999.99	\$2,779,540 Note 30-1	7/21/2017	one time	Capital Construction (2007) Inc.	Tender
				Capital Construction (2007) Inc.			\$2,002,546.00					
31	ENG17-20, Tender for Active Transportation Improvements - Various Locations	2	7/24/2017	R.M. Belanger Limited	\$1,730,000 Note 31-1	\$1,432,420	\$1,346,965.00	\$1,346,965.00	7/24/2017	one time	R.M. Belanger Limited	Tender
				Teranorth Construction and Engineering Limited			\$1,490,693.65					
32	ENG17-33, Tender for Guide Rail Systems - Various Locations	1	7/19/2017	M & G Fencing	\$ 250,000	\$223,815	\$198,491.25	\$198,491.25	7/27/2017	one time	M & G Fencing	Tender
33	ENG17-71, Tender for Sudbury Landfill Miscellaneous Works	3	7/25/2017	Denis Gratton Construction Ltd.	\$3,172,598 Note 33-1	\$330,750	\$249,893.00	\$249,893.00	7/27/2017	one time	Denis Gratton Constructon Ltd.	Tender
				William Day Construction			\$336,561.75					
				Pioneer Construction Inc.			\$276,094.86					

Note 28-1 for CPS17-8: The award amount represents a price formally submitted by Magnum Constructors with them subcontracting the lowest compliant bidder, Metal-Air Mechanical, in accordance with Council Resolution # CC2017-216.

Note 29-1 for CPS17-20: The award of the contract was approved by Council Resolution # CC2017-215

Note 29-2 for CPS 17-20: This budget is funded through reserves

Note 30-1 for CPS17-202: The award amount represents the base bid with add-on prices stipulated in the tender document, for the following: add-on 1, asphalt and curb at \$21,728.00; add-on 2, Ballards and rail at \$30,655.00; add-on 3, North wall protection at \$20,438.00; add-on 4, Roof reflective coating at \$687,000.00; Add-on 5, lighting poles at \$17,176.00

Note 30-2 for CPS17-202: This budget will be used for several tenders

Note 31-1 for ENG17-20: This budget includes "various sidewalks/curbs" which will be used for several tenders

Note 33-1 for ENG17-71: This budget will be used for several tenders