

For Information Only

Contract Awards Exceeding \$100,000 October 1 - December 31, 2019

Presented To: Finance and
Administration
Committee

Presented: Monday, Mar 23, 2020

Report Date Thursday, Feb 06, 2020

Type: Correspondence for
Information Only

Resolution

For Information Only

Relationship to the Strategic Plan / Health Impact Assessment

The Purchasing By-Law (By-Law 2014-01) requires regular information to the Council on the Bid Solicitations, Cooperative Purchases, Emergency Purchases and Revenue Generated Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.

Report Summary

During the reporting period there were 15 Contract Awards valued at \$100,000 or greater.

Two Contract Awards are included from previous reporting periods.

Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Bid based on Best Value defined as the optimal balance or performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-law.

Financial Implications

Council approved policies for the Operating and Capital Budgets enable staff to reallocate budget dollars or funding from Holding Accounts/respective reserve funds in order to award tenders when the tendered

Signed By

Report Prepared By

Kari Bertrand
Chief Procurement Officer
Digitally Signed Feb 6, 20

Manager Review

Jim Lister
Manager of Accounting/Deputy
Treasurer
Digitally Signed Feb 6, 20

Division Review

Ed Stankiewicz
Executive Director of Finance, Assets
and Fleet
Digitally Signed Mar 5, 20

Financial Implications

Apryl Lukezic
Co-ordinator of Budgets
Digitally Signed Mar 5, 20

Recommended by the Department

Kevin Fowke
General Manager of Corporate
Services
Digitally Signed Mar 10, 20

Recommended by the C.A.O.

Ed Archer
Chief Administrative Officer
Digitally Signed Mar 11, 20

amount exceeds the budgeted amount. In addition, some transfers for capital projects may have resulted under a previous capital budget policy. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

BACKGROUND

This report provides a summary of procurements \$100,000 or greater for the period of October 1, 2019 to December 31, 2019.

As required by the City of Greater Sudbury's Purchasing By-Law:

- Section 8(2), regular information reports shall be provided to Council on the Bid Solicitations, cooperative purchases, Emergency purchases and Revenue Generating Contracts Awarded with a Total Acquisition Cost or revenue of \$100,000 or greater.
- Section 26(2), soon after the purchase as reasonably possible, a report to Council is required advising of the circumstances of the Emergency Purchase when greater than \$100,000. Only emergency procurements where budget authorization is not required are included in this report. Other emergencies may be reported separately.

BID SOLICITATION DETAILS:

- For additional information regarding Bid Solicitations posted on or after March 29, 2019, please visit the City's bids&tenders webpage: <https://greatersudbury.bidsandtenders.ca/Module/Tenders/en>
- For additional information regarding Bid Solicitations posted before March 29, 2019, please visit the City's tenders & Results webpage: <https://www.greatersudbury.ca/do-business/bidding-opportunities/tenders/>

APPENDICIES:

- **APPENDIX A - Current Reporting Period Competitive Procurement Contract Awards \geq \$100,000:**
All competitive procurements where awards were authorized by City's management (contracts may be pending execution).
- **APPENDIX B – Non-Competitive Procurement Contract Awards (Including Emergency Purchases) \geq \$100,000:** All non-competitive contracts that were executed during the reporting period.
- **APPENDIX C – Amendments to Previous Reporting Periods**

Legend for Appendices:

- Prices exclude applicable taxes.
- Operating budgets are presented on an annual basis and are identified as (O).
- Capital budgets are presented on a project basis and are identified as (C).
- Housing budgets are identified as (H).

Report period: October to December 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidders (s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Award Authorization Date	Contract Term
Tender CPS19-159 T.M.Davies Arena Replacement of RTU/HVAC	4	<u>\$75,000(C)</u> \$125,000	Greater City Mechanical Metal-Air Mechanical Systems Maki Construction Ltd. Bisschops Industries	\$114,898 \$168,994 \$183,546 \$268,000	\$114,898	Greater City Mechanical 10/25/2019	One Time
Tender CPS19-177 Lobby Upgrades at 199 Larch St. Sudbury, ON	2	<u>\$500,000(C)</u> \$475,000	Norwin Contracting (88941 Ontario Inc.) Prosperi Co. Ltd.	\$405,577 \$505,000	\$405,577	Norwin Contracting 10/29/2019	One Time
Tender CPS19-215 Adanac Ski Hill Mechanical and Electrical Utility	3	\$2,300,000(C) Note: This budget is used for multiple procurements. \$250,000	Schutt Restoration Services (Thunder Bay) Ltd. CK Construction Services Ltd. Greater City Concrete Works Ltd.	\$217,300 \$330,000 \$352,420	\$217,300	Schutt Restoration Services (Thunder Bay) Ltd. 10/24/2019	One Time
Tender ENG19-86 Valley Wells Upgrades – Various Locations	2	\$5,080,900(C) Note: This budget is used for multiple procurements. \$4,400,000	PCL Constructors Canada Inc. Cecchetto & Sons Ltd.	\$4,017,321 \$4,702,856	\$4,017,321	PCL Constructors Canada Inc. 10/15/2019	One Time

Report period: October to December 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidders (s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Award Authorization Date	Contract Term
Tender ISD19-79 Water Sample Analysis and Reporting	1	\$244,000(O) Note: This budget is used for multiple procurements. \$240,000/yr	Testmark Laboratories Ltd.	\$201,145/yr	\$603,435/ 3 yrs	Testmark Laboratories Ltd. 10/07/2019	Multi-Year (2019-2022 Option Years: 2022-2024)
Request for Proposal CAO19-217 Creative Design Services	9	\$169,600(O) Note: This budget is used for multiple procurements. \$60,000/yr	Studio 123 Barrett and Welsh Inc. Design de Plume Cinnamon Toast New Media Inc. Loud+Clear eSolutionsGroup Ltd. Rack & Pinion Creative Snagged Internet Services Limited The Fashion Society Company Inc.	74 63 62 62 62 61 52 45 43	Approx. \$60,000/yr	Studio 123 11/13/2019	Multi Year (2019 Option Years: 2020-2024)
Tender ENG19-6 Watermain Replacement & Road Resurfacing, Fairburn Street, Barry Downe Road to End	6	<u>\$1,100,000(C)</u> \$1,400,000	Denis Gratton Construction Ltd. MCA Contracting Ltd. Dominion Construction Hollaway Equipment Rental Ltd. Bélanger Construction (1981) Inc. Garson Pipe Contractors	\$1,131,929 \$1,501,525 \$1,507,188 \$1,583,960 \$1,648,000 \$1,670,601	\$1,131,929	Denis Gratton Construction Ltd. 11/18/2019	One Time

Report period: October to December 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidders (s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Award Authorization Date	Contract Term
Tender ENG19-88 Frobisher Depot Renovations	4	<u>\$1,150,000(C)</u> Note: This budget is used for multiple procurements. \$900,000	J.N. Construction Limited	\$622,400	\$622,400	J.N. Construction Limited 11/27/2019	One Time
			Magnum Constructors Inc.	\$664,000			
			Schutt Restoration Services (Thunder Bay) Ltd.	\$721,100			
			Durigon Brothers Construction Ltd.	\$797,000			
Tender ISD19-221 Supply and Operation of Snow Disposal Equipment	2	<u>\$320,530(O)</u> Note: This budget is used for multiple procurements. \$200,000/yr	OCL Custom Crushing & Quarrying Ltd.	\$185,000	Approx. \$555,000/3 yrs	OCL Custom Crushing & Quarrying Ltd. 11/21/2019	Multi-Year (2019-2022 Option Years: 2022-2024)
			Dominion Construction	\$215,050			
Tender ISD19-55 Vacuum Truck Cleaning at Various Waste Water Treatment Facilities	5	<u>\$151,961(O)</u> \$150,000/yr	Herby Enterprises Ltd.	Various rates	Est. Spend \$450,000/3 yrs	Herby Enterprises Ltd ETC Inc. 12/23/2019	Multi-Year (2019-2022 Option Years: 2022-2024)
			ETC Inc.	Various rates			
			Infratech Services	Various rates			
			Dufour Waste Disposal Inc.	Various rates			
			Keith R. Thompson Inc.	Various rates			
Tender SHO19-186 Elevator Maintenance Services for GSHC	3	<u>\$55,230/yr(O)(H)</u> \$50,000/yr	Bay Elevators	\$159,900	\$159,900/5 yrs	Bay Elevators 12/20/2019	Multi-Year (2020-2024)
			KONE Inc.	\$191,100			
			Thyssenkrupp Elevator Canada Ltd.	\$387,720			

Report period: October to December 2019

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidders (s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Award Authorization Date	Contract Term
Request For Proposal ISD19-161 Detailed Design, Site Inspection and Contract Administration for Infrastructure Improvements on Dell Street in Sudbury	4	<u>\$750,000(C)</u> \$722,500	J.L. Richards & Associates Limited	69	\$616,864	J.L. Richards & Associates Limited 12/27/2019	One Time
			R.V. Anderson Associates Limited	67			
			EXP Services Inc.	67			
			AECOM Canada Ltd.	64			

Report period: October to December 2019

Description	Budget (\$)	Trade Agreement / By-Law Exemption	Contract Award Value (\$)	Contractor Awarded Date	Contract Term
PUR19-152SS Capreol Boiler Replacement (PO# 455120)	\$50,000(C)	Quotation Procedure conducted. Original contract award was under \$100,000. Due to unforeseeable circumstances, change orders increased the final contract value.	\$107,528	1763995 Ontario Ltd. 09/12/19 Amendment Date: 11/21/2019	One Time
PUR19-256SS Relocation of Automatic Warning Device due to Road Reconstruction (Contract ENG16-17 - Lorne Street and Martindale Intersection) (PO# 450547)	\$5,500,000(C) Note: This budget is used for multiple procurements.	Sole Source - Purchasing By-Law Schedule "A" Exemption 5. (8) Removal, relocation, maintenance and construction related to utility or rail infrastructure. Trade Agreement Exemption: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons.	\$116,214	Canadian pacific Railway 12/02/2019	One Time
PUR19-257SS CGS & GSPS Security System Upgrades (PO# 455555)	\$210,000(C)	Sole Source - Purchasing By-Law Schedule "A" Exemption 5. (11) Ongoing costs for software systems previously acquired. Trade Agreement Exemption: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons.	\$210,264	Johnson Controls Canada LP 12/13/2019	One Time

Add to: Appendix A (Report period April to June 2019)

Procurement Method Contract Number Description	No. of Bids	Budget Estimate (\$)	Bidders (s)	Bid Amount (\$) or Score	Contract Award Value (\$)	Contractor Award Authorization Date	Contract Term
Tender ENG19-66 Junction Creek Rehabilitation Brady Street and Douglas Street	3	\$4,865,000(C) Note: This budget is used for multiple procurements. \$3,000,000	Teranorth Construction and Engineering Ltd.	\$3,240,102	\$3,240,102	Teranorth Construction and Engineering Ltd. 04/16/2019	One Time
			Bélanger Construction (1981) Inc.	\$3,271,038			
			BOT Engineering & Construction	\$4,900,000			

Add to: Appendix C (Report period July to September 2019)

Description	Budget (\$)	Trade Agreement / By-Law Exemption	Contract Award Value (\$)	Contractor Awarded Date	Contract Term
PUR19-255SS Drive Replacement for the #6 Clarifier at the Sudbury Wastewater Treatment Plant (PO#455129)	\$700,000(C) Note: This budget is used for multiple procurements.	Purchasing By-Law Schedule "A" Exemption 5. (12) The existence of exclusive rights for Goods previously acquired, such as proprietary, patent, copyright, license or warranty. Trade Agreement Exemption: CFTA - Article 513 1. (b)(iii) due to absence of competition for technical reasons.	\$114,477	Ovivo Inc. 09/16/19	One Time